



# Misys press releases

The latest news from Misys

## **Demand for digital solutions drives 24% growth in Misys banking business**

**Singapore** – 12 October 2015 – Misys, the leading financial software company, is working with banks across Asia to meet increasing demand for its FusionBanking solutions – 24% growth in the past two years driven by core banking transformation projects, digital banking demand, and pan-regional processing initiatives by banks in trade finance and lending. It has also seen 70% growth in global demand for its FusionBanking Corporate software portfolio in the past 12 months, as banks have begun to formalise digitization strategies in corporate banking in particular.

“This [explosion in demand](#) for Misys illustrates the requirements of banks’ growth ambitions and their need for leading edge solutions to differentiate their services,” says Chris Curtis, Regional Director, Misys Asia. “Historically, software vendors in this space have been highly specialised in areas such as retail, corporate or transaction banking. Misys is in a unique position having delivered specialist technology for every aspect of banking, and now with the ability to bring it all together for our customers as they look to connect, innovate and expand their banking businesses.

We are actively growing our Asia business, which currently contributes around 15% of the company’s total revenue. We operate across 19 countries in the Asia Pacific region, and have a strong presence in emerging markets including China, which currently generates 15-20% of total revenue in the region. A particularly bright spot is our business in Asean which saw an Initial License Revenue growth of 88%.”

The company has also grown its partner eco-system and now has six partners within its InFusion Partner programme: SunLine, Sing Lee and Brilliance in China, FinPacific in Australia, Intelligent Wave in Japan and South Korea and NSS in Japan.

“The interest in digitization across Asia Pacific has been tremendous,” said Curtis, “and applied in a variety of ways. [Bank BTPN](#) in Indonesia is implementing our FusionBanking Essence Digital solution to pursue its growth plans into retail banking. A top three bank in Australia has chosen to add the commercial lending module of our corporate channels solution to extend commercial loan servicing to corporate clients via the web and be more



# Misys press releases

The latest news from Misys

competitive and efficient in the way it does business with its clients. And **Yoma Bank** was a landmark win for us as the first FusionBanking Essence customer in Myanmar.”

Misys is helping banks of all sizes build resilient pan-regional operations to provide regional processing solutions for trade and supply chain finance and commercial lending. For example, **National Australia Bank** has centralised its pan-Asia operations and digital channels for trade finance with Misys, and within six months, the bank saw a 15% increase throughout its trade finance business outside of its domestic Australian business. And **ANZ** has chosen Misys as part of its strategy to consolidate global commercial lending operations with a pan-regional platform to drive efficiency, resilience from a risk transparency point of view and service level advantage to remain competitive.

- Ends -

**For further information, please contact:**

Nicola Hamilton  
Senior Director, Communications  
T: +44 (0)20 3320 5021  
E: [Nicola.Hamilton@misys.com](mailto:Nicola.Hamilton@misys.com)  
[www.misys.com](http://www.misys.com)

Haidee Clarke  
Director, Field Marketing APAC  
T: +852 2230 2300  
E: [Haidee.Clarke@misys.com](mailto:Haidee.Clarke@misys.com)  
[www.misys.com](http://www.misys.com)

**About Misys**

Misys is at the forefront of the financial software industry, providing the broadest portfolio of banking, capital markets, investment management and risk solutions available on the market. With more than 2,000 customers in 130 countries our team of domain experts, combined with our partner eco-system, have an unparalleled ability to address industry requirements at both a global and local level. We connect systems, collect data and create intelligent information to drive smarter business decisions. To learn more about how our Fusion software portfolio can deliver a holistic view of your operations, and help you to solve your most complex challenges, please visit [www.misys.com](http://www.misys.com) and follow [@MisysFS](https://twitter.com/MisysFS) on Twitter.