

FINASTRAUNIVERSE

COLLABORATE TO INNOVATE

6 FEBRUARY 2019 – FRANKFURT



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FINANCE IS OPEN

FINASTRAUNIVERSE FRANKFURT



Finastra Universe is an annual international executive event series focusing on fintech and the future of financial services globally. It was developed specifically to help regional players address the challenges in the world of cutting-edge technologies and support banks and financial companies with their transformation into strategically focused, innovatively adept and operationally agile organizations. [Read more.](#)



6 February 2019

[Add to your calendar](#)



8:00 – 19:30



Hilton Frankfurt Airport Hotel

The Sqaire Am Flughafen,
60549 Frankfurt am Main,
Germany

08:00 - 09:00	Registration, Welcome Coffee and Networking
	PLENARY
09:00 - 09:25	Welcome to Finastra Universe Speaker: Dieter Tschach, Managing Director, Central and Eastern Europe, Finastra
09:25 - 09:50	Finastra Executive Address: Powering the Financial Universe Speaker: Eli Rosner, Chief Product and Technology Officer, Finastra
09:50 - 10:30	Keynote panel: Collaborate to Innovate <ul style="list-style-type: none">• One year on... how has the industry responded to Open Banking?• Can a platform approach foster greater collaboration?• -Examination of real use-cases based on collaborative innovations Moderator: Martin Häring, Chief Marketing Officer, Finastra Panelists: <ul style="list-style-type: none">• Nils Beier, Managing Director, Accenture• Tomi Soininen, VP Digital Banking and PSD2, Gemalto• Patrice Amann, EMEA Regional Business Lead, Financial Services, Microsoft• Chirine BenZaied, New Venture Business Development Manager, Finastra
10:30 - 11:00	Keynote Panel: Banking 4.0 - Accelerating Digital Transformation <ul style="list-style-type: none">• Cognitive banking to leverage big data• Open banking and open APIs• Cloud and platformification• Blockchain and distributed ledger technology Moderator: Mitesh Soni, Senior Director, Innovation and Fintech, Finastra Panelists: <ul style="list-style-type: none">• Gerold Grasshoff, Head of Banking Germany & Austria, Boston Consulting Group• Jost Hoppermann, Vice President, Principal Analyst, Forrester

11:00 - 11:30 Coffee Break & Networking			
	RETAIL BANKING	CORPORATE BANKING & PAYMENTS	TREASURY & CAPITAL MARKETS
11:30 - 12:15	<p>Retail Banking in 2021</p> <ul style="list-style-type: none"> Unleashing the potential of Fintech to transform the retail banking industry Real use cases in retail banking How an ecosystem and API world can help growth <p>Speakers:</p> <ul style="list-style-type: none"> Narendra Mistry, Senior Director, Product Management, Finastra Klaus Able, Senior Manager BSG Core Banking and DC, Finastra Mary Connor, Global Principal Retail Banking, Finastra 	<p>The Connected Corporate Bank - From Products, to Solutions to Services</p> <ul style="list-style-type: none"> What does the API revolution mean for corporate banks' digital transformation initiatives? Which APIs, connected services and processes should drive strategy? Partnership considerations for the platform of the future <p>Speakers:</p> <ul style="list-style-type: none"> Torsten Pull, General Manager, Corporate Banking, Finastra Jonathan McPhail, Solution Lead, Corporate Banking, Finastra 	<p>Treasury & Capital Markets Vision</p> <ul style="list-style-type: none"> Market Challenges Opportunities for growth Simplify and accelerate existing processes Innovation through open APIs and move to platform <p>Speaker:</p> <ul style="list-style-type: none"> Michael Henssler, GM Treasury & Capital Markets, Finastra
12:15 - 12:45	<p>Re-imagining Retail Banking to Create Awesome Customer Journeys</p> <ul style="list-style-type: none"> Innovations in data and analytics driving customer experience Data is the new currency... how is AI manipulating and making data actionable? Personalizing customer experience <p>Moderator: Clive Griffin, Director, Retail Banking, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> Jergan Callebaut, Head of Psychology, DataSine Achim Thienel, Manager BSG SaaS Core Banking, Finastra Frank Stefan Jorga, Managing Director, WebID 	<p>Open Collaboration in the New Trade Ecosystem: Driving customer value via open APIs</p> <ul style="list-style-type: none"> How being open is the basis for collaboration in the trade ecosystem The role of open APIs to enable banks to deliver innovations and new products faster to their clients <p>Moderator: Rachel Cresswell, Corporate Banking Sales Enablement, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> Dr. Udo Milkau, Chief Digital Officer, Transaction Banking, DZ Bank Lucie Hass, Managine Director, Helaba Digital 	<p>The Automated Treasury</p> <ul style="list-style-type: none"> How to identify and resolve manual bottlenecks The digital evolution: automation, efficiency and performance A dynamic Funds Transfer Pricing and balance sheet management framework <p>Speakers:</p> <ul style="list-style-type: none"> Vinod Bhaskaran, Global Solution Lead, Capital Markets, Finastra Alexander Schroff, Senior Manager, Capital Markets, Deloitte Europe
12:45 - 14:00 Lunch Break & Networking			

