

## Factsheet

# LaserPro Conductor transforms loan document review and boarding to close loans faster

Systemize the review and editing of LaserPro document packages across people and functions to create additional command and control over document preparation and execution.

### Conductor increases efficiency, promotes collaboration, reduces handling errors, and accelerates time to close

For many years, institutions have been able to take advantage of advanced technology to streamline the lending process. Finastra LaserPro, for example, makes it possible to manage loan documentation across commercial, consumer and mortgage portfolios from a single platform.

However, whichever solution an institution uses, reviewing and amending documents, whether they are manually or automatically generated, is still a resource-intensive process.

Teams may use different workflows and systems, making quality and version control time-consuming and costly. For example, a lender or attorney may have to track document reviews across different emails and file storage sites, slowing down the review process and increasing the risk of error.

Demonstrating adherence to quality control procedures can be cumbersome and expensive when multiple systems are used to manage documents as they flow through the onboarding process. And when content needs to be edited, this often has to be completed manually, in different systems.

Ultimately, for document review to be more efficient and cost-effective, documents themselves must be more accessible and visible. It's here where cloud technology can make the crucial difference. With a cloud-hosted solution, documents can be made available to all stakeholders in a single location, mitigating the expense of dealing with multiple, disparate systems. LaserPro Conductor delivers this digital command and control technology to ensure you flexibly and scalably derive the benefits of consistency, accuracy, and faster time to close.



Financial institutions that are high adopters of loan underwriting technologies earned a pre-tax ROA 21 basis points greater than low adopters, on average, and reported net income growth 7.7 percent higher.

FDIC Community Banking Study 2020



## LaserPro Conductor is now more convenient and more flexible with Conductor Guest and the AI-enabled Conductor Translate language feature

**Conductor Guest** transforms how financial institutions collaborate with third parties like attorneys, appraisers, and title companies. By simplifying interactions with third parties without compromising security or efficiency, Conductor Guest replaces fragmented, email-based document sharing with a centralized, secure platform that ensures that only the right people may access the right documents at the right moment - no more, no less.

The system ensures precise control of the underwriting process while flexibly enabling contributors to highlight, comment, imprint watermarks and securely upload necessary documents. With built-in annotation tools, Microsoft Entra security, and seamless integration into existing lending processes, Conductor Guest enhances operational efficiency, reduces errors, and accelerates time to close.

**Conductor Translate** provides courtesy restatements of loan documents into non-English languages without potential delays caused by availability of translators. Powered by Microsoft Azure's AI Language API, Conductor Translate provides higher accuracy than other online services and enables borrowers to be more comfortable with the overall loan process.

Conductor Translate features the flexibility of translating a single document or the entire document package with just a few clicks. These forms can then be appended to the package or printed for reference purposes. It is important to note that translated documents are not intended for signature execution, but they represent an efficient manner of ensuring that borrowers fluently understand the terms of their loan.

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***The ability to translate lending documentation is critical to building trust with multicultural clients, growing in new market segments, and improving onboarding and customer service efficiencies."***



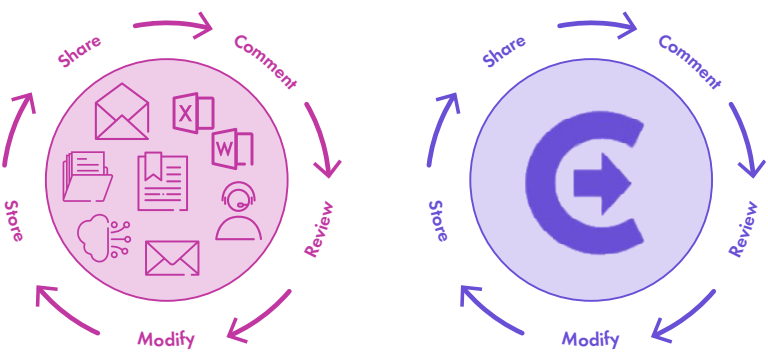
# How Conductor works

Financial institutions’ current processes to review and modify documents occur across multiple systems, with manual stops and interventions involving numerous information sources. LaserPro Conductor enables financial institutions to alter their LaserPro document packages, as well as manage and monitor document reviews – all in one system.

Document packages are imported from LaserPro into Conductor to: re-order; add or remove the documents in the package; add additional signers and signature lines to documents in the package; add review comments associated with the document package; send the document package to DocuSign; and save or print documents.

LaserPro Conductor enables clients to experience a scalable software-as-a-service offering, powered by Microsoft Azure, which does not disrupt their current solution system.

## Connecting multiple roles to a single solution



# Why LaserPro Conductor?



Systemizes command and control of the review and editing process to generate efficiencies and improve visibility.



Built on LaserPro’s document compliance value, LaserPro Conductor enables digital documentation quality reviews in one contained system.



Eliminates the need to manually update loan packages and digitally add, remove, and reorder documents as well as print or scan documents at any step in the workflow



Enables clients to experience a scalable SaaS offering, powered by Microsoft Azure, which adds capabilities without disrupting their current solution set.



# Key benefits



## Improve user experience

Bring document review and editing functions into one system, helping to automate manual processes and increase visibility of loans in progress.



## Increase efficiency

LaserPro Conductor enables digital documentation quality reviews and automation, as well as management over the document package – which increasing efficiency and control.



## Reduce risk

Reduce risk by building additional command and control over documents and document packages.



## Gain immediate accessibility

cloud-native features are available wherever users have an Internet connection.



## Close loans faster

Replacing disconnected and error-prone manual processes streamlines review and accelerates onboarding.



## Enable simplified comparison

Conductor gives all relevant stakeholders access to document packages from a central, cloud-hosted system. The review process can be automated and simplified, including the side-by-side comparison of document versions.

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