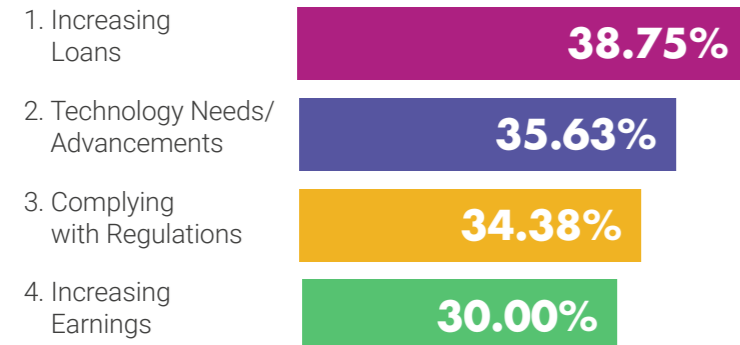


OPTIMIZE END-TO-END COMMERCIAL LOAN ORIGINATIONS WITH FUSION CREDITQUEST

Community Banks and Credit Unions Rely on Commercial Lending to Stay Competitive and Relevant to Their Borrowers

TOP 4 CHALLENGES



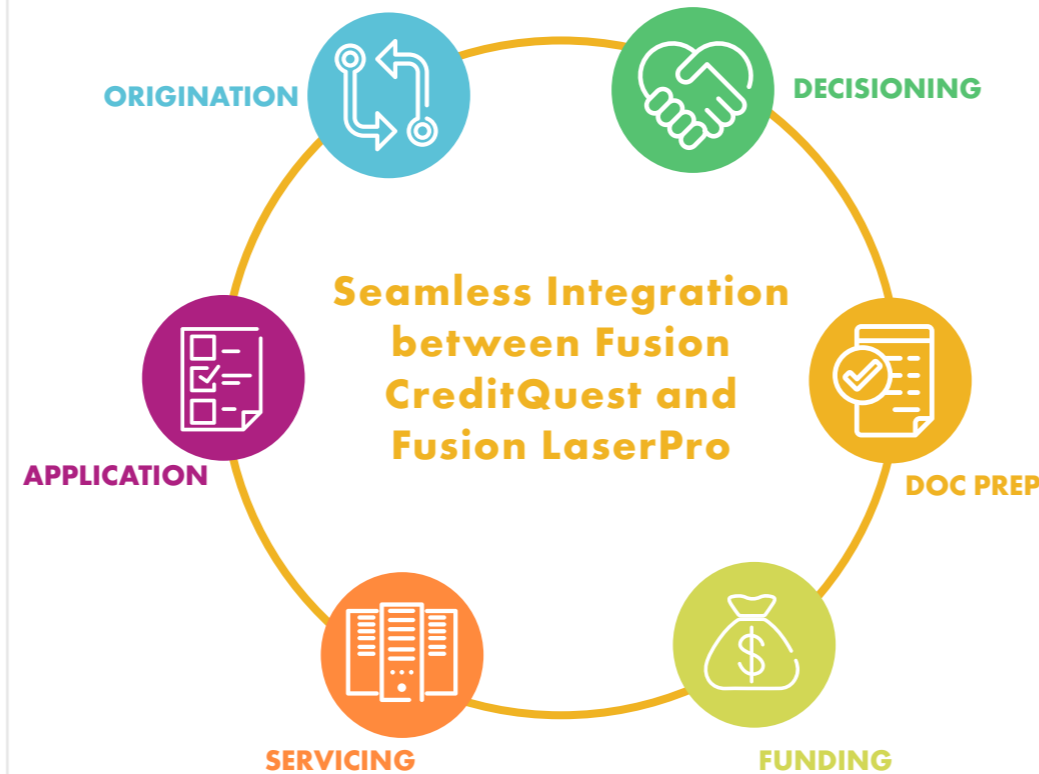
Source: Community Bank CEO Outlook 2019, ICBA

“Establishing a centralized system for all of our lending procedures with Fusion CreditQuest has greatly improved the overall efficiency of our loan processing capabilities.”

Richard Prescott
Vice President of Commercial Lending,
Mainstreet Community Bank of Florida

COMPLETE CREDIT RISK MANAGEMENT SYSTEM

ORIGINATION • FINANCIAL ANALYSIS • UNDERWRITING
PORTFOLIO MANAGEMENT • EXECUTIVE REPORTING



“We’ve seen double-digit improvement across the board in all our key metrics, including the number of loan applications processed per analyst, dollar volumes in terms of deposits, loans and fee income, number of products per customer and cumulative lifetime value of a customer.”

Chris Nichols
Chief Strategy Officer,
CenterState BankLending,
Mainstreet Community
Bank of Florida

REAL RESULTS

25-30%
Reduction in time to loan approval for new customers

50%
Reduction in time to loan approval for existing customers

58%
Reduction in total time to originate loan (# hours)

12%
Growth in value of commercial loan originations with same staff

20%
Reduction in headcount handling back-office transactions

40%
Gain in operation efficiency cost savings with an acquisition (exceeding industry average)



ONE PARTNER, ONE SOLUTION...