# FinastraUniverse Accelerating through change

GMT

9:30

10:00

10:30

CET

10:30

11:00

11:30

MSI 12:3

13:0

13:3

Streaming 100+ Sessions March 2 - April 2



		GMT	Greenwich Mean Time
	Agenda   Europe   March 2	CET	Central European Time
		MSK	Moscow Time
SK	Keynotes		
30	Accelerating through change: Rebuilding for better outcomes in a post-COVID world Simon Paris, CEO of Finastra is joined by Toni Townes-Whitley, President, US Regulated Industries, Microsoft, to discuss market challeng How can we build a better future? Speakers: Simon Paris, CEO, Finastra   Toni Townes-Whitley, President, US Regulated Industries, Microsoft	es and th	ne after COVID (AC) effect.
00	The role of technology in accelerating through change Accelerating through change with technology, transforming to a new open world Speakers: Eli Rosner, Chief Product and Technology Officer, Finastra		
30	Accelerating through change - technology as a catalyst for open innovation Eric Duffaut, President and Global Head of Customer Operations moderates a panel of renowned technology innovators and thought lear trends and behaviors triggered by the pandemic, how technology has ignited innovation to accelerate through change, and their views or		5

Speakers: Eric Duffaut, President and Global Head of Customer Operations, Finastra | Sang Lee, Co-Founder and Managing Partner, Aite Group | Claire Calmejane, Chief Innovation Officer, Societe Generale | John Blizzard, President & CEO, Seattle Bank

11:45 12:45 A new era in payments – our CXO panel discusses will payments become a utility or remain a profitable line of business?

Global payments revenue continues to grow and is expected to hit \$2.5 trillion by 2028. Despite this, 65% of global banks struggle with payment profitability. Compounding matters, competition is also increasing from lightly regulated and capital flush fintechs and tech giants. Some 15% of banks' payment revenue is predicted to be displaced by 2025. So what does the future hold for banks? Can payments still be profitable? Join our CXO panel for the full discussion.

Speakers: Wissam Khoury, Head of International, Finastra | Paul Thomalla, Head of Payments, Finastra | Dr. Ruth Wandhöfer, Chair, Payment Systems Regulator | Eric Grover, Principal, Intrepid Ventures | Vincent Brennan, Head of Group Operations and Payments, Bank of Ireland

### **Finastra**Universe

**On-Demand** 

### Accelerating through change

#### Payments

#### We're from the government and we're here to help...

- · What is the driving vision behind the Retail Payments Strategy
- · How will 'request to pay' change the way we look at instant payments going forward
- · How can banks take an agile approach to the busy roadmap of regulation they have to plan for

#### **Speakers:**

#### Paul Thomalla, Head of Payments, Finastra Monica Monaco, Director, Trust EU Affairs Céu Pereira, Team Leader, Retail Payments, European Commission

#### How can Financial Institutions drive value for payments from their ecosystem partners?

- The pressures of the current pandemic have exacerbated the urgency to re-think your payments business model and enabling technology eco-system.
- How can banks make sure they drive the most value from their partners to help accelerate their payments modernization journey.
- · How is the cloud an enabler for this transition

#### **Speakers:**

Paul Thomalla, Head of Payments, Finastra Neil Budd, VP, Finastra Managed Services, Finastra Jeroen Holscher, Head Global Payments & Cards, Cap Gemini Sulabh Agarwal, Managing Director, Accenture

#### Payments

**On-Demand** 

#### Interoperability: The next big question for instant payments

With the rise of instant payments and the opportunities that they now bring beyond question, the next big issue is that of interoperability. Competition between services helps drive innovation and is best for all, but how do you plan for multiple solutions. What will this look like for Europe going forward?

#### **Speakers:**

Gareth Lodge, Director, Celent Hays Littlejohn, CEO, EBA Clearing Anni Mykkänen, Senior Payments Policy Advisor, European Banking Federation Paul Thomalla, Head of Payments, Finastra

#### Powering up payments: How open banking and APIs can fast track your payment modernization

- What are the wider opportunities beyond 'account aggregation' for APIs
- Discover how our platform can drive innovation for your payment systems
- · What are some of the use cases banks can build or partner with

#### Speakers:

Kiran AK, Principal Solutions, Payments, Finastra Sigal Druker, Director, Payments and Platforms, Finastra Lina Fabri, Director, Payments and Platforms, Finastra Rahul Chandra, Chief Business Officer, IN-D Eric Tran-Le, Vice President, Head of Actimize Premier, NICE Actimize

## **FinastraUniverse**

**On-Demand** 

### Accelerating through change

#### Lending

#### Time for transformation; what does the new corporate bank look like?

- · 12 months of digital services are changing the transformation priorities
- What does that mean for the traditional relationship banking model for corporates and how will the strategy shift impact services?
- The evolution of SME lending into the digital space
- · How is the current fragmentation impacting the RM with data-finding and admin tasks?
- The 'cyborg archetype' that is now required
- · Removal of a 'transactional relationship' to become more effective

#### Speakers:

James Mellor, Principal Solutions Consultant, Finastra James Pepper, Senior Director, Alvarez & Marsal

