



## Agenda | Europe | March 2

**GMT** Greenwich Mean Time

**CET** Central European Time

**MSK** Moscow Time

GMT	CET	MSK	Keynotes
9:30	10:30	12:30	<p><b>Accelerating through change: Rebuilding for better outcomes in a post-COVID world</b></p> <p>Simon Paris, CEO of Finastra is joined by Toni Townes-Whitley, President, US Regulated Industries, Microsoft, to discuss market challenges and the after COVID (AC) effect. How can we build a better future?</p> <p><b>Speakers:</b> Simon Paris, CEO, Finastra   Toni Townes-Whitley, President, US Regulated Industries, Microsoft</p>
10:00	11:00	13:00	<p><b>The role of technology in accelerating through change</b></p> <p>Accelerating through change with technology, transforming to a new open world</p> <p><b>Speakers:</b> Eli Rosner, Chief Product and Technology Officer, Finastra</p>
10:30	11:30	13:30	<p><b>Accelerating through change - technology as a catalyst for open innovation</b></p> <p>Eric Duffaut, President and Global Head of Customer Operations moderates a panel of renowned technology innovators and thought leaders as they discuss the evolution of trends and behaviors triggered by the pandemic, how technology has ignited innovation to accelerate through change, and their views on the future of financial services</p> <p><b>Speakers:</b> Eric Duffaut, President and Global Head of Customer Operations, Finastra   Sang Lee, Co-Founder and Managing Partner, Aite Group   Claire Calmejane, Chief Innovation Officer, Societe Generale   John Blizzard, President &amp; CEO, Seattle Bank</p>
11:45	12:45	14:45	<p><b>A new era in payments – our CXO panel discusses will payments become a utility or remain a profitable line of business?</b></p> <p>Global payments revenue continues to grow and is expected to hit \$2.5 trillion by 2028. Despite this, 65% of global banks struggle with payment profitability. Compounding matters, competition is also increasing from lightly regulated and capital flush fintechs and tech giants. Some 15% of banks' payment revenue is predicted to be displaced by 2025. So what does the future hold for banks? Can payments still be profitable? Join our CXO panel for the full discussion.</p> <p><b>Speakers:</b> Wissam Khoury, SVP, Head of International, Finastra   Paul Thomalla, Head of Payments, Finastra   Dr. Ruth Wandhöfer, Chair, Payment Systems Regulator   Eric Grover, Principal, Intrepid Ventures   Vincent Brennan, Head of Group Operations and Payments, Bank of Ireland</p>

# Meet our Experts | Europe

Meet our Experts	LIVE - Tuesday, 2 March 2021, 13:00 GMT / 14:00 CET
Redefining finance for good - CSR initiatives at Finastra	
<b>Expert:</b> Jay Mukhey, Senior Director, CSR, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 13:15 GMT / 14:15 CET
Design and innovation	
<b>Experts:</b> Tanaya Jasubhai, Principal Solutions Consulting, Finastra Chirine Ben Zaied, Head of Innovation, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 13:30 GMT / 14:30 CET
Advances in machine learning - balance sheet optimization	
<b>Experts:</b> Thomas Krabichler, Lecturer & Quant Researcher, OST Mariusz Podsiadlo, Global Principal, Risk Practice, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 13:45 GMT / 14:45 CET
5 payments megatrends for 25	
<b>Experts:</b> Anders Olofsson, Global Principal, Payments, Finastra Olivier Goube, Principal Solutions Consultant, Finastra Kiran AK, Principal Solutions Consultant, Payments, Finastra Flavia Andrade, Sales Executive, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 14:00 GMT / 15:00 CET
IBOR reforms - practical aspects for treasury and trading	
<b>Experts:</b> Torsten Joseph, Lead Solution Consultant, Treasury Practice, Finastra Danny Netto, Global Solution Consultant, Finastra Iain Scott, Global Lead, Capital Markets, Finastra	

