



TOTAL LENDING

Small Business Administration



Using a single system allows you to maximize your processing efficiency while reducing duplicate data entry.”

Streamline Small Business Administration loan processes and provide complete loan documentation packages with Total Lending.

From the initial financing request to loan closing, Total Lending by Finastra streamlines your loan processes and helps you complete your Small Business Administration (SBA) loan documentation package with confidence. Underpinned by industry-leading Fusion LaserPro, Total Lending provides you with dynamic, compliant documentation, including UCC collateral documentation, Mortgages, Deeds of Trust, Landlord Consent documents and robust Business Loan Agreements to augment and complete your Small Business Administration loan package.

Complete Small Business Administration Loan Documentation Packages from a Single Solution

Total Lending enables your institution to document and package your Small Business Administration loans from a single system, eliminating the need to maintain multiple vendor systems. This integration contributes to a more seamless loan documentation process. Using a single system allows you to maximize your processing efficiency while reducing duplicate data entry.

From eligibility through closing, handle more Small Business Administration loans with an enhanced workflow that follows the logical order of the lending process. Automating your Small Business Administration loan processing with Total Lending Commercial also allows you to enhance your productivity and customer service.

In addition, data required for the completion of Small Business Administration loan program specific authorizations is collected within the Small Business Administration loan documentation processing workflow.

Supported Small Business Administration Programs

- SBA Standard 7(a) Loan
- SBA Preferred Lenders Program (PLP) Loan
- SBA Express Loan
- SBA Export Express Loan
- SBA Working Capital CAPLines Loan

Streamlined Processing and Better Workflow Means Higher Productivity For Your Business

Key Features

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|---------------------------------------|--|
| Eliminate duplicate data entry | With Total Lending, you get the only Small Business Administration loan documentation solution that provides complete Small Business Administration application and closing packages from a single solution. |
| Streamline workflow | Simple screen menus and intuitive workflow guide lenders easily and completely through transactions. |
| Tailor your requirements | Adaptable architecture allows lenders to customize their data entry flow. |
| Obtain faster approvals | Connectivity to the Small Business Administration via E-Tran allows for electronic submission of many Small Business Administration loans. |
| Manage fewer processes | Comprehensive design supports all the documents needed for a wide variety of Small Business Administration loan programs. |
| Reduce risk | Industry recognized commercial loan documentation, powered by Fusion LaserPro, coupled with the required Small Business Administration authorizations and forms, ensures a compliant Small Business Administration loan package. |

Key Features Diagram

Streamlined Small Business Administration Loan Processing Setup

Create new or copy and tailor your existing Commercial Closed-End standard products, policies and interest rates to support your Small Business Administration loan application production processes.

Integrated Small Business Administration Workflow

Complete the loan documentation for your Small Business Administration application while working within the Fusion LaserPro commercial loan transaction flow. Move between the Small Business Administration Workflow and Fusion LaserPro windows to produce the documentation necessary to complete your Small Business Administration loan package.

Efficient Program Navigation

Move between the Fusion LaserPro transaction processing windows and the Small Business Administration Workflow with ease. In addition, you can exit or save a transaction from any window in the loan processing flow.

Leverage the Fusion LaserPro Calculation Engine

Quickly and accurately calculate your Small Business Administration loan payment information for inclusion in your Small Business Administration loan documents with the trusted Fusion LaserPro calculation engine. Access is provided within the Small Business Administration Workflow to launch the Fusion LaserPro Payment Calculation window flow.

Streamlined Document Printing Process

To leverage the document publishing capabilities of Fusion LaserPro, your Small Business Administration loan documents can be combined into a single document package along with the selected Fusion LaserPro documents you wish to email, print to a satellite location or print to your Fusion LaserPro default printer based on your institution licensing.

E-Tran Access

E-Tran access provided within the Small Business Administration workflow allows you to directly integrate with the Small Business Administration's electronic web service, E-Tran. E-Tran allows your financial institution to submit a Small Business Administration loan guaranty request electronically to the Small Business Administration. Receive your approval confirmation and Small Business Administration loan number assignment in seconds with the E-Tran secure socket web service submission process.

Total Lending allows you to provide Small Business Administration financing as an additional loan product offering to your customers and ensures a streamlined Small Business Administration lending experience, while supporting key Small Business Administration loan programs.

About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today—spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location—from global financial institutions, to community banks and credit unions.

Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 90 of the world's top 100 banks use Finastra technology.

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