#### It's the final countdown....to the end of LIBOR

- Forget system implementation, now it's time for business implementation
- Stepping past the strategic to your tactical solution
- Which LIBOR standard to follow the global convergence
- · Loans vs Bonds; who's really driving the change?
- · How portfolios are being managed and key drivers

#### **Speakers:**

Rob Downs, Global Head of Corporate & Syndicated Lending, Finastra Pedro Porfirio, Global Head, Trasury & Capital Markets, Finastra Christine Scaffidi, Senior Director, Product Management, Lending, Finastra

#### On-Demand

#### Changing the syndicated lending market with collaboration

- Learn how digitization can lead to change
- See collaboration in action with Fusion LenderComm
- · What does the future look like for syndicated lending?

#### **Speakers:**

Lending

Helen Orton, Senior Principal Product Manager, Syndicated Lending, Finastra Patty Hines, Head of Corporate Banking, Celent

#### The power of an open ecosystem in lending

- · Meet the Fintechs that are bringing innovation into your lending solutions
- · Learn how APIs can enable transformation and drive growth in your lending portfolios
- Understand the benefits of adopting a collaborative model

#### Speakers:

Zane Dawson, Lead Solutions Consultant, Lending, Finastra Axel Coustere, Co-Founder, HUBX Antonio Garcia Romero, CEO, Fintep

#### **Investment Management**

#### Applied innovation in investment management

- · Exploring the top trends in investment management innovation
- · How new technologies can enable innovation across the investment management workflow
- · How innovation can drive overperformance

#### **Speakers:**

Fabien Feron, Product Manager, Investment Management, Finastra Beatrice Guez, CEO, Ai for Alpha Corinne Grillet, CEO, Algyne Christophe Lepitre, CEO, Iznes

#### Cloud adoption in investment management

- The challenges of implementing cloud infrastructure in investment management
- Realizing the benefits of cloud adoption

#### Speakers:

#### Sebastien Amet, Product Manager Technology, Finastra

Rupesh Khendry, Head, Worldwide Capital Markets Industry Solutions, Microsoft David Andrew, Managing Director, Accenture - Google Cloud Business Group, Accenture Laurent Pedo, Senior Manager, Sales, Synechron

## **FinastraUniverse**

**On-Demand** 

### Accelerating through change

#### Treasury & Capital Markets

#### Better risk and balance sheet optimization

- · What your ALM process might be missing
- · How to assess credit risk and its impact on balance sheet profitability and capital allocation
- Utilizing AI/Machine learning to model and predict accurately
- Subsequent actions that can be taken to optimize the balance sheet
- How to reduce impacts on level of provision by taking mitigation actions

#### **Speakers:**

**On-Demand** 

Arnaud Picut, Global Head, Risk Practice, Finastra Alla Gil, CEO, Straterix Dr. Antti Korhonen, CEO, Detech Decision Technologies Ltd

#### Building a model treasury - using managed services to build an agile next-gen treasury solution

- The challenges treasurers have been facing that have led firms to work on a Treasury as a Service solution
- · What gaps can managed services firms fill for treasurers?
- What are the benefits of Treasury as a Service for customers long term?

#### Speakers:

Denise Parker, SVP, Head of Global Partners & Ecosystem, Finastra Michael Henssler, General Manager, Treasury & Capital Markets, Finastra Prakash Anthony, Director, Vendor Solutions, DXC Luxoft

### **Finastra**Universe

**On-Demand** 

### Accelerating through change

#### Treasury & Capital Markets

#### LIBOR 360: Insights into the journey ahead and how to transition in the most optimal way

- · Taking the temperature of how the industry is progressing
- The use and benefits of an index for risk-free rates in cash products
- Explore the true costs of LIBOR migration for financial institutions, across different lines of business
- Discover frameworks for forming budgets and optimal transition plans
- · Learn how to deal with financial contracts if LIBOR ceases to be published

#### Speakers:

Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra Isabelle Laurent, Deputy Treasurer and Head of Funding, EBRD Chris Palmer, Head of LIBOR Transition, JP Morgan Chris Papathanassi, Global Solution Lead, Lending, Finastra

#### Platformification in the new era of treasury & capital markets

- · How to build a high-performance treasury workflow through an open platform ecosystem
- · How platforms can enable innovation and rapid scalable development
- · How use of a platform model is able to help overcome current business challenges

#### Speakers:

Pedro Porfirio, Global Head, Treasury & Capital Markets, Finastra Arnaud Picut, Global Head of Risk Practice, Finastra David White, Chief Commercial Officer, CloudMargin Thomas Krabichler, Lecturer & Quant Researcher, OST Tim Rowlands, CEO, Vector Risk

#### **Retail & Digital Banking**

#### Surf the next-generation banking wave!

- COVID is a catalyst for digital acceleration; Cloud is an enabler this but is not the only consideration.
- For banks to accelerate their transformation, there is a need to review their operational and technology landscape: from people to processes, from tools to technology, from rules to regulations.
- Exploring from the outside what the market is seeing, wanting and needing in terms of next generation banking.

