

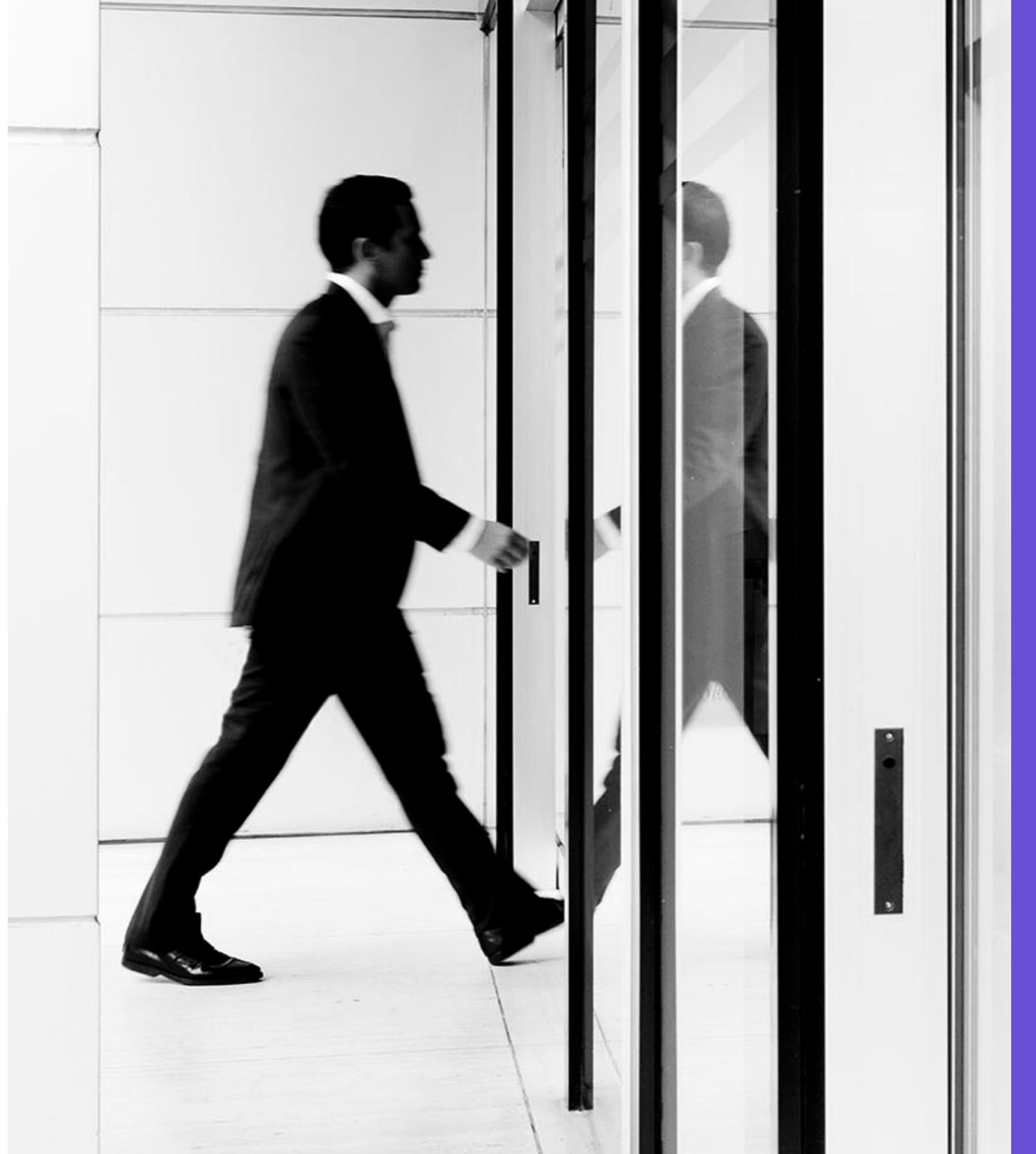


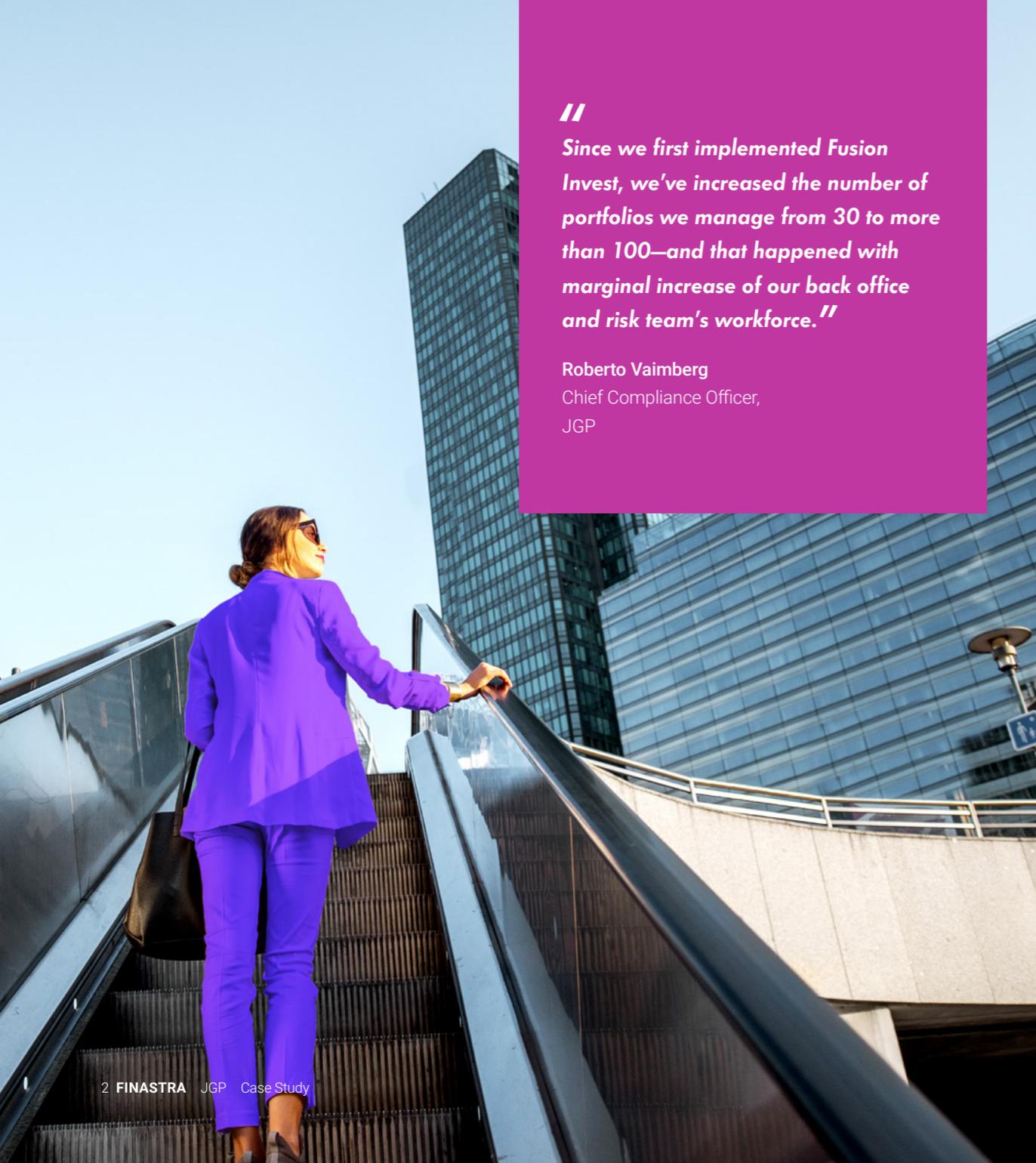
JGP

Case Study

JGP increases its number of portfolios by over 300% with Fusion Invest

Independent asset management firm in Brazil partners with Finastra to unlock new opportunities for expansion





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Since we first implemented Fusion Invest, we've increased the number of portfolios we manage from 30 to more than 100—and that happened with marginal increase of our back office and risk team's workforce."