Meet our Experts	LIVE - Tuesday, 2 March 2021, 14:15 GMT / 15:15 CET
Next generation lending through digital platform innovation	
<b>Experts:</b> Zane Dawson, Lead Solutions Consultant, Lending, Finastra Noel Galindo, Lead Solutions Consultant, Finastra Olivier Brien, Senior Manager, Solutions Consulting, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 14:30 GMT / 15:30 CET
Finastra Managed Services - journey to the cloud	
<b>Experts:</b> Neil Budd, VP, Finastra Managed Services, Finastra Giovanni Zagari, Head of Global Delivery Operate & Fusion Transform, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 14:45 GMT / 15:45 CET
FusionFabric.cloud - the platform for innovators	
<b>Experts:</b> Arnaud Picut, Global Head, Risk Practice, Finastra Nitin Iyer, Senior Principal, Solutions Consulting, Finastra Jonathan McPhail, Global Solution Lead, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 15:00 GMT / 16:00 CET
Working capital finance - turning crisis into opportunity	
<b>Experts:</b> Farah Shaikh, Global Solutions Lead Transaction Banking, Finastra Michael Viscepan, Principal Solutions Consultant, Finastra	
Meet our Experts	LIVE - Tuesday, 2 March 2021, 15:15 GMT / 16:15 CET
Retail/Commercial - surf the wave of next generation banking	
<b>Experts:</b> Klaus Able, Head of European Solution Consulting Banking, Finastra Mary Connor, Director Product Management, Finastra Achim Thienel, Director Product Management, Finastra	

## Payments

On-Demand

### We are the regulators and we're here to help...

Discover how the upcoming regulatory changes for European payments are set to drive competition and innovation for all parties. But with deadlines associated with these frameworks banks must be ready for what these changes will bring. Topics include:

- What is the driving vision behind the European Commission Retail Payments Strategy
- How will 'request to pay' change the way we look at instant payments going forward
- How can banks take an agile approach to the busy roadmap of regulation they have to plan for

#### Speakers:

Paul Thomalla, Head of Payments, Finastra  
Monica Monaco, Founder & Managing Director, Trust EU Affairs  
Céu Pereira, Retail Payments, DG FISMA, European Commission

### How can Financial Institutions drive value for payments from their ecosystem partners?

- The pressures of the current pandemic have exacerbated the urgency to re-think your payments business model and enabling technology eco-system.
- How can banks make sure they drive the most value from their partners to help accelerate their payments modernization journey.
- How is the cloud an enabler for this transition

#### Speakers:

Paul Thomalla, Head of Payments, Finastra  
Neil Budd, VP, Finastra Managed Services, Finastra  
Jeroen Höscher, Head Global Payments & Cards, Cap Gemini  
Sulabh Agarwal, Managing Director, Accenture

## Payments

On-Demand

### Interoperability: The next big question for instant payments

With the rise of instant payments and the opportunities that they now bring beyond question, the next big issue is that of interoperability. Competition between services helps drive innovation and is best for all, but how do you plan for multiple solutions. What will this look like for Europe going forward?

#### Speakers:

Gareth Lodge, Senior Analyst, Celent  
Hays Littlejohn, CEO, EBA Clearing  
Anni Mykkänen, Senior Payments Policy Advisor, European Banking Federation  
Paul Thomalla, Head of Payments, Finastra

### Powering up payments: How open banking and APIs can fast track your payment modernization

- What are the wider opportunities beyond 'account aggregation' for APIs
- Discover how our platform can drive innovation for your payment systems
- What are some of the use cases banks can build or partner with

#### Speakers:

Kiran AK, Principal Solutions, Payments, Finastra  
Sigal Druker, Director, Payments and Platforms, Finastra  
Lina Fabri, Director, Payments and Platforms, Finastra  
Rahul Chandra, Chief Business Officer, IN-D  
Eric Tran-Le, Vice President, Head of Actimize Premier, NICE Actimize

## Lending

On-Demand

### Time for transformation; what does the new corporate bank look like?

- 12 months of digital services are changing the transformation priorities
- What does that mean for the traditional relationship banking model for corporates and how will the strategy shift impact services?
- The evolution of SME lending into the digital space
- How is the current fragmentation impacting the RM with data-finding and admin tasks?
- The 'cyborg archetype' that is now required
- Removal of a 'transactional relationship' to become more effective

#### Speakers:

James Mellor, Principal Solutions Consultant, Finastra  
James Pepper, Senior Director, Alvarez & Marsal

### It's the final countdown....to the end of LIBOR

- Forget system implementation, now it's time for business implementation
- Stepping past the strategic to your tactical solution
- Which LIBOR standard to follow – the global convergence
- Loans vs Bonds; who's really driving the change?
- How portfolios are being managed and key drivers

#### Speakers:

Rob Downs, Global Head of Corporate & Syndicated Lending, Finastra  
Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra  
Christine Scaffidi, Senior Director, Product Management, Lending, Finastra

## Lending

On-Demand

### Changing the syndicated lending market with collaboration

- Learn how digitization can lead to change
- See collaboration in action with Fusion LenderComm
- What does the future look like for syndicated lending?

