

## Factsheet

# Fusion Mortgagebot Integrations via FusionFabric.cloud

Fusion Mortgagebot's integration ecosystem enables a true "end-to-end" sequence from onboarding to loan origination: maximizing efficiency, minimizing TCO, and optimizing the borrower's experience.

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**Digitizing the full front-to-back mortgage loan origination process is the best way financial institutions can future-proof themselves in today's rapidly transforming market. Finastra's mortgage proposition features integrations with over 100 industry-leading fintech partners to give you the competitive edge."**

It's easy to digitize parts of the complex mortgage process today. Fusion Originate Mortgagebot and Fusion MortgagebotLOS, for example, are fully integrated and streamlining the application and loan origination process for lenders nationwide.

However, at many financial institutions, most loan origination tasks are still done manually, slowing the onboarding process and introducing the risk of costly errors. In the highly competitive mortgage market, this can be the difference between growing your portfolio or losing customers to more agile competitors.

Finastra's app integrations for Fusion Mortgagebot are solving this problem. They "complete the circuit" between loan origination and closing, so borrowers get into new homes more quickly – and lenders can get loans on their books faster.

Using FusionFabric.cloud, Finastra's Open API developer platform and app marketplace, Fusion Originate Mortgagebot and Fusion MortgagebotLOS provide the most extensive front-to-back mortgage solution deployed on cloud, with streamlined connectivity to an industry-leading ecosystem of over 100 pre-integrated partners and fintechs.

FFDC integrations digitize critical steps in the mortgage loan onboarding process, automating time-consuming requirements that have historically been done manually:

- Credit reporting
- Mortgage insurance
- Fraud detection
- Verification
- Flood determination
- Appraisal
- Title vendor integration
- eClosing
- Pricing and hedge analytics
- Automated underwriting via Fannie Mae and FreddieMac

Our expert partners have published apps on FusionFabric.cloud that automate and streamline each of these steps, creating a seamless end-to-end process for lenders and borrowers.

## Benefits



### Digitize faster

With Fusion Mortgagebot integrations, you can accelerate your own digitization strategy, improving the speed and quality of your service, and attracting and retaining more customers.



### Meet evolving customer expectations

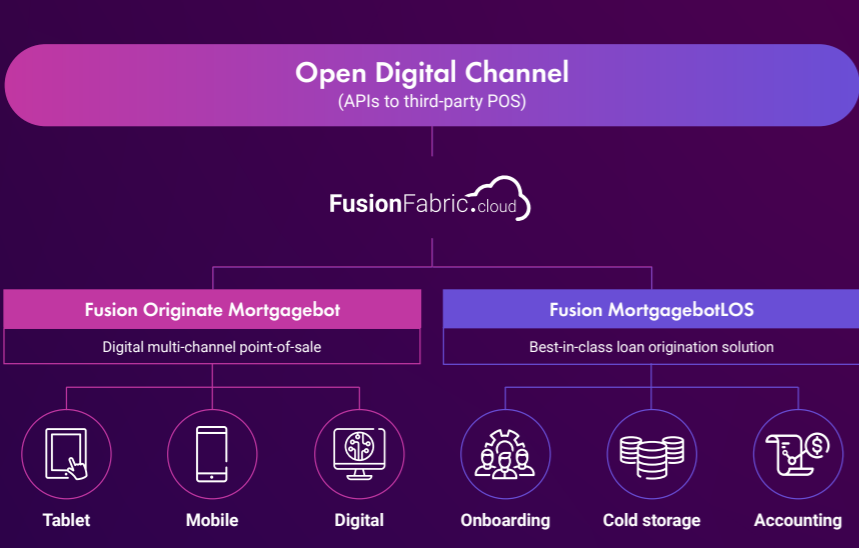
Today's consumers expect an omnichannel, digital-first experience in every aspect of their lives. Fusion Mortgagebot integrations support you to build a modern, all-digital service.



### Future-proof your innovations

FusionFabric.cloud's platform model connects you with an ecosystem of expert partners. Along with Finastra, they ensure you can provide a constantly upgraded service with low costs and efficient capital allocation.

Fusion Mortgagebot integrations optimize your customer and member experience as well as your bottom line. Finastra is constantly adding new third-party app developers to FusionFabric cloud, adding more capability and building a powerful “network effect”



**Credit reports**

EQUIFAX Factual Data Fannie Mae  
 Freddie Mac meridianlink sharperlending

**Flood determination**

ServiceLink Factual Data  
 AFR SERVICES CoreLogic  
 DATAVERIFY

**Mortgage insurance**

Arch Enact ESSENT  
 MGIC NationalMi  
 radian UNITED GUARANTY.

**Appraisal**

ACCURATE GROUP Mercury Network

**Fraud detection services**

DATAVERIFY EQUIFAX

**Title vendor integration**

ACCURATE GROUP FINE AMERICAS

**Automated underwriting**

Fannie Mae Freddie Mac

**Pricing and hedge analytics**

optimalblue

**Verification services**

EQUIFAX FORMFREE

**eClosing**

DocMagic

Learn more about the types of digital mortgage onboarding tools, available through FusionFabric cloud, that will revolutionize your underwriting process.

**Get started today!**

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*In a recent poll, Moody's Analytics asked financial institutions "How much of the loan process are you automating today?" The result: 50% of bankers surveyed said they were not using any automation tools whatsoever. Asked what their biggest challenges were in the loan initiation process, 56% answered the manual collection of data and ping-ponging conversations with the customer."*

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Fusion Mortgagebot integrations are helping banks and credit unions to:

- ✓ Reduce manual workflows
- ✓ Provide real-time access to data
- ✓ Decrease consumer effort
- ✓ Improve loan officer efficiency
- ✓ Deliver digital tools to meet consumer needs
- ✓ Shorten lending cycle times
- ✓ Automate regulatory compliance
- ✓ Establish growth scalability
- ✓ Elevate customer experience



#### About Finastra

Finastra is a global provider of financial software applications and marketplaces, and launched the leading open platform for innovation, FusionFabric.cloud, in 2017. It serves institutions of all sizes, providing award-winning solutions and services across Lending, Payments, Treasury & Capital Markets and Universal Banking (digital, retail and commercial banking) for banks to support direct banking relationships and grow through indirect channels, such as embedded finance and Banking as a Service. Its pioneering approach and commitment to open finance and collaboration is why it is trusted by ~8,600 institutions, including 90 of the world's top 100 banks. For more information, [finastra.com](https://finastra.com)

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