

# ALIGNING OUR SOLUTIONS TODAY, TO THE CORPORATE BANKING NEEDS OF TOMORROW

## **IDC FUTURE CORPORATE BANKING ROADMAPS**

## **Platform Player**

- Combine cloud, hyperautomation and data analytics
- XaaS deliver business processes as a service
- · Open ecosystem player

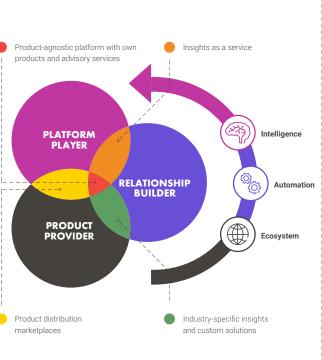
### **Relationship Builder**

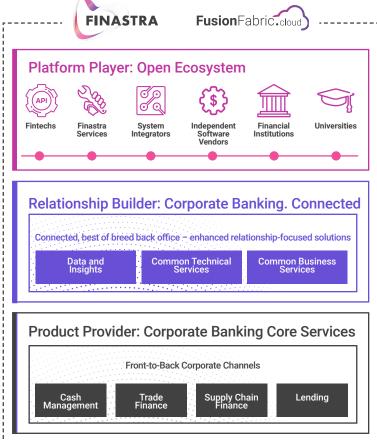
- Trusted advisor
- Focus on delivering business outcomes
- Advice as a service driven by data and analytics

## **Product Provider**

- Focus on incremental improvement
- Increased customer connectivity
- Enhanced integrated automation







Source: IDC Global Corporate Treasury Survey, 2019