

TOTAL LENDING[™] POWERED BY LASERPRO[®]

Streamlined, Compliant SBA Lending

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Using a single system allows you to maximize your processing efficiency while reducing duplicate data entry."

Streamline SBA loan processes and provide complete loan documentation packages with Total Lending[™] Powered by LaserPro[®].

From the initial financing request to loan closing, the Total Lending" Powered by LaserPro® solution streamlines your loan processes and helps you complete your Small Business Administration (SBA) loan documentation package with confidence. Total Lending provides you with the industry-standard dynamic, compliant documentation, including UCC collateral documentation, Mortgages, Deeds of Trust, Landlord Consent documents and robust Business Loan Agreements to augment and complete your SBA loan package.

Complete SBA Loan Documentation Packages from a Single Solution

Total Lending" Powered by LaserPro® enables your institution to document and package your SBA loans from a single system, thus eliminating the need to maintain multiple vendor systems. This integration contributes to a more seamless loan documentation process. Using a single system allows you to maximize your processing efficiency while reducing duplicate data entry. From eligibility through closing, handle more SBA loans with an enhanced workflow that follows the logical order of the lending process. Automating your SBA loan processing with Total Lending[™] Powered by LaserPro® also allows you to enhance your productivity and customer service.

In addition, data required for the completion of SBA loan program specific authorizations is collected within the SBA loan documentation processing workflow.

Supported SBA Programs

- SBA Standard 7(a) Loan
- SBA Preferred Lenders Program (PLP) Loan
- SBA Express Loan
- SBA Export Express Loan
- SBA Working Capital CAPLines Loan
- SBA 504 Loan

Streamlined SBA Processing and Better Workflow Means Higher Productivity For Your Business

Key Features Eliminate duplicate data entry With Total Lending, you get the only SBA loan documentation solution that provides complete SBA application and closing packages from a single solution. Streamline workflow Simple screen menus and intuitive workflow guide lenders easily and completely through transactions. Adaptable architecture allows lenders to customize their data entry flow. Tailor your requirements **Obtain faster approvals** Connectivity to the SBA via E-Tran allows for electronic submission of many SBA loans Manage fewer processes Comprehensive design supports all the documents needed for a wide variety of SBA loan programs. Reduce risk Industry recognition of LaserPro commercial loan documents, coupled with the required SBA applications, ensure a complete and compliant SBA loan package.

Key Features Diagram

Streamlined SBA Loan Processing Setup

Create new or copy and tailor your existing Commercial Closed-End standard products, policies and interest rates to support your SBA loan application production processes.

Integrated SBA Workflow

Complete the loan documentation for your SBA application while working within the LaserPro Commercial transaction flow. Move between the SBA Workflow and LaserPro windows to produce the documentation necessary to complete your SBA loan package.

Efficient Program Navigation

Move between the LaserPro transaction processing windows and the SBA Workflow with ease. In addition, you can exit or save a transaction from any window in the loan processing flow.

Leverage the LaserPro Calculation Engine

Quickly and accurately calculate your SBA loan payment information for inclusion in your SBA loan documents with the trusted LaserPro calculation engine. Access is provided within the SBA Workflow to launch the LaserPro Payment Calculation window flow.

Streamlined Document Printing Process

To leverage the document publishing capabilities of LaserPro, your SBA loan documents can be combined into a single document package along with the selected LaserPro documents you wish to email, print to a satellite location or print to your LaserPro default printer based on your institution licensing.

E-Tran Access

E-Tran access provided within the SBA workflow of Total Lending allows you to directly integrate with the SBA's electronic web service, E-Tran. E-Tran allows your financial institution to submit an SBA loan guaranty request electronically to the SBA. Receive your approval confirmation and SBA loan number assignment in seconds with the E-Tran secure socket web service submission process.

Total Lending[™] Powered by LaserPro® allows you to provide SBA financing as an additional loan product offering to your customers and ensures a streamlined SBA lending experience, while supporting all the key SBA loan programs.

About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today – spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location – from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 48 of the world's top 50 banks use Finastra technology. Please visit **finastra.com**

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