Roberto Vaimberg
Chief Compliance Officer,
JGP

About JGP Asset Management



Independent asset
management firm



USD 3.5 billion in assets
under management



Expertise in Brazil
and abroad



110+ employees



Founded in 1998

www.jgp.com.br/en

Highlighted solutions



Fusion Invest

The challenge

Enhancing domestic and international operations in one platform

To reveal fresh opportunities for growth, JGP first looked to integrate its domestic and international investment portfolios.

As one of the leading investment companies in Brazil, JGP is committed to providing international and domestic clients with investment options that provide consistent returns with risk adjust exposure.

To maintain its fast-paced business growth, JGP aimed to identify new opportunities in its domestic and international investment operations. However, with different systems for managing these business units, the company recognized that it would be extremely challenging to gain scale in terms of work force by launching a variety of new funds at the same time, all within a single streamlined process.

Roberto Vaimberg, Chief Compliance Officer at JGP, comments: "Due in part to the unique inflation history in the Brazilian economy, Brazilian fixed income instruments have different price methodologies from the rest of the world."

He continues: "Because of that, our challenge was to find one platform that could manage all the instruments that we trade, allowing us to improve operational efficiency, boost productivity, and mainly, make it easier to identify opportunities to diversify our offerings."



The solution

Integrated investment management

Impressed with Finastra's decision to adapt Fusion Invest to meet the needs of Brazil's investment market, JGP selected the Finastra solution to support its asset management business.

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Thanks to Finastra's willingness to innovate in the Brazilian market, Fusion Invest was already able to handle the particularities of domestic investments as well as international instruments, which was a significant plus for us.

Roberto Vaimberg

Chief Compliance Officer,
JGP

JGP regularly explored investment solutions from multiple vendors, but struggled to find one that could meet the unique needs of Brazil's market.

"For many years, no solution provider was able to offer the level of flexibility required to support both Brazilian and foreign investment instruments at the same time," says Vaimberg. "So, when Finastra began to adapt its solutions in order to build a robust investment management platform for the Brazilian market with Fusion Invest, we followed their progress closely."

Impressed with Finastra's eagerness to develop customized solutions for the Brazilian market, JGP decided to use a single platform to manage all of its investment instruments with Fusion Invest from Finastra.

Vaimberg continues: "Thanks to Finastra's willingness to innovate in the Brazilian market, Fusion Invest was already able to handle the particularities of domestic investments as well as international instruments, which was a significant plus for us, as this eliminated the need to dedicate time and resources to use multiple systems".

When the business first implemented Fusion Invest, it deployed Finastra's P&L calculation and Cash Management Reconciliation and Risk (VaR) modules—giving JGP a complete solution for controlling the post-trade transactions and risk score associated with all of its funds.

Inspired by years of success with Fusion Invest for its global asset management business, JGP recently decided to upgrade to the latest version of the solution.

"Fusion Invest has been the engine of our investment business controls for over half a decade, and the enhanced capabilities of the latest version made the decision to upgrade a clear choice for us," comments Vaimberg. "For instance, the new version will give us the ability to add new features such as performance attribution and post-trade compliance management tools."

The result

Driving growth

JGP accelerates growth and improves fund management with Fusion Invest—helping the company offer competitive investment options and fuel future expansion.

Since building a central platform for its domestic and international investment operations, JGP has significantly increased the productivity of its asset management business and has increased its number of portfolios under management by over 300 percent.

Vaimberg explains “Fusion Invest helps our back office and risk teams to work much more productively, so at JGP we were able to have a significant gain of scale in terms of AUM versus workforce.

In fact, since we first implemented Fusion Invest, we’ve increased the number of portfolios we manage from 30 to more than 100—and that happened with a marginal increase of our back office and risk team’s workforce.”

With the latest version of Fusion Invest, the company has also seen an increase in the accuracy of its Value-at-risk (VaR) calculations.

Vaimberg concludes “By improving our VaR calculations, Fusion Invest is helping us to manage our large portfolio of domestic and international funds more effectively—reducing the risk of capital losses and driving strong returns for our clients.

With Finastra by our side, we are well placed to strengthen our position in the investment market and offer compelling investment options for our clients.”



Contact us

About Finastra

Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world's top 100 banks. Our open architecture approach brings together a number of partners and innovators.

Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at finastra.com

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