

# Fusion LenderComm

## The future of syndicated lending

Syndicated lending is a vital source of funding for corporations, infrastructure projects and governments worldwide. Yet it's a market with many entrenched issues and inefficiencies that hamper banks' ability to realize the full opportunities it offers.

### Four key pillars

1

Rising syndicate size and complexity

2

Frequent reconciliation breaks between Agents and Lenders

3

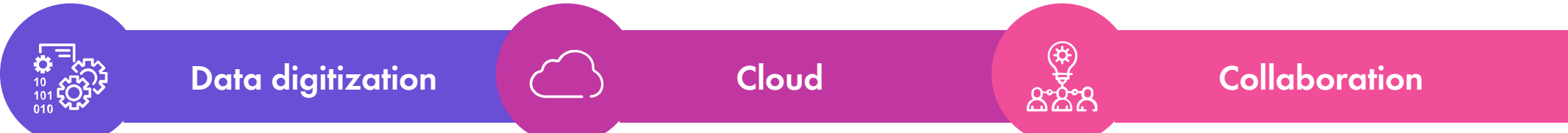
Lack of transparency in the market place

4

Increasing regulatory pressure

### The building blocks to modernize the syndicated lending market

Data digitization, cloud and collaboration will effectively reinvent syndicated lending, by transforming it into an efficient, modern marketplace enabled by digital technologies.



### Syndicated loan technology strategy and development

Does your syndicated loan business have, or is it looking to adopt, a technology strategy?

52%

Yes

48%

No

### If yes to what is your institution's approach to developing technology?

64%

Buying in technology (or a firm that creates it)

56%

Develop technology solution in house

51%

Collaboration as part of an industry-wide consortium

\*Source: LMA FinTech Survey, Loan Market Association, May 2020

### Creating a seamless digital community of agents and lenders

With Fusion LenderComm, lenders are empowered with a self-service platform designed to remove administratively heavy queries that burden agent banks, helping drive down operating costs, and creating a 'Golden Source' of truth between Agents and Lenders.

Remove administrative burden

Lower operating costs

Create a golden source of truth

**"Finastra's Fusion LenderComm directly delivers the first two advances – digitization and streamlining of interactions – and creates an environment that enables the third, collaboration. The result? A new era for syndicated lending."**

Helen Orton  
Senior Principal Product Manager, Syndicated Lending, Finastra

### Market-leading, industry-defining



End-to-end integration



Industry agnostic



Digitalized experience to simplify complexity

- Bring unprecedented transparency to the entire market through servicing, secondary trading and settlement maturity

- A trusted and neutral platform created between Agents and Lenders  
- Easy integration with Fusion Loan IQ

- Digital innovation through a cloud-based solution  
- Automate business processes to identify opportunities faster

Fusion LenderComm directly delivers digitization and streamlining of information exchanges and creates an environment for collaboration. The result is end-to-end transformation of the syndicated lending supply chain, bringing major benefits for both Agents and Lenders

Put simply it's the right solution, in the right market, at the right time.

Transform your business today, with [Fusion LenderComm](#).

