

## Factsheet – HUBX Arranger

# Data-driven primary and secondary loan syndication platform integrated with Fusion Loan IQ

HUBX Arranger facilitates end-to-end loan syndication on a private, branded platform that connects seamlessly with Fusion Loan IQ to gather relevant data. Drives efficiency, generates new insights and reduces risk.

// **HUBX Arranger brings the capability to really use the history of activity that a bank has done to learn from the syndications of the past to empower the syndications of the future."**

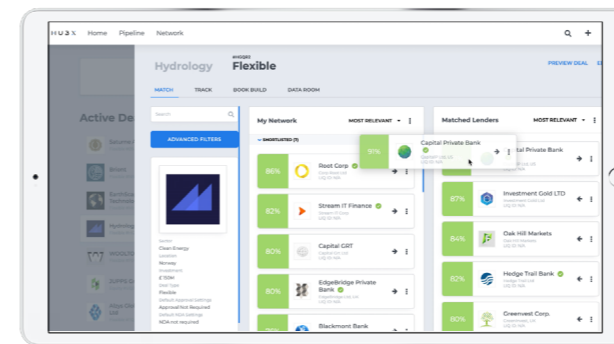
### Rob Downs

Global Head of Corporate & Syndicated Lending, Finastra

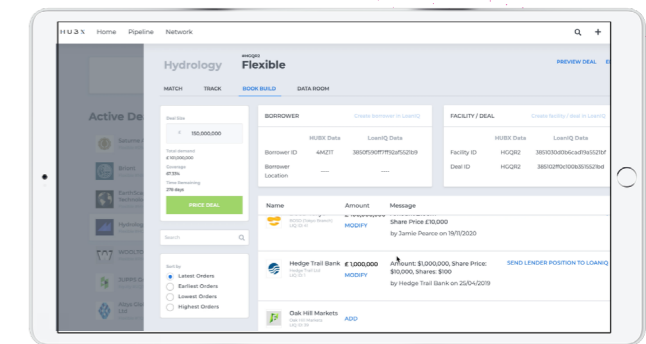
Imagine executing every step of a loan syndication process on a private branded platform, fully integrated with Fusion Loan IQ to allow front office teams to run every deal digitally, track all the latest loan positions, and seamlessly synchronize front office data with back office teams.

Originate-to-distribute presents significant opportunities as a lending model for banks to scale their operations while optimizing balance sheets. Success relies on secure straight-through processing, dynamic data insights and the ability to seamlessly transition from Primary to Agency.

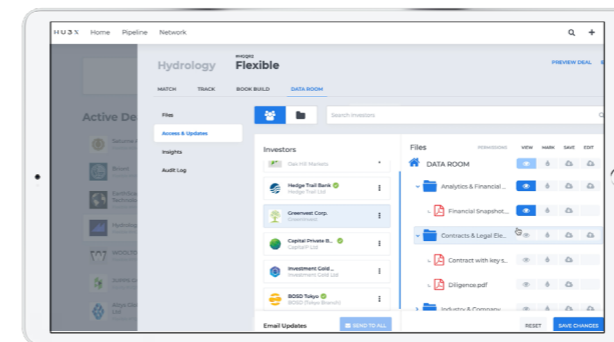
With HUBX Arranger, gone are static spreadsheets, siloed data rooms and manual execution.



Leverage dynamic data to intelligently match syndication opportunities



Book building phase seamlessly integrates into Fusion Loan IQ



Integrated data room access, with full granularity and rich data insights

## Key Features

- ✓ Multi-sided platform that enables digital interaction between lead arranger, borrower and lender group to facilitate straight-through processing
- ✓ Continuous journey for lenders from initial discussions through to closing and repayment – capturing and enabling unique data insights and analytics
- ✓ Bank-branded, data-driven
- ✓ Delivered as a package offering two-way integration with Fusion Loan IQ



## How it works

HUBX Arranger supports all stages of the syndication bookbuild process in a single solution. With full integration into Fusion Loan IQ, it offers straight-through processing for automated deal, facility and lender position onboarding, with real time analytics on active deals, loan books and lender networks, banks can make better decisions, driving revenues while enhancing operational efficiency.

The combination of HUBX Arranger with Fusion Loan IQ creates a secure and efficient foundation for digital transformation. It offers a single solution to manage the loan lifecycle from origination to syndication, facilitating bookbuilding to close, on an internal platform covering every execution stage.

## Broad reach

HUBX Arranger unlocks the ability to execute every deal digitally - from large syndicated deals to small secondary transactions, serving every stakeholder with the latest, relevant data and tools. It offers a bank-branded portal for all deal activity enabling front-to-back workflows, leveraging data science models to facilitate distribution and receive feedback in real time.

## Innovative platform

The ability to efficiently collect and interpret dynamic data across every step of a transaction presents a significant strategic opportunity for every organization. Supporting either shared architecture, private cloud or on-premise deployment, HUBX Arranger offers API integration with other bank systems such as KYC and CRM, and out-of-the-box integration with Fusion Loan IQ. Financial institutions have access to new data-driven insights as well as a complete end-to-end view of the lending journey.

## Simplicity and efficiency

Integration of HUBX Arranger with Fusion Loan IQ simplifies system architecture incrementally, creating a platform-based solution that leverages a single data model with common scalable processes. Operating models can be gradually centralized and standardized across all business lines and brought in line with best practice. Automating complex transaction onboarding reduces operational risk and cost, allowing the business to focus on high value deals.

HUBX Arranger builds productivity by improving communication and automating key activities through the syndication bookrunning process.



## Lower cost, better compliance

HUBX Arranger takes away the need for fragmented legacy technology supplied by multiple vendors. Plus it simplifies integration, whilst simultaneously creating unified source of data for regulatory reporting.

*To book a demo,  
[contact us today](#)*

**Want to learn more, or book a demo?**

**Contact us today**

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Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world's top100 banks. Our open architecture approach brings together a number of partners and innovators.

Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at [finastra.com](https://finastra.com)

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