



Misys appoints new Regional Sales Director for Middle East and Africa

5 February 2014: Misys, a leading provider of software solutions to financial services institutions, has appointed Scot Spear as its new Regional Sales Director for Middle East and Africa. Scot will oversee new business development and client relationships across the MEA region. His background, proven delivery of results and leadership style will help Misys grow its business further in the MEA region.

Scot brings more than 25 years of software sales and marketing experience to Misys. He joins from P2 Energy Solutions where he was responsible for the MEA sales team and EMEA Channel Partners. Prior to joining P2 Energy Solutions, Scot served as the Senior Vice President of Global Sales and Marketing at Apex Analytix where he was responsible for all aspects of Sales and Marketing and driving revenue growth globally. He also spent nine years with Ventyx, a leading provider of software and consulting solutions to the Global Energy and Utility Industry.

Frank Brienzi, President and Chief Sales Officer, Misys, comments, "We are very excited to have Scot on board and believe that he will bring the discipline and focus required to help deliver on our growth projections. Scot brings valuable experience to our business to ensure that we improve operational excellence, continue to build a high performance sales organisation and execute our vision to grow significantly in the MEA region."

"During these exciting transformational times we need a solid, committed and experienced leader to ensure our people and clients have the best possible experience with Misys. We have untapped potential in the region and Scot's relentless customer and employee focus will deliver an excellent customer experience." he added.

Scot Spear comments on his appointment, "I am delighted to join Misys and to combine my industry knowledge with the expertise Misys has gained in the Middle East and Africa. As Misys grows its business in this region, I look forward to leading the team and meeting our customers' evolving needs with high quality and innovative products."

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About Misys

Misys provides the broadest portfolio of banking, treasury, trading and risk management solutions available on the market. More than 1,900 banks and financial institutions use Misys software to run their businesses, all benefitting from the continual investment in innovation and product quality. Misys solutions create value across banking and trading book operations, underpinned by the deep domain expertise and experience of Misys employees and partners who help ensure customers get maximum benefit from the solutions and operate more effectively.

With high quality products and support Misys customers are able to grow and protect their long-term technology investments. Misys has the broadest range of solutions available to meet the most complex requirements. Visit www.misys.com to see how Misys and its extensive network of partners can add value to the financial services industry.

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