



Misys launches InFusion Partner programme with HCL Technologies as the first Strategic Partner

New comprehensive and structured partnership programme reflecting the strategic importance of partnerships to drive growth and value to customers

London – Tuesday, June 17, 2014 - Misys, a leader provider of software solutions to financial services institutions, today announced the launch of its InFusion Partner Programme. HCL Technologies, a global IT services provider and a market leader working with Fortune 500 financial institutions, joins Misys InFusion Programme at the Premier Elite Consulting Partner level, the highest level of partnership.

Brian Gibson, VP Partnerships and Ecosystems at Misys, states, “Having officially launched the Programme to the market in January we are absolutely delighted with the positive feedback and reaction we have received from our partners and our clients. It validates that our increased focus on partnering is the right one and that the InFusion Programme strongly supports that. We will be rapidly reviewing our partner ecosystem and on-boarding partners to the InFusion Programme in the coming months.”

As part of the partnership, HCL will work closely with Misys across its latest product suites, training and joint client engagements. HCL and Misys will collaborate and help customers to modernise applications, improve process efficiencies and reduce costs using Misys flagship solutions. The partnership will provide implementation, upgrade and application support services enabled by comprehensive managed services and system integration models.

“As a global firm, we understand the importance of developing deep relationships with our clients and partners in order to continue to provide the best services to financial institutions,” adds Nadeem Syed, Chief Executive Officer, Misys. “The recent joint win at Student Loans Company is further tangible proof that we can team and win together in the market. We are delighted with the momentum built thus far with HCL Technologies in many clients and welcome them to the Misys InFusion Partner Programme, as we jointly deliver complete end-to-end solutions to the market. We look forward to working even more closely together as we further advance our joint business in a number of exciting areas.”

“Misys is a long-standing and important partner and we have a track record of delivering many successful customer engagements on Misys products. The new Misys Infusion Partner Programme fits in well with our system integration strategy in financial services and helps



our customers compete in the digital world and derive more value from their technology investments,” said Rahul Singh, President, Financial Services and Business Services, HCL Technologies.

For further information please contact

Edward Taylor
Director – External Communications
Tel: +44 (0)20 3320 5530
Email: edward.taylor@misys.com

About Misys

Misys provides the broadest portfolio of banking, treasury, trading and risk management solutions available on the market. More than 1,900 banks and financial institutions use Misys software to run their businesses, all benefitting from the continual investment in innovation and product quality. Misys solutions create value across banking and trading book operations, underpinned by the deep domain expertise and experience of Misys employees and partners who help ensure customers get maximum benefit from the solutions and operate more effectively.

With high quality products and support Misys customers are able to grow and protect their long-term technology investments. Misys has the broadest range of solutions available to meet the most complex requirements. Visit www.misys.com to see how Misys and its extensive network of partners can add value to the financial services industry.

About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in the areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999, HCL has focused on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and Business services. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare & Life sciences. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers its 90,190 transformers to create real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 5.2 billion, as on 31st March 2014 (on LTM basis). For more information, please visit www.hcltech.com