FINASTRA

Does your core ...

A snapshot comparison to see how your banking core stands up to Fusion Phoenix.

Fusion Phoenix clients use workflow to streamline processes, mitigate risk, and reduce employee time on repetitive, mundane tasks. In fact, one customer **saved 130 man hours** a month on converting overdrawn accounts to short-term loans using workflow, while another reduced special offer program processing **from sixteen people to two.**

Does your core have a built-in workflow function?

Fusion Phoenix does.

Keith Chaston
Dupaco Community Credit Union

I work for Dupaco Community Credit Union in Dubuque, Iowa.

Trying to integrate new technology into an old core is the same as trying to put a square peg into a round hole. **Fusion Phoenix** has **fully published APIs for 3rd party integration**. No matter what products and services you want to offer account holders, Fusion Phoenix will integrate seamlessly. Plus, it's "future proof," and works with today's technology, and tomorrow's.

Does your core play nice with 3rd party platforms?
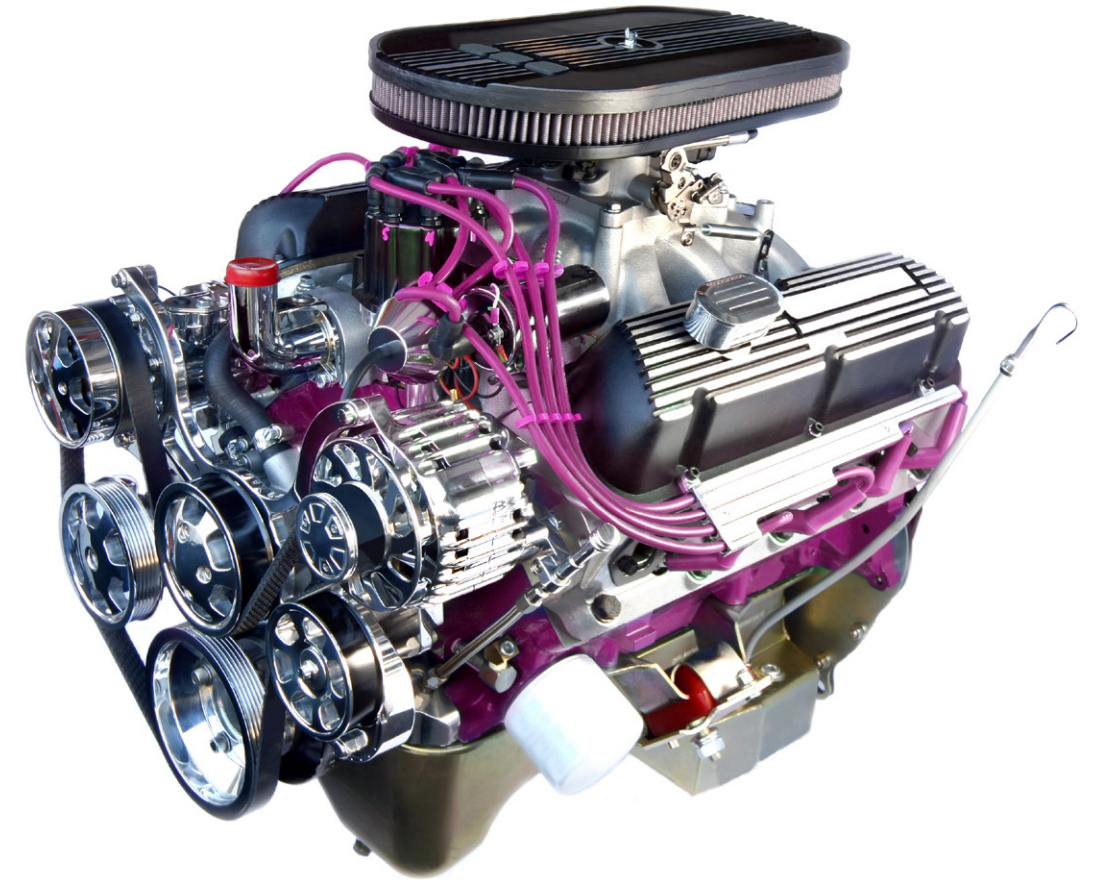
Fusion Phoenix does.

From one dashboard, **Fusion Phoenix** gives employees **real-time access** to each account holder's exposure, profitability and personal information like contact history, total relationships, deposit and loan balances, accounts alerts and more. Plus, visual color-coding allows your employees to immediately identify triggers when speaking to an account holder.

Does your core provide a 360 view of each account holder?

