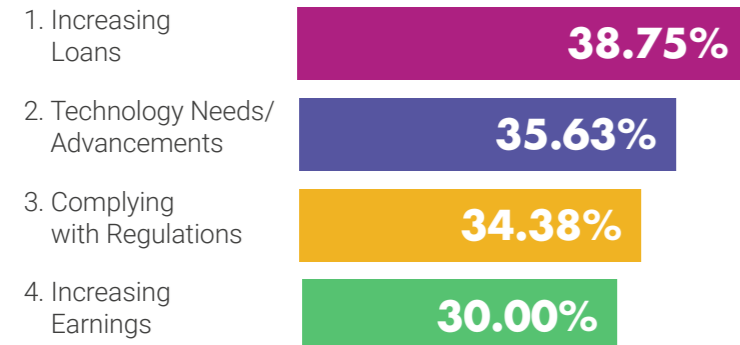


# OPTIMIZE END-TO-END COMMERCIAL LOAN ORIGINATIONS WITH FUSION CREDITQUEST

Community Banks and Credit Unions Rely on Commercial Lending to Stay Competitive and Relevant to Their Borrowers

## TOP 4 CHALLENGES

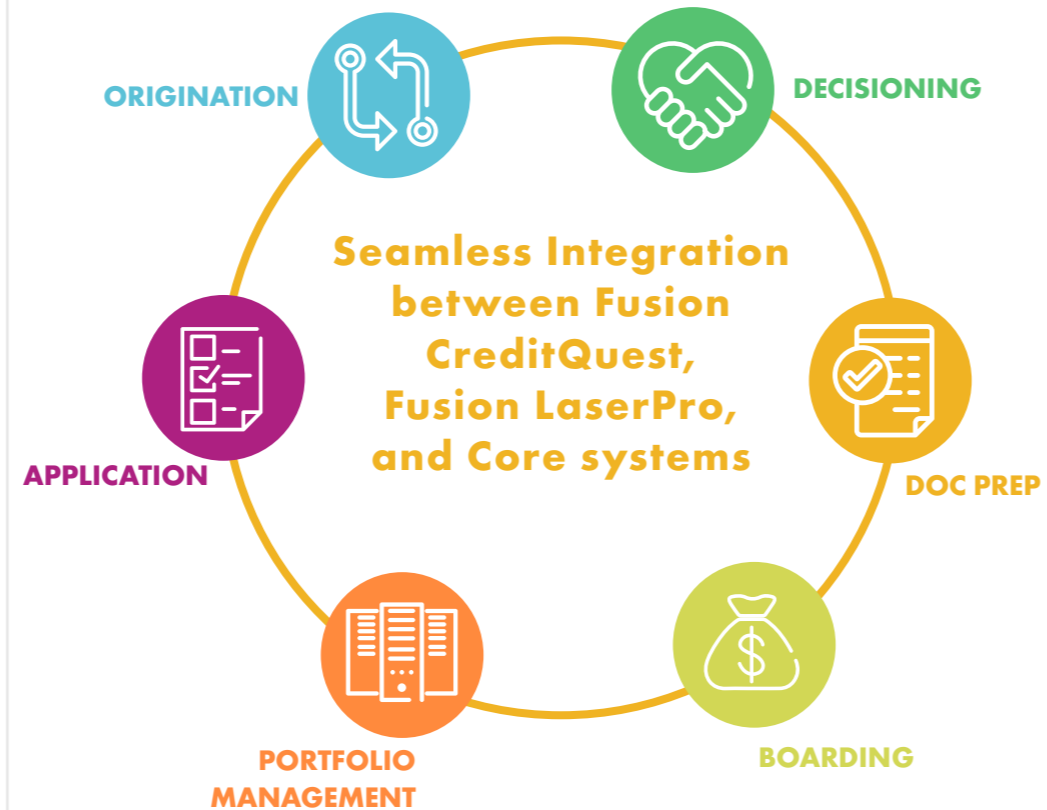


Source: Community Bank CEO Outlook 2019, ICBA

“Establishing a centralized system for all of our lending procedures with Fusion CreditQuest has greatly improved the overall efficiency of our loan processing capabilities.”

**Richard Prescott**  
Vice President of Commercial Lending,  
Mainstreet Community Bank of Florida

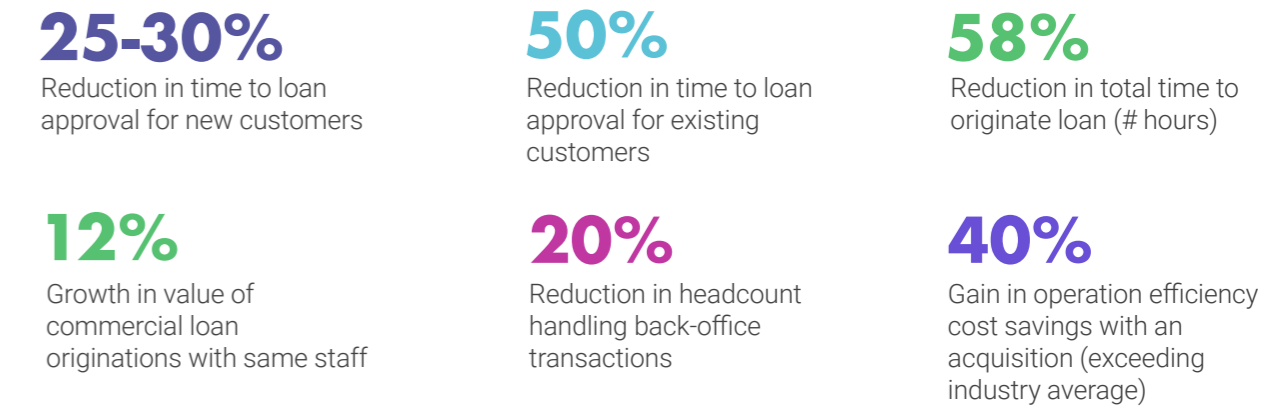
## COMPLETE CREDIT RISK MANAGEMENT SYSTEM ORIGINATION • FINANCIAL ANALYSIS • UNDERWRITING PORTFOLIO MANAGEMENT • EXECUTIVE REPORTING



“We’ve seen double-digit improvement across the board in all our key metrics, including the number of loan applications processed per analyst, dollar volumes in terms of deposits, loans and fee income, number of products per customer and cumulative lifetime value of a customer.”

**Chris Nichols**  
Chief Strategy Officer,  
CenterState BankLending,  
Mainstreet Community  
Bank of Florida

## AS PART OF FINASTRA’S TOTAL LENDING SOLUTION, FUSION CREDITQUEST PROVIDES REAL RESULTS



**ONE PARTNER, ONE SOLUTION...**