

THE IMPORTANCE OF AGRICULTURAL LENDING IN AMERICA

US AGRICULTURAL MARKET AT A GLANCE

2+ Million
active farms with 900 Million acres managed

Largest global producers of:

Corn, sorghum, soybeans, milk, blueberries, almonds, turkey, sawn wood, and wood pulp.



Second largest global producers of:

Chicken, beef, pork, spinach, cauliflowers, broccoli, apples, strawberries, cherries, pistachios, and paper.



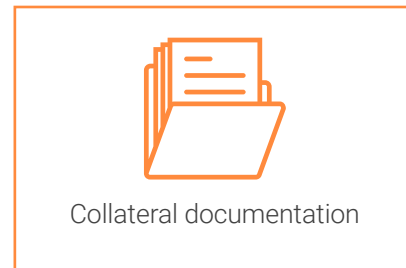
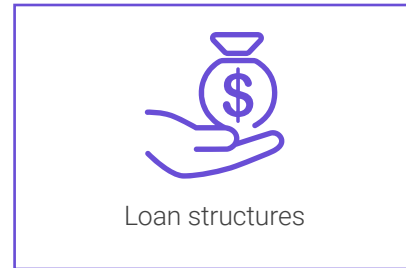
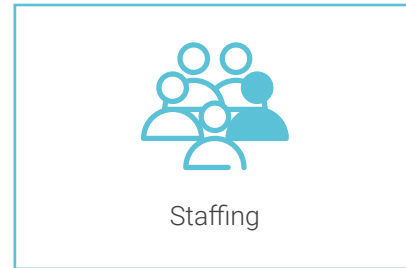
\$272 Billion

worth of farming equipment

\$388 Billion

in commodity sales with 50/50 split between animal and crop sales production

AGRICULTURAL LENDING CHALLENGES



TOTAL LENDING PROVIDES THE TOOLS AGRICULTURAL LENDERS NEED TO REDUCE RISK AND STAY COMPETITIVE



- Analyze financials at the business, individual and global levels
- Configurable financial models to match specific lending needs
- Asset-based financial modeling for formula-based lending
- Automatically monitor covenant compliance
- Collateral schedule to detail loan coverage and collateral position
- Document and tickler management

BENEFITS FROM TOTAL LENDING WITH FUSION CREDITQUEST



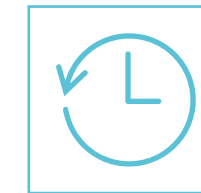
50%

Reduction in front line transaction errors



12%

Growth in value of commercial loan originations with same staff



58%

Reduction in hours to originate loan



2X

Revenue with same operations staff

ONE PARTNER, ONE SOLUTION...