	RETAIL BANKING	CORPORATE BANKING & PAYMENTS	TREASURY & CAPITAL MARKETS
14:00 - 14:30	<p>How Will Initiatives in Open Banking Transform Retail Banking?</p> <ul style="list-style-type: none"> • Open APIs - the opportunities • Challenges facing European financial institutions • Constraints and regulations <p>Moderator: Mitesh Soni, Senior Director, Innovation and Fintech, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Lubomir Olach, Head of International Development, EFMA • Michael Maier, Board Member and Founder, Fidor • Anton Langbroek, Senior Sales Executive, Finastra 	<p>New Paradigm for Transaction Banking: Open and Real-Time</p> <ul style="list-style-type: none"> • How will Open Banking transform Transaction Banking? • What function will real time payments fulfil in the customer value proposition to corporates? • Use cases <p>Moderator: Anders Olofsson, Business Director, Payments, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Hakan Eroglu, Senior Manager – Open Banking Lead Europe and Global Expert, Payments & Digitization, Accenture • Kasper Sylvest Olsen, Head of Financial Market Infrastructures and Sector Collaboration, Danske Bank 	<p>The Transformation of Treasury/ALM to Deliver Optimized Performance Management</p> <ul style="list-style-type: none"> • The approaches that make sense for a treasurer • The impact of regulation on performance across all lines of businesses • Assessing the impact of each new deal on the liquidity buffer using on-demand FTP methods <p>Moderator: Arnaud Picut, Senior Director, Risk Management, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Antti Korhonen, CEO, Detech Technologies Ltd • Dr. Thomas Krabichler, Senior Lecturer, Lucerne University of Applied Sciences and Arts • Aasif Sarigat, Head of Asset & Liability Management, Secure Trust Bank
14:30 - 15:00	<p>It's Banking... Exactly as They Expect It: How the Platform in the Cloud Supercharges Banking</p> <ul style="list-style-type: none"> • Unlock customer centricity • Always-on innovation • Accelerate business growth <p>Moderator: Narendra Mistry, Senior Director, Product Management, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Achim Thienel, Manager BSG SaaS Core Banking, Finastra • Jost Hoppermann, Vice President, Principal Analyst, Forrester • Gerrit Bojen, Partner, KPMG • Lars Meinecke, Industry Solution Executive – Financial Services, Microsoft 	<p>Innovations in Lending: Blockchain, Artificial Intelligence and the Future of Lending Technology</p> <ul style="list-style-type: none"> • How are banks leveraging the latest technologies to optimize lending operations? • Are these innovations achievable within your bank? • How are best-in-class commercial lenders adapting to the evolving preferences of their borrowers? <p>Moderator: Jacqueline Morcombe, Global Solutions Lead, Lending, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Andreas Thiel, Partner, Finbridge • Harrison Comfort, Director of Commercial Strategy, R3 • Michael Spitz, CEO, Main Incubator, Commerzbank 	<p>Maximizing Revenue From Your FX Value Chain</p> <ul style="list-style-type: none"> • eFX and empowering your customers • Greater customer satisfaction and retention • Improving integration and profitability in the value chain <p>Moderator: Guillaume Spay, Global Principal, Capital Markets, Finastra</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Anshuman Choudhary, AVP, Consulting, Capital Markets, Risk and Compliance, Cognizant • Jochen Litzinger, Business Developer, Commerzbank

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15:00 - 15:30	Networking & Refreshment Break
	PLENARY
15:30 - 16:10	Industry Keynote: How Digitalization of Knowledge and Sustainable Innovation are Powering New Models in Banking 🎤 Speaker: Paolo Sironi, IBM Industry Academy Member and Motivational Speaker for Digital Innovation, IBM Watson
16:10 - 17:20	Fintech Competition Showcase <ul style="list-style-type: none">• Learn about new innovations and potential fintech collaborations🎤 Host: Mitesh Soni, Senior Director, Innovation and Fintech, Finastra🎤 Judges:<ul style="list-style-type: none">• Nils Beier, Managing Director, Accenture• Eli Rosner, Chief Product & Technology Officer, Finastra• Martin Haering, Chief Marketing Officer, Finastra• Oliver Schwarz, Sales Manager, Banking, Microsoft🎤 Fintechs:<ul style="list-style-type: none">• Assaf Binstock, CEO & Co-Founder, BeeEye• Andreas Bermig, Co-Founder & CMO, Bonify• Peter Alexanderson, Founder, Covr Security AB• Gal Miller, VP, Product, EasySend• Hederik Laloo, Growth Manager, InvestSuite
17:20 - 17:30	Closing comments and Q&A
17:30 - 19:30	Cocktail reception



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