

CORPORATE BANKING FUSION MIDAS

# The Advanced System for Corporate Banking – Streamlined, Optimized Core Banking

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Fusion Midas opens up the versatility of the system and the possibility to grow in terms of functional coverage.<sup>77</sup>

A Global Private Bank

THE FUTURE OF FINANCE IS OPEN Fusion Midas helps banks streamline and optimize their back-office operations to become more efficient. Fusion Midas puts your bank at the heart of your customers' finances and enables you to become the bank of choice.

### Be More Customer-Relevant

Offer your corporate clients the best services to meet their expanding needs. By providing real-time views of cash positions, you will empower your customers to maximize working capital and become more profitable.

## Rapid Entry To new Geographical Markets

Enter new markets with global processing. By adding a new processing zone to the global or regional hub, rather than having to install a complete new system, you can enter new markets quickly and easily.

### **Increased Efficiency and Scalability**

Process a range of transactions and accounts in real- time, from data capture and validation through to the generation of settlement messages and accounting entries. Fusion Midas incorporates industry standards and high levels of automation to increase efficiency and handle growing volumes as your business expands.

### **Unparalleled Breadth of Functionality**

Benefit from comprehensive instrument and product coverage within a single core banking system, including: current accounts, cash management, loans, capital markets, treasury instruments, trade finance products and clean payments. Fusion Midas offers full lifecycle processing for all transactions, and enables you to enter new business areas or increase participation in existing markets from the same platform.

### A Componentized Approach

Achieve total integration with a broad portfolio of Fusion solutions, designed to maximize the return on your investment. Fusion Midas integrates with Fusion Digital Channels and with Fusion Trade Innovation and Fusion Risk solutions.

FINASTRA Eactsheet 1

# Stay Ahead of the Competition

Fusion Midas is the most functionally rich core banking system available, addressing the most complex business needs of even the most complex conglomerates.

Today, treasurers expect a superior level of service from their banking partners. They require real-time views of cash, exposures, assets and liabilities. And they need this information on mobile devices.

Fusion Midas is a proven corporate banking system that delivers this and more. It builds on over 40 years of market experience and development, so no other corporate banking system comes close to its functional richness.

Banks running on Fusion Midas can offer the most sophisticated banking services to their corporate clients. In tandem, providing multinational corporates with accurate global views of cash helps make their customers more profitable, and in turn the banks can stay ahead of their own competition. More than 100 banks around the world rely on Fusion Midas. They have the security of knowing that their business will run smoothly and reliably, with no systems outage.

### Syndicated, Bilateral Commercial Loans

With comprehensive analytics, it allows you to report the exposure, income and risks, associated with both agent and lender functions. Fusion Midas supports complex multi-level lending structures and includes automated 'past-due' repayment with balance checking pre-settlement, and full collateral management.

### Comprehensive Corporate Cash Management Services

Benefit from real-time processing across all channels. Cash management includes notional pooling, sweeping and target balancing. A single solution for trade finance Streamline your entire trade finance process to improve operational efficiency with a flexible and multicurrency solution.

With automated processing of traditional trade documents, such as letters of credit and guarantees, you can process lines of credit more quickly, improve transparency to customers and offer superior service level agreements.

### The Solution Offers:

- Full integration with Fusion Trade Innovation
- Common technology across trade finance
- Unified data maintenance, position management and accounting

### Full Straight-Through Processing

Automate the back-office activities of the treasury and capital markets operation, from transaction capture and validation, confirmation and settlement, through to lifecycle management, accounting and reporting.

### Proprietary and interbank trading

Trade in a comprehensive range of financial instruments, including:

- FX and MM
- FRA and IRS
- Financial Futures
- Exchange-Traded and OTC Options
- Capital Markets

Technology has become a key driver of commercial success. Fusion Midas offers unparalleled functional richness for all aspects of corporate banking.