#### Speakers:

Helen Orton, Senior Principal Product Manager, Syndicated Lending, Finastra  
Patty Hines, Head of Corporate Banking, Celent

### The power of an open ecosystem in lending

- Meet the Fintechs that are bringing innovation into your lending solutions
- Learn how APIs can enable transformation and drive growth in your lending portfolios
- Understand the benefits of adopting a collaborative model

#### Speakers:

Zane Dawson, Lead Solutions Consultant, Lending, Finastra  
Axel Coustere, Co-Founder, HUBX  
Antonio Garcia Romero, CEO, Fintep

## Investment Management

On-Demand

### Applied innovation in investment management

- Exploring the top trends in investment management innovation
- How new technologies can enable innovation across the investment management workflow
- How innovation can drive overperformance

#### Speakers:

Fabien Feron, Product Manager, Investment Management, Finastra  
Beatrice Guez, CEO, Ai for Alpha  
Corinne Grillet, CEO, Alygne  
Christophe Lepitre, CEO, Iznes

### Cloud adoption in investment management

- The challenges of implementing cloud infrastructure in investment management
- Realizing the benefits of cloud adoption

#### Speakers:

Sebastien Amet, Product Manager, Technology, Finastra  
Rupesh Khendry, Head, Worldwide Capital Markets Industry Solutions, Microsoft  
David Andrew, Managing Director, Accenture - Google Cloud Business Group, Accenture  
Laurent Pedo, Senior Manager, Sales, Synechron

## Treasury & Capital Markets

On-Demand

### Better risk and balance sheet optimization

- What your ALM process might be missing
- How to assess credit risk and its impact on balance sheet profitability and capital allocation
- Utilizing AI/Machine learning to model and predict accurately
- Subsequent actions that can be taken to optimize the balance sheet
- How to reduce impacts on level of provision by taking mitigation actions

#### Speakers:

Arnaud Picut, Global Head, Risk Practice, Finastra  
Alla Gil, CEO, Straterix  
Dr. Antti Korhonen, CEO, Detech Decision Technologies Ltd

### Building a model treasury – using managed services to build an agile next-gen treasury solution

- The challenges treasurers have been facing that have led firms to work on a Treasury as a Service solution
- What gaps can managed services firms fill for treasurers?
- What are the benefits of Treasury as a Service for customers long term?

#### Speakers:

Denise Parker, SVP, Head of Global Partners & Ecosystem, Finastra  
Michael Henssler, General Manager, Treasury & Capital Markets, Finastra  
Prakash Anthony, Director, Vendor Solutions, DXC Luxoft

## Treasury & Capital Markets

On-Demand

### LIBOR 360: Insights into the journey ahead and how to transition in the most optimal way

- Taking the temperature of how the industry is progressing
- The use and benefits of an index for risk-free rates in cash products
- Explore the true costs of LIBOR migration for financial institutions, across different lines of business
- Discover frameworks for forming budgets and optimal transition plans
- Learn how to deal with financial contracts if LIBOR ceases to be published

#### Speakers:

Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra  
Isabelle Laurent, Deputy Treasurer and Head of Funding, EBRD  
Chris Palmer, Head of LIBOR Transition, JP Morgan  
Chris Papathanassi, Global Solution Lead, Lending, Finastra

### Platformification in the new era of treasury & capital markets

- How to build a high-performance treasury workflow through an open platform ecosystem
- How platforms can enable innovation and rapid scalable development
- How use of a platform model is able to help overcome current business challenges

#### Speakers:

Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra  
Arnaud Picut, Global Head of Risk Practice, Finastra  
David White, Chief Commercial Officer, CloudMargin  
Leonid Bogachev, Associate Professor, Probability, Department of Statistics, University of Leeds  
Tim Rowlands, CEO, Vector Risk

## Retail & Digital Banking

On-Demand

### Surf the next-generation banking wave!

- COVID is a catalyst for digital acceleration; Cloud is an enabler but is not the only consideration.
- For banks to accelerate their transformation, there is a need to review their operational and technology landscape: from people to processes, from tools to technology, from rules to regulations.
- Exploring from the outside what the market is seeing, wanting and needing in terms of next generation banking.

#### Speakers:

Mary Connor, Director, Product Management, Finastra  
Anand Subbaraman, GM Retail Banking - Enterprise, Finastra  
Jost Hoppermann, Vice President Principal Analyst, Forrester  
Nuno Fórneas, CIO/COO, Banco CTT

### How banks can deliver a highly personalized customer experience

- Digital core for banking needs
- Data driven insights and actions
- Next gen technology on cloud
- Market ecosystem and platform

#### Speaker:

Shweta Jain, Director, Cloud and Digital Retail Banking, Finastra

## Retail & Digital Banking

On-Demand

### Banking-as-a-service - APIs and the ecosystem world

- The rise of open banking and the expansion of PSD2
- FusionFabric.cloud for retail solution.
- Fusion Essence/ Fusion Equation APIs in FusionFabric.cloud
- Retail datasets and SPIs
- Fintechs in action: Salt Edge

#### Speakers:

Ramy Elkhoulany, Principal Product Manager, Finastra  
Lisa Gutu, Head of Business Development, Salt Edge

## Corporate Banking

On-Demand

### Trade ecosystems – a discussion with Contour about the progression of connected global trade

- There is no single path or silver bullet to digitizing trade finance. a whole new ecosystem is required, that can only be achieved through collaboration between banks, corporates and technology providers
- Contour are developing a multi-bank solution for Corporates to address the need for a new trade ecosystem
- Do banks want to be a participator or a builder?