#### Speakers:

**On-Demand** 

Mary Connor, Director, Product Management, Finastra Anand Subbaraman, GM Retail Banking - Enterprise, Finastra Jost Hoppermann, Vice President Principal Analyst, Forrester Nuno Fórneas, CIO/COO, Banco CTT

#### How banks can deliver a highly personalized customer experience

- Digital core for banking needs
- Data driven insights and actions
- Next gen technology on cloud
- Market ecosystem and platform

#### Speaker:

Shweta Jain, Director, Cloud and Digital Retail Banking, Finastra

## **FinastraUniverse**

### Accelerating through change

#### **Retail & Digital Banking**

#### Banking-as-a service - APIs and the ecosystem World

- The rise of open banking and the expansion of PSD2
- FusionFabric.cloud for retail solution.
- Fusion Essence/ Fusion Equation APIs in FusionFabric.cloud
- Retail datasets and SPIs
- Fintechs in action: Salt Edge

#### **Speakers:**

Ramy Elkhoulany, Principal Product Manager, Finastra Lisa Gutu, Head of Business Development, Salt Edge

#### **Corporate Banking**

#### **On-Demand**

#### Trade ecosystems - a discussion with Contour about the progression of trade ecosystems

- There is no single path or silver bullet to digitizing trade finance. a whole new ecosystem is required, that can only be achieved through collaboration between banks, corporates and technology providers
- Contour are developing a multi-bank solution for Corporates to address the need for a new trade ecosystem
- Do banks want to be a participator or a builder?

#### Speakers:

#### Brian Edmondson, Principal Solutions Consultant, Finastra

Carlos Teixeira, Senior Principal, Global Solutions Consulting, Finastra Carl Wegner, CEO, Contour

#### Accelerating corporate banking innovation with open platform

Based on the accelerated changes largely brought forward by the global pandemic, the priorities of banks across the world have shifted – from digital acceleration to value added services – join this session to understand how Finastra's open innovation platform, FusionFabric.cloud enables a world of collaboration and fast innovation across the Corporate Bank.

#### Speakers:

Jonathan McPhail, Global Solution Lead, Finastra Tim Tyler, Principal Solutions Consultant, Finastra

#### On-Demand Services

#### Finastra Managed Services - the foundation of great strategic partnerships

- Accenture and Finastra explore how managed services allow banks, partners and IT vendors to forge powerful partnerships and evolve together
- The time for managed services is now adapt, grow and achieve your long-term strategic goals

#### **Speakers:**

Neil Budd, VP, Finastra Managed Services, Finastra Amber Dacres, Finastra Services Marketing, Finastra Charles Clinton, Finastra Partnership Director, Accenture Jay Krishnasamy, Sales & Solution Architect, Accenture

#### Partners (exclusive session)

#### On-Demand

**On-Demand** 

#### Scaling for joint success

- This partner-exclusive session will provide a concise overview for valued members of our partner ecosystem. Join us to learn more about:
- The journey of the support and enablement programs available to create joint business with Finastra
- How to expand your business motions, digital investments and enablement, all aimed at supporting our partnership in scaling for joint success
- · Moving into new geos or business lines
- Gaining maturity with the comprehensive program we have put together specifically for our valued partners

#### Speakers:

#### Denise Parker, SVP, Head of Global Partners & Ecosystems, Finastra Edward Sweigart, VP, Partner Ecosystem Programs, Finastra

## **Finastra**Universe

**On-Demand** 

### Accelerating through change

#### Platform

#### **On-Demand**

#### FusionFabric.cloud: The open platform for your innovation

Welcome from Vincent Pugliese, SVP and General Manager, Platform. What's in it for you when you join our platform ecosystem? Increased sales conversions, expanded market reach, faster time to go-live - sound good? Find out how FusionFabric.cloud can help you achieve these and more. Speaker:

Vincent Pugliese, SVP & General Manager, Platform, Finastra

Discover our platform and use cases

#### **Speakers:**

Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra Nitin Iyer, Senior Principal, Solutions Consulting, Finastra

Overview of our app validation process and our focus on security

#### **Speakers:**

Liuging Yang, IT Business Analyst, Finastra Nir Valtman, VP, Head of Product & Data Security, Finastra

#### Overview of our platform commercial models

Speaker:

Sudhanshu Kwatra, Lead Fintech Partner Manager, Finastra

#### Find out how we leverage DevOps best practices to enable continuous delivery

#### Speaker:

Platform

Harbinder Kang, Senior Director, Development Operations, Products, Platform and Technology, Finastra

#### Discover Finastra's strategic focus on data and analytics

#### **Speakers:**

Adam Lieberman, Head of Artificial Intelligence & Machine Learning, Finastra Bram Leenhouwers, Senior Director Research & Development, Finastra Nir Valtman, VP, Head of Product & Data Security, Finastra

#### FusionFabric.cloud, a catalyst for innovation \The platform for bank developers:

#### **Speakers:**

Chirine Ben Zaied, Head of Innovation, Finastra Pierre Quemard, Senior Management, GSC Platform & Innovation, Finastra