# Finastra Universe Accelerating through change

Streaming 100+ Sessions

March 2 - April 2









# Agenda | Middle East & Africa | March 2

GMT Greenwich Mean Time

SAST South African Standard Time

GST Gulf Standard Time

| GMT    | SAST    | GST     | Keynotes  |
|--------|---------|---------|---|
| 7:00am | 9:00am  | 11:00am | Accelerating through change: Rebuilding for better outcomes in a post-COVID world  Simon Paris, CEO of Finastra is joined by Toni Townes-Whitley, President, US Regulated Industries, Microsoft, to discuss market challenges and the after COVID (AC) effect.  How can we build a better future?  Speakers: Simon Paris, CEO, Finastra   Toni Townes-Whitley, President, US Regulated Industries, Microsoft  |
| 7:30am | 9:30am  | 11:30am | The role of technology in accelerating through change  Accelerating through change with technology, transforming to a new open world  Speakers: Eli Rosner, Chief Product and Technology Officer, Finastra  |
| 8:00am | 10:00am | 12:00pm | Accelerating through change - technology as a catalyst for open innovation  Eric Duffaut, President and Global Head of Customer Operations moderates a panel of renowned technology innovators and thought leaders as they discuss the evolution of trends and behaviors triggered by the pandemic, how technology has ignited innovation to accelerate through change, and their views on the future of financial services  Speakers: Eric Duffaut, President and Global Head of Customer Operations, Finastra   Sang Lee, Co-Founder and Managing Partner, Aite Group   Claire Calmejane, Chief Innovation Officer, Societe Generale   John Blizzard, President & CEO, Seattle Bank           |
| 9:15am | 11:15am | 1:15pm  | Transforming corporate banking in MEA: How banks can achieve growth by reimagining their offering  Wissam Khoury, SVP, Head of International, leads a CXO panel of banks discussing new business models in corporate banking and how they are reimagining themselves in the new virtual world with digitization and new value add services  Speakers: Wissam Khoury, SVP, Head of International, Finastra   Dr. Tomisin Fashina, CIO, Ecobank   Antranik Tcheboukjian, Head of Technology, Corporate & Investment Banking, First Abu Dhabi Bank   Mohammad Nasr Ullah, Head of Trade and Transaction Banking Business, Arab National Bank   Ron Mutandagayi, CEO, ZB Financial Holdings Limited |

# Meet our Experts | Middle East & Africa

**Meet our Experts** 

LIVE - Tuesday, 2 March 2021, 1:00pm SAST / 3:00pm GST

Cloud adoption to drive treasury transformation in MEA - opportunities and challenges

**Experts:** 

Abhijit Duge, Senior Principal, Solutions Consulting, Finastra Michel Daenen, Director, Solutions Consulting, Finastra

**Meet our Experts** 

LIVE - Tuesday, 2 March 2021, 1:00pm SAST / 3:00pm GST

Does retail neobanking stand a chance?

**Experts:** 

Marwan Abouzeid, Senior Manager, Solutions Consulting, Finastra Rudy Kawmi, Manager, Sales, Finastra

**Meet our Experts** 

LIVE - Tuesday, 2 March 2021, 1:00pm SAST / 3:00pm GST

How will open banking change the relevance of payments at banks?

**Experts:** 

Ali Godrej Patel, Strategic Sales Executive, Finastra Anders Olofsson, Global Principal, Payments, Finastra Paul Snee, Director, Solutions Consulting, Finastra Phil Boyall, Head Corporate Banking & Payments Sales, Africa, Finastra

**Meet our Experts** 

LIVE - Tuesday, 2 March 2021, 1:00pm SAST / 3:00pm GST

Leveraging the digital ecosystem to ignite the small business market

**Experts:** 

Idrees Kolabhai, Managing Director, Africa, Finastra Carlos Teixeira, Senior Principal, Global Solutions Consulting, Finastra

# **Finastra** Universe

Accelerating through change



Payments On-Demand

#### Steps to a successful ISO 20022 migration in MEA

- What are the key strategies to ensure a smooth and structured transition to ISO 20022
- · Issues faced with the current payment infrastructure and how to resolve them
- How to plan your ISO migration and build towards true payments modernization.
- With a crowded product roadmap for 2021 and 2022 how do you manage resources effectively with so many commitments

#### **Speakers:**

Onur Ozan, Regional Head, SWIFT John Anderson, Head of Industry Payments, Standard Bank Amol Bahuguna, Digital Banking Leader Ali Patel, Regional Payments Executive, Finastra

#### Increasing the momentum towards instant payments

- What is and what isn't an instant payment
- · How are instant payments now finally moving into the B2B space
- How is real time information through the cloud providing the solution to monetizing real time payments

#### **Speakers:**

Venu PSV, Senior Director, Global Cards & Payments, Cap Gemini Phil Boyall, Head Corporate Banking & Payments Sales, Africa, Finastra Idrees Kolabhai, Managing Director, Africa, Finastra Tyoyila Aga, Group Head, Banking Services, Interswitch Payments On-Demand