Fusion Phoenix does.
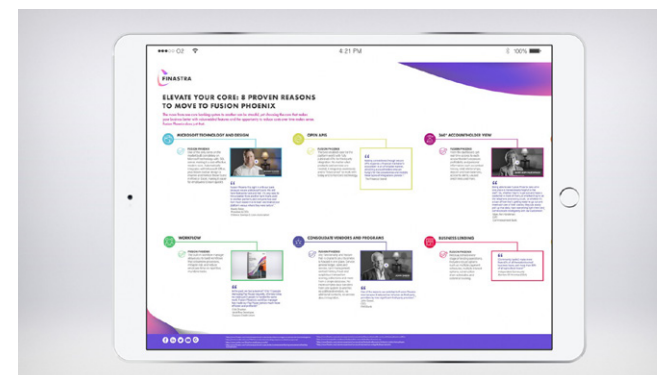
Proprietary, mainframe and Oracle-based cores are cumbersome and high maintenance. **Fusion Phoenix** is **built completely on Microsoft technology,** is easier and more cost effective to maintain, and simpler for your employees to learn. This platform and the built-in middleware provide completely open APIs so new technologies can seamlessly integrate into it.

RANDY BAKER
President & CEO
Citizens Savings & Loan Association

Does your core run solely on Microsoft technology?

Fusion Phoenix does.

With a simple 5-step built-in process, deposit organization is a breeze in **Fusion Phoenix.** Gone are the days when opening a single or multiple accounts for one person took longer than needed. With Fusion Phoenix, **a single account can be opened in as little as two minutes** and setting up multiple account holders with different account ownerships is built into a single workflow.

Does your core provide deposit origination?

Fusion Phoenix does.

Fusion Phoenix can **replace up to 7 different systems and solutions,** eliminating 7 different log-ons, 7 separate user interfaces, and 7 separate data siloes. How? Because it provides general ledger, sales and service, card management, contact history, fraud and suspicious transaction scoring, collections and more from a single database. No additional vendors, no additional contacts, no worries about integration.

JOHN SNEED
CEO, FMS Bank

Does your core include everything needed to run your business?

Fusion Phoenix does.

Having to wait for nightly batch processing doesn't work in today's "gotta have it now" world. **Fusion Phoenix** provides **real-time access to each account holder,** so you can service them more efficiently and get timely reports with the click of a mouse. Because business doesn't wait, and neither can you.

Does your core process data and transactions in real-time?

Fusion Phoenix does.

JENNIFER SOUTHERS
Sr. Vice President, Retail Banking
Crossroads Bank

In today's environment, managing lending operations as separate silos is risky and potentially costly. **Fusion Phoenix** is helps you **automate every stage of your lending operations** - commercial, consumer and mortgage lending. The result is a unified technology environment that helps you eliminate duplicate data entry, proactively manage credit risk, and gain new levels of efficiency.

MARY ANN HARSHMAN
EVP, Commencement Bank

Does your core support business lending?

Fusion Phoenix does.

Single sign-on integrates key **Fusion Phoenix** applications with Microsoft Active Directory, allowing users the convenience of **using one password to access all the applications** for which they are authorized—even for test and production databases. No more remembering numerous passwords or locking out users.

Does your core offer single sign-on?
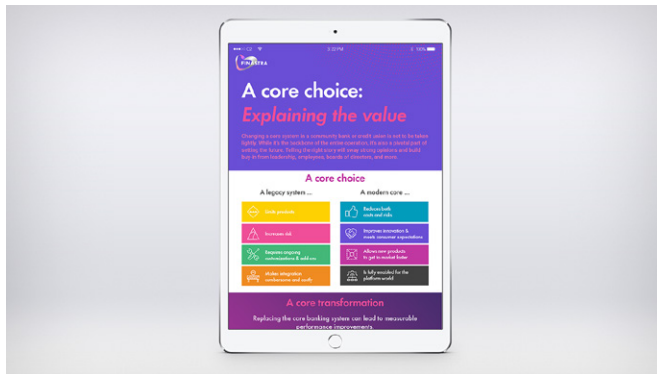
Fusion Phoenix does.

Ribbons are the modern way to help users find, understand and use commands with a minimum number of clicks. The application toolbar in **Fusion Phoenix** - which looks like something you'd find in Word or Excel - is clean and uncluttered, which **lowers training costs, accelerates new user adoption,** and is intuitive and predictable for ad-hoc tasks.

Does your core have a toolbar that is modeled after Microsoft Office?

Fusion Phoenix does.

With **Fusion Phoenix** on Microsoft's Azure cloud, Finastra can offer some of the highest standards of security, resiliency, performance and operating excellence available in the market. Why? Because **cloud-based core systems allow financial institutions the flexibility and freedom to build business and concentrate on account holders,** rather than focusing on IT.

Does your core live on Microsoft's trusted Azure cloud?

Fusion Phoenix does.

Is your core provider a
Microsoft Partner of the year?

Finastra is.

Partnering with Microsoft is one thing, but being recognized as a **2019 Microsoft Alliance Global ISV Partner of the Year Award** is in a league of its own. Why was Finastra awarded this prestigious award? For "demonstrating excellence in innovation and implementation of customer solutions based on Microsoft technology," just like what we do with **Fusion Phoenix**. And when you have Microsoft as your strategic partner, you know you're offering the best to your clients.

We have you covered

Click here to learn more about Fusion Phoenix

THE FUTURE OF FINANCE IS OPEN

Finastra is unlocking the power of finance for everyone by creating a platform for open innovation in the world of financial services.

About Finastra

Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world's top100 banks. Our open architecture approach brings together a number of partners and innovators. Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at **finastra.com**

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