

Transform into a platform player *with digital lending solutions*

Growth in syndicated lending is fueling the need for digitization



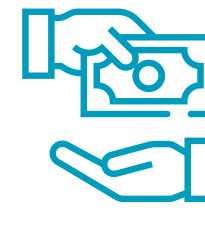
\$1.5T

U.S. loan volume 2020¹



47%

Of LMA members expect EMEA market growth in 2021²



2,000+

Lenders per deal is common

Manual labor-intensive processes are the norm



Building investor lists



Review of corporate financial information



Evaluating and selecting potential syndicate members



Managing updates, such as lender and borrower details

70%

Of our webinar attendees have digitized less than 25% of processes



Manual processes inhibit efficiency and profitability

Impacts



High potential for data entry errors



Use of static data



No real-time collaboration

Outcomes



Regulatory compliance issues



Lack of insights into performance or future opportunities



Lengthy cycle times

“ We need a fundamentally new way of working, a transition away from a deal-by-deal approach toward a platform approach, eliminating silos and tackling each part of the process as a sequence of events.”

Axel Coustere
Co-founder, HUBX



Fusion Loan IQ and HUBX powers your syndicated lending

Integrated solution using Finastra’s FusionFabric.Cloud platform, Loan IQ and HUBX



Centralized repository holds information and documentations for every deal



Automated investor selection and matching



Support for multiple concurrent deals



Seamless tracking of all loan positions from a single platform



Higher quality insights in real time



More accurate data reporting



“ FusionFabric.Cloud’s platform allows banks to collaborate safely on a joint book running, where syndicate lenders, co-book runners, primary banks and other lenders all work and collaborate together on a single platform.”

Eyal Altaras
Director of Global Solution Consulting, Finastra

To learn more about how you can transform into a platform player with digital lending solutions **you can download Finastra’s [white paper](#) here or [watch the recorded webinar](#).**

1. Bridget Marsh and Tess Virmani. International Comparative Legal Guides, Lending & Secured Finance 2021: A Practical Cross-Border Insight into Lending and Secured Finance.” ICLB ninth edition. Web.

2. Mike Turner. “Major Survey Tips EMEA Loan Market to Grow in 2021. Global Capital, Dec. 4, 2020. Web.