



# Misys press releases

The latest news from Misys

## **tcmpartners joins Misys InFusion Partner Programme as the first strategic partner for Latin America**

22 January 2015 – Misys, the leading financial software company, has signed an agreement with tcmpartners as the first Latin American partner to join the Misys InFusion Partner Programme. tcmpartners, a consulting company with in-depth expertise in the areas of Treasury and Capital Markets, joins Misys as a partner across Latin America, including Mexico, Colombia, Chile and Peru, as well as in European markets, that include Spain, Portugal, and Andorra.

tcmpartners specialises in assisting financial institutions address complex financial systems needs involving regulatory requirements, system selection, customisations and implementation. Its extensive understanding of the Latin American region enables the company to provide local and tailored market knowledge.

tcmpartners focuses on supporting the operations of financial institutions in Treasury and Capital Markets alongside Misys in the region. Because of its deep knowledge and years of experience with the Misys portfolio (including FusionCapital, FusionRisk and FusionInvest), the team at tcmpartners is able to implement Misys solutions for Capital Markets, Risk Management and Investment Management rapidly and effectively.

Misys Regional Sales Manager for Latin America, Juan Gomez, states: “tcmpartners are a strong regional partner for us in Latin America. Their understanding of the specific market conditions combined with their detailed understanding of our business means they deliver value to the customer and Misys throughout the sales process and hit the ground running when it comes to implementation.”

Rafael Sainz, Senior Company Officer, tcmpartners, adds: “We are delighted to be partnering with Misys, who are a respected leader in the global financial software market. We know that our expertise in applications software and our understanding of the Latin American markets will complement their capabilities and help increase our combined reach in the region.”



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“We are delighted that tcmpartners have joined the Misys InFusion Partner Programme to help us drive our expanding business in the Latin American market,” comments Brian Gibson, VP Partners & Ecosystem at Misys.

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**About Misys**

Misys is at the forefront of the financial software industry, providing the broadest portfolio of banking, capital markets, investment management and risk solutions available on the market. With more than 2,000 customers in 130 countries our team of domain experts, combined with our partner eco-system, have an unparalleled ability to address industry requirements at both a global and local level. We connect systems, collect data and create intelligent information to drive smarter business decisions. To learn more about how our Fusion software portfolio can deliver a holistic view of your operations, and help you to solve your most complex challenges, please visit [www.misys.com](http://www.misys.com) and follow [@MisysFS](https://twitter.com/MisysFS) on Twitter.

**About tcmpartners**

tcmpartners is an international professional services organisation based in Spanish and Portuguese speaking countries in Latin America and Europe. We have over 20 years' experience in software utilisation, risk management, policy design and implementation, helping clients achieve full risk consolidation and meet local regulatory requirements on time. We would be pleased to hear from you and share our competences in these rapidly changing markets.

[www.tcmpartners.com](http://www.tcmpartners.com)