# **FINASTRA**

Enhance your ability to compete and win in today's evolving mortgage lending marketplace with Mortgagebot's Workflow Automation

Business process streamlining is now cited by mortgage lenders as the most important business priority."

Fannie Mae 2025 Mortgage Lender Sentiment Survey® **Special Topics Report** 

## Challenges

Automation of processes is key to address digital transformation challenges, rising costs, and evolving customer expectations. Without unified cloud-enabled solutions, businesses face higher risks and technology expenses.

Market volatility and competition demand agility and operational efficiency to adapt and futureproof business models. Meanwhile, customers expect a digital-first experience with faster response times, visibility, self-service, and nearreal-time approvals from negotiation to closing.

#### Solution

Mortgagebot's Workflow Automation:

- · Streamlines loan application processing by automating document review and data extraction.
- · Captures customer details, enabling faster approvals and enhancing the borrower's experience especially for those seeking rapid fundina.
- Eliminates manual data entry and validation, reduces organizational risk and improves compliance.

### Results

Banks and credit unions that embrace automated workflows benefit from:

- Faster loan closings and revenue recognition, reduced operating costs, and loyal long-term customers
- Shortening loan lock periods and receiving better prices from investors
- Spending more time interacting with prospects and closing repeat business
- Giving borrowers better visibility into application status and enabling faster home purchase closings
- Providing market resilience ability to scale up and scale down

## **Top Business Priorities**



say streamlining business processes



29% say cost-cutting

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