

## Factsheet – Fusion Treasury

# Meeting financial institutions' needs for more sophisticated treasury solutions, while enabling growth and ensuring compliance

Finastra's Fusion Treasury is ideal in supporting banks that have outgrown existing solutions and spreadsheets and are looking for a cost effective way to manage front-to-back functionality, straight out of the box.

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*Treasury and other risk functions are increasingly tasked with facilitating more timely and forward looking approaches for managing risks as well as assessing and planning for scenarios on a firmwide basis."*

2021 AFP® Strategic Role of Treasury Survey Report, supported by Marsh & McLennan<sup>1</sup>



### Chasing compliance

Bank's businesses, channels, products, maturity and technology need to grow and improve in order to stay relevant in a fast-changing market.

Banks today are operating in a dynamic and accelerating industry, and must remain compliant with regulations, adjust to crises or quickly pivot in operating modes.

### Striving to grow

Many banks are still managing treasury functions with underpowered or siloed systems, including spreadsheets, which involve manual work, take up valuable time and resources, and introduce risk.

Such constraints limit a bank's ability to grow and scale due to the multiplicity of disparate applications, mismatched standards or support teams, resulting in a slow time to market for new products and customer servicing. Market opportunities are missed.

### Managing costs

Limited automation, outdated security, performance and productivity inefficiencies, and in many cases end-of-life or limited support for critical applications in the treasury department, all add to people, infrastructure and software costs.

Having to upgrade multiple applications in order to fulfil one regulatory requirement or add a single new product ends up with costs spiralling out of control and materially impacting a bank's bottom line.

Banks need to reduce costs and improve productivity by standardizing and simplifying IT systems and business processes, including those used and managed by treasury teams.

1. <https://www.marshmcclennan.com/content/dam/mmc-web/insights/publications/2021/september/2021%20RSCH%20Risk%20Survey%20highlights.pdf>

# Choosing a complete and open treasury solution provides an efficient, durable and flexible way to prepare for future growth and innovation.

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**Integration is the key, removing the need for piecemeal approaches and putting the functionality to address all treasury needs in one place. Having this ability to work from one system, one account and monitor all operations from one screen greatly improves visibility, security and interoperability while standardising treasury operations."**

Treasury's Digital Future: How Far Have We Come? The Global Treasurer<sup>1</sup>

## Achieve agility

While external regulations often come with long notice periods, readily anticipated and absorbed, systemic shocks such as Covid-19, supply shocks or sanctions challenge any bank that depends upon multiple systems, manual workflows and tactical treasury tools. The distributed dependencies create challenges for a quick and effective response.

Centralised treasury management solutions go part way to resolve change impact, but the quality of outcome depends greatly on the bank's technology partner for timeliness and solution design ethos.

Finastra supports over 400 banks globally in treasury with market-proven engineering. Finastra's client community feedback informs product evolution, which results in a treasury solution that is closer to market best practice than other approaches.

## Be ready for opportunities

The best performing banks maximise market opportunities to better effect than the competition. Scaling existing business and quick time to market for new products and services are essential, as part of any growth strategy.

Banks with multiple points of change, for example with a new product, often require large projects to test each system, validate integrations, and coordinate deliver teams.

Fusion Treasury is capable of industrialising today's treasury flows as a single central solution - to deliver scale - and has the proven depth of complexity and nuanced trade and risk management to allow banks to seize growth opportunities.

## Managed investment

Bank treasury management operates within a capital intensive-low price environment, where margin erosion compresses existing business costs.

Treasuries can take advantage of the inherent efficiencies and cost savings of the centralised treasury function provided by Fusion Treasury. This eliminates inherent costs of supporting, running and maintaining the common web of low value tools that deliver basic business functions.

Furthermore, Fusion Treasury is cloud-ready-when-you-are, to help accelerate a bank's cloud strategies and transform cost conversations, with an evergreen managed service model.

Lastly, Finastra is leading the way in the treasury space to enable banks to leverage cloud-based services with FusionFabric. Cloud, which is transforming costs of software ownership into benefits of service consumption in areas such as Risk, Collateral and Regulatory Reporting.

1. <https://www.theglobaltreasurer.com/2021/11/09/treasurys-digital-future-how-far-have-we-come/>

### Options for ownership

Fusion Treasury can be deployed using the model that suits each bank. It can be provided and supported by a Managed Service Provider (MSP), hosted by an Infrastructure-as-a-Service (IaaS) partner, or implemented within a bank's own private cloud or data center.

### Staying ahead of the curve

Overall, Finastra enables banks to address their three key challenges: remain compliant, to grow and innovate, and reduce costs.

It provides an ideal bridge from outdated, siloed systems to an efficient, cost-effective platform that helps treasury teams make the best use of time and resources - and add more value to their organizations and customers alike.



## Finastra: Your trusted provider

Finastra has proven Treasury solutions with over 400 clients globally and over 30 years working with global, regional and local banks for best market practices. Fusion Treasury is a standardized solution to meet a banks' most common needs:

**Always Comply.** Based on the largest treasury footprint globally: always stay compliant.

**Evolve business.** Modern and rich, purpose built for treasury market best practices: stay ahead of the demand curve.

**Affordably.** Clouded, managed, extensible: cost efficient to run, agile to evolve.

## Fusion Treasury: key features



**10x increase**

in treasury transactions



**75% faster**

time to market for new products



**100% increase**

in the number of trades



**30% growth**

in customer-driven transactions



**To discover how Fusion Treasury can benefit your bank, please contact your account manager or Contact us.**

#### **About Finastra**

Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world's top 100 banks. Our open architecture approach brings together a number of partners and innovators. Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at [finastra.com](https://finastra.com)

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