### **OPERATIONS - BACK OFFICE**

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Bilateral Syndications Facilites Collateral Past due Financial Guarantees	Outgoing     Incoming/STP     Standing orders     Direct debits     Cheques     Credit transfers	Foreign exchange     Money markets     FRA/Swaps	Import/export LCs     Trade guarantees     Bills	Equities     Bonds     Derivatives     OTC/structured     products     Corporate actions     Custody	Interest sales     Statements     Balance managemen     Overdraft control     Sweeps     National pooling	
• Messaging routing • SWIFT • CLS and FX netting			CREDIT RISK CONTRO • Credit lines • Offsets	• Co • Ad	CUSTOMER CORRESPENDENCE	

# INTEGRATION COMPLIANCE AND RISK FINANCIAL MANAGEMENT SECURITY & AUDIT • Pre-defined APIs • KYC/AML • Transaction posting • User access control • Integration framework • Basel III • Management accounting • Audit exception reporting • User access control • Middleware • Audit exception reporting • Manual postings • Ostings • User access control • Basel III • Basel III • Basel III • Basel III • Manual postings • User access control • Middleware • Audit exception reporting • Manual postings • Database integrity • Database integrity

## Fusion Midas consolidates hundreds of functions into a single back office, using a single database.

### **Retail Services**

Automated processing of retail transactions. Choose from a wide range of functionality, including balance checking, real-time updates, bank-defined interest and charges and the production of statements, advices and other items of correspondence.

Fusion Midas also includes an integrated teller function to initiate transactions, resolve customer enquirers and manage teller and vault totals.

### **Centralize and Consolidate**

You can benefit from scale by consolidating IT operations globally, or on a regional hub. Branches or groups of branches can run on a single Fusion Midas environment, significantly reducing costs. With a single database, you will achieve an enterprise-wide view of management information, while retaining the flexibility to comply with local market practice and regulations. Global processing makes it easier to enter new markets by implementing a regional hub – rather than having to install a complete new system.

### Control Credit Risk and Exposure

Choose from a range of tools to measure, report and control customer risk, and improve internal control using tiered authorization limits and real-time credit exposure reporting at capture and all authorization steps.

## Automated Settlement Confirmation and Payments

Gain a step-change improvement in processing for most types of transactions, through external networks or internally managed accounts. Fusion Midas supports a broad range of clean payments, including incoming payments from correspondent banks, typically received through SWIFT, or from domestic banks through local clearing systems.

Straight through processing is further enhanced using SWIFT directory services to validate and convert data. Fusion Midas is fully Continuous Linked Settlement (CLS) compliant.

### **Standard and User-Defined Reports**

Choose from an extensive range of standard operational reports with the option to produce user-defined reports to meet specific bank or local regulatory requirements. The Fusion Midas Optical Reporting Facility is a powerful archiving and report mining tool, which enables all reports to be archived intelligently, while bank-defined 'List Views' provide bank structured enquirers where data can be grouped, sorted and filtered, with drill-down to detail, with print and export capabilities.

### Changing Legislation and Market Practice

Keep up to date with changes in legislation and market practice. As well as providing standard bank audit reports, Fusion Midas is regularly upgraded to help you comply with emerging legislation. You can also monitor suspicious activity and set up watch lists.

## Fusion Midas Enables Banco Finantia to Extend and Modernize Cost-Effectively

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Sample Fusion Midas enquiry screen

### **Full Multi-entity Processing**

You can meet the most sophisticated accounting requirements with multiple divisions or branches. Fusion Midas provides accounting reporting at department, customer and product level.

Flexible customization and integration External developer framework and user defined fields allow banks to develop their own customization of screens and new fields. A wide range of rich Application Program Interfaces (APIs) enable integration of key satellite systems the bank may be running. An independent global bank, Banco Finantia has more than 20 years' experience in key market niches, including investment banking, private banking and specialised finance.

Private banking and specialized finance activities are centered in the Iberian Peninsula, while investment banking serves the Iberian Peninsula, Latin America and the Turkish, Russian and CIS markets.

Banco Finantia wanted to extend its market reach and modernize its customer service offerings. A large software environment, with relatively little integration between business areas prevented the bank from developing these new opportunities cost-effectively. The bank chose to consolidate on Fusion Midas for back-office efficiency and to create a platform for growth.

Fusion Midas enables Banco Finantia to expand its customer offerings rapidly and cost effectively, exactly as the market demands.

### **About Finastra**

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today—spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location—from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 90 of the world's top 100 banks use Finastra technology. Please visit **finastra.com** 

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