

# FUSION MORTGAGEBOTPOS™ ADVISOR

# Branch Origination—Empower Your Branch and Call Center Staff to Serve Borrowers

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Its "smart" interactive, step-bystep interface lets branch, call center and other front-line staff who are not normally lending professionals—complete error-free applications in minutes." What happens when an applicant stops by your branch—but a loan officer isn't available? If you're like many organizations, you risk losing business. To prevent these missed opportunities, consider Fusion MortgagebotPOS™ Advisor—part of the end-to-end Mortgagebot® lending platform from Finastra.

### **How It Works**

With Advisor, you'll never have to turn away an applicant because a loan officer isn't available. Its "smart" interactive, step-by-step interface lets branch, call center and other front-line staff—who are not normally lending professionals—complete error-free applications in minutes.

The system's personalized functionality gives staff and management instant and secure access to applications. And like all Mortgagebot technology, it's a "cloud computing" solution that is fully deployed over the Internet, so there is no PC-based software to install or maintain.

# **Maximize Every Channel**

Advisor is part of the comprehensive Mortgagebot lending platform. When it's combined with the consumer direct and loan officer solutions, you can provide a seamless borrower experience across every point-of-sale channel—online, loan officer, branch and call center.

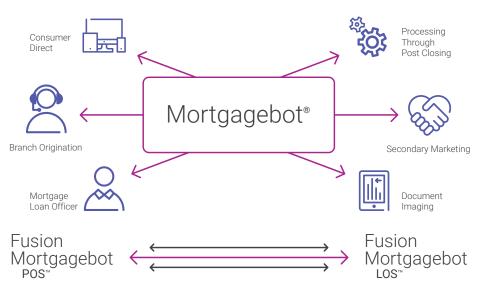
And because the platform is fully integrated, borrowers have the flexibility of completing an application in one channel, or beginning in one channel and finishing in another without losing data.

### **Empower Associates**

- Increase loan volume by converting more inquiries into applications
- Complete accurate applications in less than 15 minutes
- Satisfy borrowers with immediate pricing, fees, disclosures and approvals
- · Increase productivity enterprise-wide
- Remove administrative burden from your loan officers



# Never Miss an Opportunity by Empowering Branch Employees with Scalable Technology



Automate every point-of-sale channel where business is captured: consumer direct, branch and loan officer.

Integrate directly into the all-in-one, web-based system for processing, closing, imaging and secondary marketing.

# The Solution For All Of Your Lending Technology Needs

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Fusion MortgagebotPOS personalizes the application "path" based on borrower-specific information, loan type and more. Fusion MortgagebotLOS" is configurable by user type, institution and products, and offers a built-in workflow to streamline all processing requirements.

# Accurate

Correctly handles all product, fee and pricing details to ensure that when completed applications are submitted via the consumer direct channel, disclosures can be compliant and accurate.

## Integrated

Completed applications can flow directly from Fusion MortgagebotPOS into Fusion MortgagebotLOS for processing, closing, imaging and secondary marketing.

Alternatively it can flow into LaserPro

for processing and/or documentation, or DecisionPro for risk analysis. It also can pass data to other third-party loan origination systems.

#### Connected

Fusion MortgagebotPOS connected with Fusion MortgagebotLOS provides direct connection to automated underwriting systems, credit-reporting solutions, fraud-detection products, flood zone determination, MI, appraisal, compliance check and loan documents.

## Compliant

Aggressively maintained and enhanced to ensure the platform complies with all regulatory changes.

#### Secure

Protects sensitive borrower information with redundant backup systems, multi-level data security and rigorous independent audits.

#### Reliable

Supported by our dedicated team of professionals with rich technical knowledge and extensive lending experience to deliver a rapid, proven implementation along with outstanding service.

# **About Finastra**

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today – spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location – from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 48 of the world's top 50 banks use Finastra technology. Please visit **finastra.com** 

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