### **FINASTRA**



### **Factsheet**

# HELOCs remain key mortgage portfolio growth driver in 2025

Leverage the Mortgagebot suite to approve home equity lines of credit in minutes and close them in as few as 5 days.

Home equity lines of credit represent one of the best ways for homeowners to finance home improvements and non-real estate purchases. With record amounts of equity available to homeowners, HELOCs are attractive because of their:

### Flexibility

Use the line as much or as little as needed; borrow and repay and borrow again whenever convenient. This is an attractive option for significant periodic expenses such as college tuition, medical bills, and consolidating higher cost debt.

## 10% Growth in HELOC balances expected in 2025.

#### Cost

HELOC interest rates are frequently lower than home equity or cash-out refi loans which are tied to longer-term market rates. And personal loans / credit card rates average well over 20%, making them much less attractive for larger purchases. But HELOC rates can jump both up and down, so borrowers must be prepared for some volatility.

### **Equity impact**

HELOCs are commonly used to finance home improvements which can increase the value of the home.

### Tax advantages

When used for real estate purposes such as home improvements, HELOC interest expense may be tax-deductible



INNOVATING FINANCE TOGETHER

### Finastra can help you build your HELOC portfolio efficiently and profitably.

Leverage Mortgagebot's market-leading, time-tested, fully digital solution that delivers results fast.

### 14% US HOMEOWNERS using HELOC today<sup>1</sup>

\$320K AVERAGE AMOUNT of equity homeowners possess<sup>2</sup>

7.25% PREDICTED
AVERAGE HELOC
interest rate for 2025<sup>3</sup>

### Faster closings

Accelerate time to close with Finastra's state of the art hand-in-glove POS LOS integration

### Configurable Workflows

Leverage a highly efficient process featuring fully configurable application paths in sync with your underwriting preferences.

### Seamless Mobile UX

Provide customers with an elegant, intuitive
POS experience that enables them to submit
required documents with the ease of a
mobile phone interface.

### Instant Approvals

Deliver instant approvals via PowerApprove, Finastra's rules-based mortgage loan underwriting engine.

### **Real-Time Updates**

Keep customers engaged and improve application completion rates with real-time loan status messaging.

<sup>1.</sup> https://www.experian.com/blogs/ask-experian/ research/homeowners-tap-helocs-as-interest-rates-rise

https://www.cbsnews.com/news/heloc-interest-ratepros-and-cons-to-know-for-2025/3

<sup>3.</sup> https://www.bankrate.com/home-equity/why-morepeople-are-taking-out-helocs/

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