FINASTRA

It's time to modernize crossborder payments

The value of cross-border payments continues to rise, but new market entrants are stealing market share from banks and other institutions. Fintechs have embraced new technology to transform the industry, while banks and others are largely entrenched in the status guo. Without modernization, market share and revenue will continue to decline.

The answer? Bring greater speed, transparency and cost savings through technology.

The state of cross-border payments







Where the market growth is occurring³

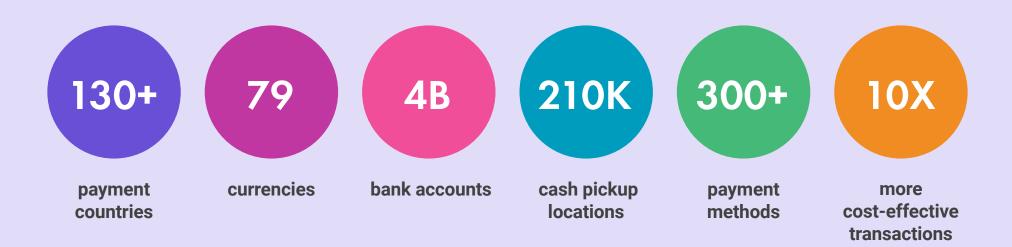
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Fintechs stealing market share

Traditional banks stand to lose



Case in point: Thunes. modernizes cross-border payments⁷



Why banks are losing OUIC in cross-border payments

Increased transparency in cross-border payments is a top priority for many banks and other institutions. One of the main reasons is the need to reduce the extensive costs associated with sending and receiving funds across borders.

Fintech products dramatically reduce the time it takes to receive cross-border payments, with some providers offering instant payment capabilities.

Cost of an international payment



Average customer fee:



Average cost to banks:





Total bank transaction costs:



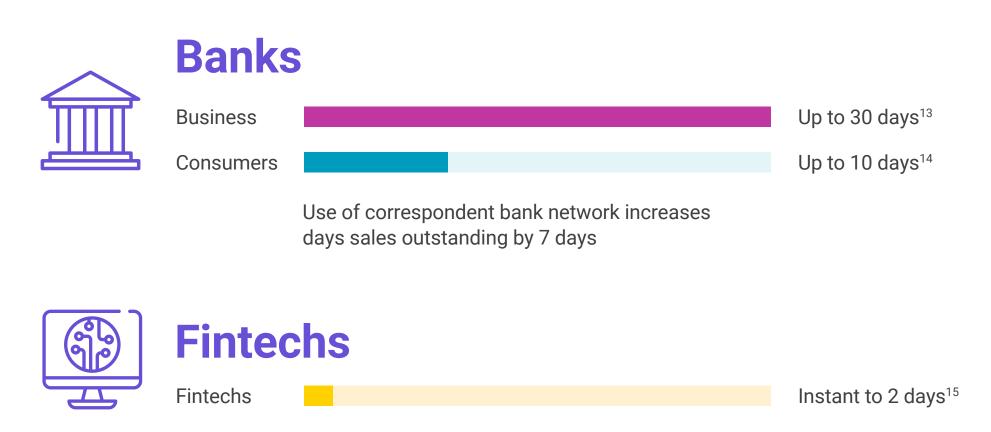


annually (minus FX costs)¹⁰

of bank costs from managing counter-party bank relationships¹¹

Fintech technology reduces up to 95% of payments costs¹²

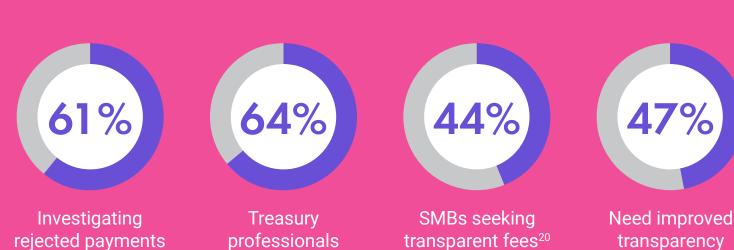
Time it takes to receive cross-border payments



75% of consumers would make international transfers more often if processing were faster¹⁶

Lack of transparency hinders business customer growth

Business payments make up largest share of transactions, but bank processes are not meeting their needs.



payment to invoices takes too much time¹⁷

Reconciling

33%

drains resources¹⁸

who want realtime tracking¹⁹

into costs and deductibles²¹

Lack of efficiency characterizes correspondent networks





minutes per transaction²³



out of say cross-border payment collections hinder growth²⁴



rank complexity as top obstacle²⁵

Learn how to maintain your competitive advantage in cross-border payments

Contact us today

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