

## FUSION LENDERCOMM

# Streamlined information exchange for Syndicated Lending



Fusion LenderComm provides out-of-the-box integration with Loan IQ, the industry leading loan servicing solution, trusted by 43% of the syndicated lending market.”

**Fusion LenderComm delivers transparency into the Syndicated Lending Market and will transform the syndicated loan value chain from origination through servicing, trade settlement and maturity.**

### **The Challenge**

While syndicated lending volumes have slowed in recent years, margin potential is high for banks that can efficiently structure complex credit agreements and robustly, quickly and accurately manage portfolios of highly nuanced multi-lender, multi-faceted deals.

Highly reliant on manual processes and with multiple, hard to audit, point to point communications, syndicated lending remains inefficient, costly and operational risky, particularly for lenders.

Often with hundreds of lenders on a deal, agent banks are inundated with calls and emails to answer basic loan inquiries. Lenders cannot access deal or position information in real-time. Since the singlesource of truth resides within the agent's system, lenders struggle to get timely access to information and are forced to rely on the agent to manually send the information. LenderComm aims to relieve this information bottleneck to provide greater transparency for lenders via a self-service portal.

As interest rates rise and loan syndication increases in popularity once more, greater efficiency, accuracy and speed of data sharing is vital for corporate and institutional lenders looking to place their cash.

### **Why Fusion LenderComm**

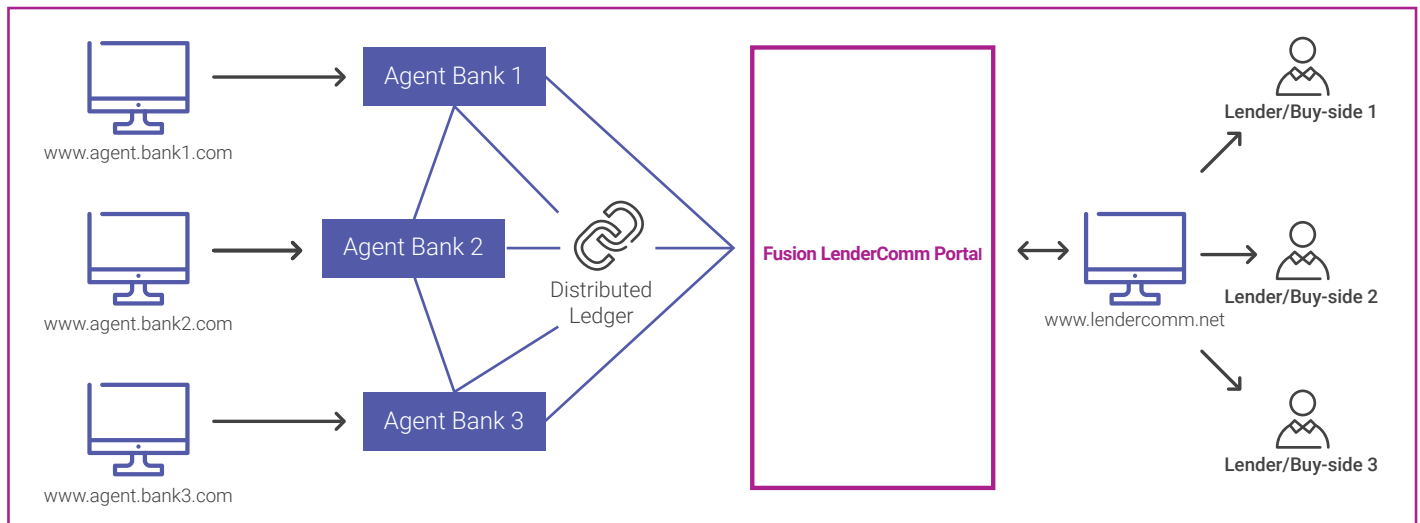
Fusion LenderComm reduces the operational cost and burden of agent-to-lender administration and provides lenders with self-service capabilities to see accurate information on-demand to optimize their loan portfolios.

Developed in close collaboration with some of the world's top global banks, Fusion LenderComm is a new platform for the syndicated lending community and underpinned by Corda, R3's powerful distributed ledger technology.

# 16 of the Top 25 Global Syndicated Loan Bookrunners Rely on Finastra

## Key Features

- Fusion LenderComm enables seamless collaboration between agent and lenders in syndicated lending, improving efficiencies, reducing operational risk and costs, and overall improving transparency through immediate access to transactional data.
- Creates a single source of truth regarding all communications between an agent and its lenders through a central portal that provides immediate transaction information for all parties given access to view the deal, supporting timely decisions based on 100% data accuracy.
- Fusion LenderComm technology gives lenders a personalized view of positions across agent banks, helping reduce operational risk in managing multiple participations.
- Lenders get real-time access to credit agreement terms, accrual balances, position information and detailed transaction data directly from agent bank loan servicing platforms, such as Loan IQ—the world's leading solution for servicing syndicated loans.
- For agents, Fusion LenderComm removes all the manual interactions with potentially hundreds or even thousands of lenders in a syndicated lending deal resulting in a significant cost saving.
- Information on positions enables traders to then capitalize fully on more accurate timely deal information to make smart decisions to grow or de-risk the business.



## About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today – spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location – from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 48 of the world's top 50 banks use Finastra technology. Please visit [finastra.com](http://finastra.com)

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