

## **FUSION MORTGAGEBOTLOS™ PRICING FOR SECONDARY MARKETING**

# **Create Your Own Menu Of Products and Enjoy The Convenience Of Up-To-The-Minute Pricing Updates, Rate Locks and Lock Extensions**



Our best-in class technology positions you to reduce errors, improve customer service, increase the efficiency of your product management process and boost your profitability.”

**Fusion MortgagebotLOS™ pricing for Secondary Marketing—part of the end-to-end lending platform from Finastra—lets you quickly search for borrower program scenarios, and immediately receive a list of qualifying products and rate options; also shows a list of disqualified products with disqualification reasons.**

### **How It Works**

With Secondary Marketing you can build your own menu of products based on your needs. You can assign products by channel, customize product eligibility and price adjustment rules, assign names and codes to products for clear identification, create multiple price arrays allowing varied pricing across each channel, and set price adjustments as viewable or hidden to specific users.

Rate and rate sheet management is also simple—you can update rates at any time, provide real-time rates to each channel, upload rate sheets that are viewable outside of your product search, and control what products and rates a user sees.

### **Real-Time Results**

Secondary Marketing is a feature that’s part of the comprehensive Mortgagebot® lending platform. Our best-in-class technology positions you to reduce errors, improve customer service, increase the efficiency of your product management process and boost your profitability.

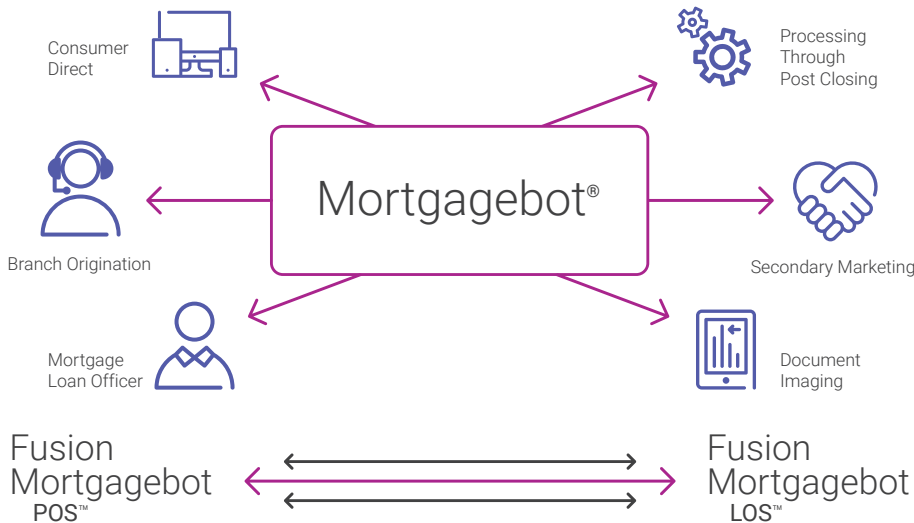
### **Features**

#### **Configuration is Key**

- Create rules, price adjustments (visible and hidden), product names, product codes and multiple price arrays
- Search for qualifying and disqualifying products; view reasons for disqualification
- Perform online locks with immediate confirmation as well as lock extensions
- Rate management allows for rate sheet uploads, unlimited updates and availability according to user
- Reporting capabilities allow secondary marketing executives, retail LOs, brokers and correspondents to view past lock information

When combined with Fusion MortgagebotLOS™ to automate every point-of-sale channel where business is captured, the LOS capabilities offer a unique solution to streamline your entire lending operation.

# Rapid, Proven Implementation Along With Outstanding Service



Automate every point-of-sale channel where business is captured: consumer direct, branch and loan officer.

Integrate directly into the all-in-one, web-based system for processing, closing, imaging and secondary marketing.

## The Solution for All of Your Lending Technology Needs Dynamic.

Fusion MortgagebotLOS™ personalizes the application “path” based on borrower-specific information, loan type and more. Fusion MortgagebotLOS is configurable by user type, institution and products, and offers a builtin workflow to streamline all processing requirements.

**Accurate.** Correctly handles all product, fee and pricing details and ensures that when applications are submitted via the consumer direct channel, only completed applications are accepted, minimizing wasted time and resources.

**Integrated.** Completed applications can flow directly from Fusion MortgagebotLOS into Fusion MortgagebotLOS for processing, closing, imaging and secondary marketing or into third-party loan origination systems.

**Connected.** Links directly to automated underwriting systems, credit-reporting solutions, fraud-detection products, AU, flood zone determination, MI, appraisal, compliance check and loan documents.

**Compliant.** Aggressively maintained and enhanced to ensure the platform complies with all regulatory changes.

**Secure.** Protects sensitive borrower information with redundant back-up

systems, multi-level data security and rigorous independent audits.

**Reliable.** Supported by our dedicated team of professionals with rich technical knowledge and extensive lending experience to deliver a rapid, proven implementation along with outstanding service.

## About Mortgagebot

More than 1,400 clients nationwide are using the robust, scalable, easy-to-use Mortgagebot platform for automating loan applications, pricing, approvals and disclosures as well as processing, closing, imaging and secondary marketing.

## About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misy and D+H, we provide the broadest portfolio of financial services software in the world today – spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location – from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 48 of the world’s top 50 banks use Finastra technology. Please visit [finastra.com](http://finastra.com)

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