#### Speakers:

Brian Edmondson, Global Principal, Solutions Consulting, Finastra  
Carlos Teixeira, Senior Principal, Global Solutions Consulting, Finastra  
Carl Wegner, CEO, Contour

### Accelerating corporate banking innovation with open platform

Based on the accelerated changes largely brought forward by the global pandemic, the priorities of banks across the world have shifted – from digital acceleration to value added services – join this session to understand how Finastra’s open innovation platform, FusionFabric.cloud enables a world of collaboration and fast innovation across the Corporate Bank.

#### Speakers:

Jonathan McPhail, Global Solution Lead, Finastra  
Tim Tyler, Principal Solutions Consultant, Finastra

## Services

On-Demand

### Finastra Managed Services - the foundation of great strategic partnerships

- Accenture and Finastra explore how managed services allow banks, partners and IT vendors to forge powerful partnerships and evolve together
- The time for managed services is now - adapt, grow and achieve your long-term strategic goals

#### Speakers:

Neil Budd, VP, Finastra Managed Services, Finastra  
Amber Dacres, Finastra Services Marketing, Finastra  
Charles Clinton, Finastra Partnership Director, Accenture  
Jay Krishnasamy, Sales & Solution Architect, Accenture

### Going beyond projects with high-value services

We’re changing the face of Services and how we work to accelerate value for our customers. In this session, Chief Marketing Officer, Margaret Franco and our Executive Vice President of Finastra Services, Andrew Skehel explore High-value Services and how we’re working harder to drive our customers’ desired outcomes,

#### Speakers:

Andrew Skehel, Executive Vice President, Global Services, Finastra  
Margaret Franco, Chief Marketing Officer, Finastra

## Partners (exclusive session)

On-Demand

### Scaling for joint success

- This partner-exclusive session will provide a concise overview for valued members of our partner ecosystem. Join us to learn more about:
- The journey of the support and enablement programs available to create joint business with Finastra
- How to expand your business motions, digital investments and enablement, all aimed at supporting our partnership in scaling for joint success
- Moving into new geos or business lines
- Gaining maturity with the comprehensive program we have put together specifically for our valued partners

#### Speakers:

Denise Parker, SVP, Head of Global Partners & Ecosystems, Finastra  
Edward Sweigart, Edward Sweigart, VP, Partners & Ecosystems, Finastra

# Agenda | Europe

Platform - Overview	On-Demand
<b>FusionFabric.cloud: The open platform for your innovation</b> Welcome from Vincent Pugliese, SVP and General Manager, Platform. What's in it for you when you join our platform ecosystem? Increased sales conversions, expanded market reach, faster time to go-live – sound good? Find out how FusionFabric.cloud can help you achieve these and more. <b>Speaker:</b> Vincent Pugliese, SVP & General Manager, Platform, Finastra	
Platform - Fintech	On-Demand
<b>Discover our platform and use cases</b> <b>Speakers:</b> Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra Nitin Iyer, Senior Principal, Solutions Consulting, Finastra	
<b>Overview of our app validation process</b> <b>Speaker:</b> Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra	
<b>Overview of our platform commercial models</b> <b>Speaker:</b> Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra	

Platform - Bank Developers	On-Demand
<b>Find out how we leverage DevOps best practices to enable continuous delivery</b> <b>Speakers:</b> Harbinder Kang, Senior Director, Development Operations, Products, Platform and Technology, Finastra Christophe Langlois, Global Fintech & Developer Ecosystem Marketing, Finastra	
<b>Discover Finastra's strategic focus on data and analytics</b> <b>Speakers:</b> Adam Lieberman, Head of Artificial Intelligence & Machine Learning, Finastra Bram Leenhouders, Senior Director Research & Development, Finastra	
<b>FusionFabric.cloud, a catalyst for innovation \The platform for bank developers</b> <b>Speakers:</b> Chirine Ben Zaied, Head of Innovation, Finastra Pierre Quemard, Senior Management, GSC Platform & Innovation, Finastra	