

#### **TOTAL LENDING**

# Fusion Compliance Management - Training Management

66

Compliance training must be comprehensive, timely and specifically tailored to staff and updated in advance of new products or regulations."

#### Develop a Strong Compliance Training Program

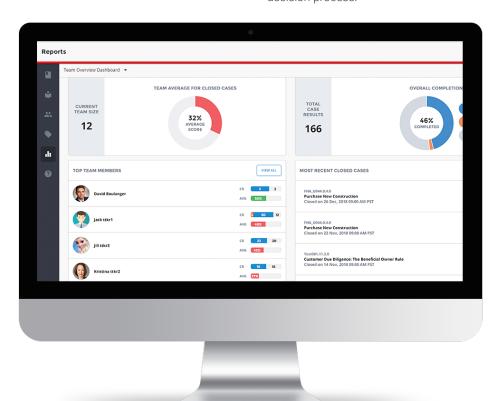
Training and assessment are critical elements of a comprehensive compliance program. Today's financial institutions must constantly monitor the effectiveness of their training and take necessary corrective action when knowledge gaps emerge.

Consistent, accurate decision-making is essential for improving loan quality, growing revenue and mitigating risk. Yet most financial institutions find it complex,

expensive and time-consuming to ensure their workforce stays aligned with the latest regulatory requirements.

Fusion Compliance Management – Training Management helps institutions do both, providing the ability to conduct robust assessments and obtain in-depth reporting on compliance risk topics.

Training Management improves workforce productivity, boosts portfolio profitability and drives efficiency so you get to 'yes' or 'no' quicker during the credit decision process.





### Introducing Training Management



Marketplace provides an overview of the latest content modules and allows managers to select those most relevant.



Managers assign courses on topics they want to assess. Employees review and complete the courses and submit their results.



Robust analysis and reporting allow you to pinpoint areas where your teams excel and where decision-making needs calibration. Provide insight into how well employees understand and apply regulations and the financial institution's policies.

#### **Benefits of Training Management**

#### **Improved Quality**

Make faster, better-informed business decisions to improve the quality of your lending portfolio.

#### **Increased Profitability**

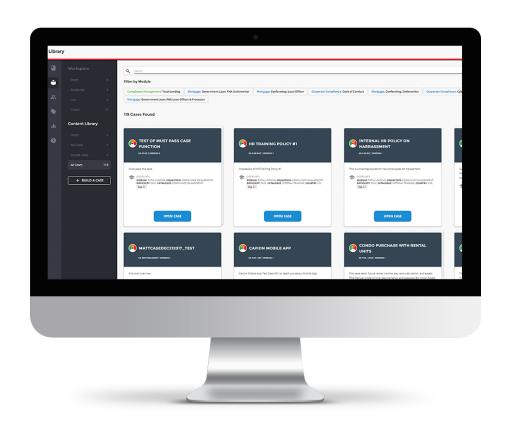
Regularly assessing and calibrating decision proficiency and consistency improves operational efficiency and profitability.

#### **Easier Compliance**

Equip compliance and risk officers with a repository of evidence from activities designed to reduce risk exposure.

#### **Laser-Focused Training**

Training Management gives you the insight to identify gaps and close them, through more effective learning and development. How Fusion Compliance Management's Training Management Delivers, Across Your Organization



## How Training Management Delivers Across Your Organization

### Workforce (Loan Officers/Frontline Sales, Underwriters)

- Increases employee proficiency and calibrates workforce decision-making
- Improves customer experience by increasing process efficiency and decision speed
- Promotes growth, with existing or fewer resources

#### **Management & Business Leaders**

- Enhances visibility of workforce proficiency and decision-making consistency
- Provides real-time company reporting and peergroup benchmarks

#### **Chief Compliance & Risk Officers**

- Reduces risk exposure
- Ensures policies reflect market-leading practices and current regulations

- Demonstrates consistency and ongoing calibration to regulators
- Validates that policies are aligned to your institution's risk appetite

#### **Training Groups & HR**

- Helps target training to the areas that need it most
- Supports efficient allocation of training resources
- Facilitates clear measurement of the impact of training



A Solution That's Ready When You Are

#### **About Finastra**

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today—spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location—from global financial institutions, to community banks and credit unions.

Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 90 of the world's top 100 banks use Finastra technology.

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