# Powering up payments: How open banking and APIs can fast track your payment modernization

- What are the wider opportunities beyond 'account aggregation' for APIs
- Discover how our platform can drive innovation for your payment systems
- · What are some of the use cases banks can build or partner with

#### Speakers:

Kiran AK, Principal Solutions Consultant, Payments, Finastra Sigal Druker, Director, Payments and Platforms, Finastra Lina Fabri, Director, Payments and Platforms, Finastra Rahul Chandra, Chief Business Officer, IN-D Eric Tran-Le, Vice President, Head of Actimize Premier, NICE Actimize



## **Retail & Digital Banking**

**On-Demand** 

#### Surf the next-generation banking wave!

- · COVID is a catalyst for digital acceleration; Cloud is an enabler but is not the only consideration.
- For banks to accelerate their transformation, there is a need to review their operational and technology landscape: from people to processes, from tools to technology, from rules to regulations.
- Exploring from the outside what the market is seeing, wanting and needing in terms of next generation banking.

#### **Speakers:**

Mary Connor, Director, Product Management, Finastra Anand Subbaraman, GM Retail Banking, Finastra Jost Hoppermann, Vice President Principal Analyst, Forrester Mr. Shah Sarwar, CEO, IFIC Bank

## How banks can deliver a highly personalized customer experience

- · Digital core for banking needs
- Data driven insights and actions
- · Next gen technology on cloud
- · Market ecosystem and platform

#### Speaker:

#### Shweta Jain, Director, Cloud and Digital Retail Banking, Finastra

# Banking-as-a-service - APIs and the ecosystem World

- The rise of open banking and the expansion of PSD2
- · FusionFabric.cloud for retail solution
- Fusion Essence & Fusion Equation APIs in FusionFabric.cloud
- · Retail datasets and SPIs
- · Fintechs in action: Salt Edge

# **Speakers:**

Ramy Elkhoulany, Principal Product Manager, Finastra Lisa Gutu, Head of Business Development, Salt Edge Corporate Banking On-Demand

# Corporate Banking: More accessible finance and adapting to global growth demands

- What is the next horizon for corporate banking?
- The next step changes for corporate banking include accelerated digital adaptation
- · As economies grow, banks will need to prepare for growing transaction volumes
- Processes will become cheaper and more widely available to smaller businesses

#### **Speakers:**

Enrico Camerinelli, Senior Analyst, Aite Group Carlos Teixeira, Senior Principal, Global Solutions Consulting, Finastra Tim Tyler, Principal Solutions Consultant, Finastra

# Trade ecosystems – a discussion with Contour about the progression of connected global trade

- There is no single path or silver bullet to digitizing trade finance. A new ecosystem is required through collaboration between banks, corporates and technology providers
- Contour are developing a multi-bank solution for Corporates to address the need for a new trade ecosystem
- Do banks want to be a participator or a builder?

#### Speakers:

Brian Edmondson, Global Principal, Solutions Consulting, Finastra Carlos Teixeira, Senior Principal, Global Solutions Consulting, Finastra Carl Wegner, CEO, Contour

# Accelerating corporate banking innovation with open platform

- Based on the accelerated changes largely brought forward by the global pandemic, the priorities
  of banks across the world have shifted
- We discuss digital acceleration and value added services
- Join this session to understand how Finastra's open innovation platform, FusionFabric.cloud enables a world of collaboration and fast innovation across the Corporate Bank.

# Speakers:

Jonathan McPhail, Global Solution Lead, Finastra Tim Tyler, Principal Solutions Consultant, Finastra



# **Investment Management**

**On-Demand** 

#### Applied innovation in investment management

- · Exploring the top trends in investment management innovation
- · How new technologies can enable innovation across the investment management workflow
- How innovation can drive over performance

#### **Speakers:**

Fabien Feron, Product Manager, Investment Management, Finastra Beatrice Guez, CEO, Ai for Alpha Corinne Grillet, CEO, Algyne Christophe Lepitre, CEO, Iznes

#### Cloud adoption in investment management

- · The challenges of implementing cloud infrastructure in investment management
- · Realizing the benefits of cloud adoption

# **Speakers:**

Sebastien Amet, Product Manager, Technology, Finastra Rupesh Khendry, Head, Worldwide Capital Markets Industry Solutions, Microsoft David Andrew, Managing Director, Accenture - Google Cloud Business Group, Accenture Laurent Pedo, Senior Manager, Sales, Synechron

# **Treasury & Capital Markets**

**On-Demand** 

# Better risk and balance sheet optimization

- · What your ALM process might be missing
- · How to assess credit risk and its impact on balance sheet profitability and capital allocation
- · Utilizing Al/Machine learning to model and predict accurately
- · Subsequent actions that can be taken to optimize the balance sheet
- $\boldsymbol{\cdot}$  How to reduce impacts on level of provision by taking mitigation actions

# **Speakers:**

Arnaud Picut, Global Head, Risk Practice, Finastra Alla Gil, CEO, Straterix Dr. Antti Korhonen, CEO, Detech Decision Technologies Ltd

# Treasury & Capital Markets

**On-Demand** 

# Building a model treasury - using managed services to build an agile next-gen treasury solution

- The challenges treasurers have been facing that have led firms to work on a Treasury as a Service solution
- What gaps can managed services firms fill for treasurers?
- · What are the benefits of Treasury as a Service for customers long term?

#### Speakers:

Denise Parker, SVP, Head of Global Partners & Ecosystems, Finastra Michael Henssler, General Manager, Treasury & Capital Markets, Finastra Prakash Anthony, Director, Vendor Solutions, DXC Luxoft

# LIBOR 360: Insights into the journey ahead and how to transition in the most optimal way

- · Taking the temperature of how the industry is progressing
- The use and benefits of an index for risk-free rates in cash products
- Explore the true costs of LIBOR migration for financial institutions, across different lines of business
- Discover frameworks for forming budgets and optimal transition plans
- · Learn how to deal with financial contracts if LIBOR ceases to be published

# Speakers:

Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra, Isabelle Laurent, Deputy Treasurer and Head of Funding, EBRD Chris Palmer, Head of LIBOR Transition, JP Morgan Chris Papathanassi, Global Solution Lead, Lending, Finastra

# Platformification in the new era of treasury & capital markets

- · How to build a high-performance treasury workflow through an open platform ecosystem
- How platforms can enable innovation and rapid scalable development
- How use of a platform model is able to help overcome current business challenges

## Speakers:

Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra,
Arnaud Picut, Global Head of Risk Practice, Finastra
David White, Chief Commercial Officer, CloudMargin
Leonid Bogachev, Associate Professor, Probability, Department of Statistics, University of Leeds
Tim Rowlands, CEO, Vector Risk



Services On-Demand

## Finastra Managed Services - the foundation of great strategic partnerships

- Accenture and Finastra explore how managed services allow banks, partners and IT vendors to forge powerful partnerships and evolve together
- The time for managed services is now adapt, grow and achieve your long-term strategic goals

#### Speakers:

Neil Budd, VP, Finastra Managed Services, Finastra Amber Dacres, Finastra Services Marketing, Finastra Charles Clinton, Finastra Partnership Director, Accenture Jay Krishnasamy, Sales & Solution Architect, Accenture

#### Going beyond projects with high-value services

We're changing the face of Services and how we work to accelerate value for our customers. In this session, Chief Marketing Officer, Margaret Franco and our Executive Vice President of Finastra Services, Andrew Skehel explore High-value Services and how we're working harder to drive our customers' desired outcomes,

#### **Speakers:**

Andrew Skehel, Executive Vice President, Global Services, Finastra Margaret Franco, Chief Marketing Officer, Finastra

Lending On-Demand

#### It's the final countdown....to the end of LIBOR

- · Forget system implementation, now it's time for business implementation
- Stepping past the strategic to your tactical solution
- Which LIBOR standard to follow the global convergence
- · Loans vs Bonds; who's really driving the change?
- How portfolios are being managed and key drivers

#### Speakers:

Rob Downs, Global Head of Corporate & Syndicated Lending, Finastra Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra Christine Scaffidi, Senior Director, Product Management, Lending, Finastra

## Partners (exclusive session)

**On-Demand** 

#### Scaling for joint success

This partner-exclusive session will provide a concise overview for valued members of our partner ecosystem. Join us to learn more about:

- The journey of the support and enablement programs available to create joint business with Finastra
- How to expand your business motions, digital investments and enablement, all aimed at supporting our partnership in scaling for joint success
- Moving into new geos or business lines
- Gaining maturity with the comprehensive program we have put together specifically for our valued partners

#### Speakers:

Denise Parker, SVP, Head of Global Partners & Ecosystems, Finastra Edward Sweigart, VP, Partners & Ecosystems, Finastra



Platform - Overview On-Demand

FusionFabric.cloud: The open platform for your innovation

Welcome from Vincent Pugliese, SVP and General Manager, Platform. What's in it for you when you join our platform ecosystem? Increased sales conversions, expanded market reach, faster time to go-live – sound good? Find out how FusionFabric.cloud can help you achieve these and more.

Speaker:

Vincent Pugliese, SVP & General Manager, Platform, Finastra

Platform - Fintech On-Demand

Discover our platform and use cases

**Speakers:** 

Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra Nitin Iyer, Senior Principal, Solutions Consulting, Finastra

Overview of our app validation process

Speaker:

Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra

Overview of our platform commercial models

Speaker:

Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra

Platform - Bank Developers

**On-Demand** 

Find out how we leverage DevOps best practices to enable continuous delivery

Speaker:

Harbinder Kang, Senior Director, Development Operations, Products, Platform and Technology, Finastra

Christophe Langlois, Global Fintech & Developer Ecosystem Marketing, Finastra

Discover Finastra's strategic focus on data and analytics

Speakers:

Adam Lieberman, Head of Artificial Intelligence & Machine Learning, Finastra Bram Leenhouwers, Senior Director Research & Development, Finastra

FusionFabric.cloud, a catalyst for innovation \The platform for bank developers

Speakers:

Chirine Ben Zaied, Head of Innovation, Finastra
Pierre Quemard, Senior Management, GSC Platform & Innovation, Finastra