



POWERING THE FINANCIAL UNIVERSE



(THE FUTURE OF
FINANCE IS OPEN



The Banking Dilemma

We live in an era of increasing choice and next-generation technologies – yet many banks and financial institutions are still grappling with disparate legacy systems, siloed business models, and locked IT budgets.

So how can financial institutions keep up with their customers' demands for greater value and digital-first technologies? By leveraging open platform technology, they can enjoy faster time to market, increased efficiencies, and above all deliver a better customer experience.



The Future of Finance Is Open

A once-in-a-generation transformation is currently underway in the financial services industry.

Closed legacy systems are coming to an end as banks and financial institutions seek more open and agile software solutions to accelerate growth, optimize costs, and improve customer experience. Community collaboration and industry co-innovation are becoming the norm as financial institutions look to the outside to differentiate and stay competitive.

The open banking journey has only just begun, and the financial institutions who embrace this paradigm shift will not only survive, but thrive in the world of tomorrow.

Collaboration is the new strategy for innovation.

**COLLABORATE
TO INNOVATE**



The Future with Finastra

Finastra is a Fintech powerhouse delivering next-generation financial services solutions.

As a pioneer in SaaS and cloud, we build and deploy componentized technology on our open FusionFabric software architecture – offering the broadest and deepest range of financial software solutions on the market.

By harnessing the power of our flexible, open technology, we can free our customers from the shackles of closed, legacy systems that limit transparency, block innovation, and ignore vast amounts of data.

“

Finastra unlocks the potential of people and businesses by creating an open platform for innovation in the world of financial services.”

Simon Paris
CEO, Finastra



Innovation Should Be an Evolution Not a Revolution

In today's fast-moving environment, a "rip and replace" of core banking infrastructures is long and costly and no longer a viable option.

FusionFabric, our open technology stack, enables banks and financial institutions to drive continuous innovation by connecting Finastra components to their existing systems via open interfaces. These components or micro-services deliver new functionality quickly, at a lower risk of implementation, and eliminate the need for complex integrations. Financial institutions simply modernize their existing software, piece by piece, without disrupting the entire infrastructure.

This makes financial institutions flexible, agile and more customer-focused – ready to respond to the latest developments in the industry at their own pace. What's more, developers in banks, Fintechs and universities can now build financial applications on FusionFabric.cloud, our proven, trusted development platform, giving our customers access to a whole new world of innovation.



FusionFabric.cloud will change the way software is written, deployed, and consumed in the world of finance. It will create a new global ecosystem of partnerships and innovation.”

Martin Häring
CMO, Finastra

⊕ **Hover over diagram to enlarge**



Our Solutions, Designed for Your Business

Finastra offers the most comprehensive suite of financial software capabilities available in the world.

Corporate Banking Solutions

Our secure financial messaging and SWIFT connectivity solutions simplify interbank communication and ease the burden of regulatory compliance. And our deep capabilities in treasury, cash management, trade, and supply chain finance allow banks to provide corporate customers with best-in-class tools for managing their financial future – delivered as a compelling end-to-end digital transaction banking experience

Lending Solutions

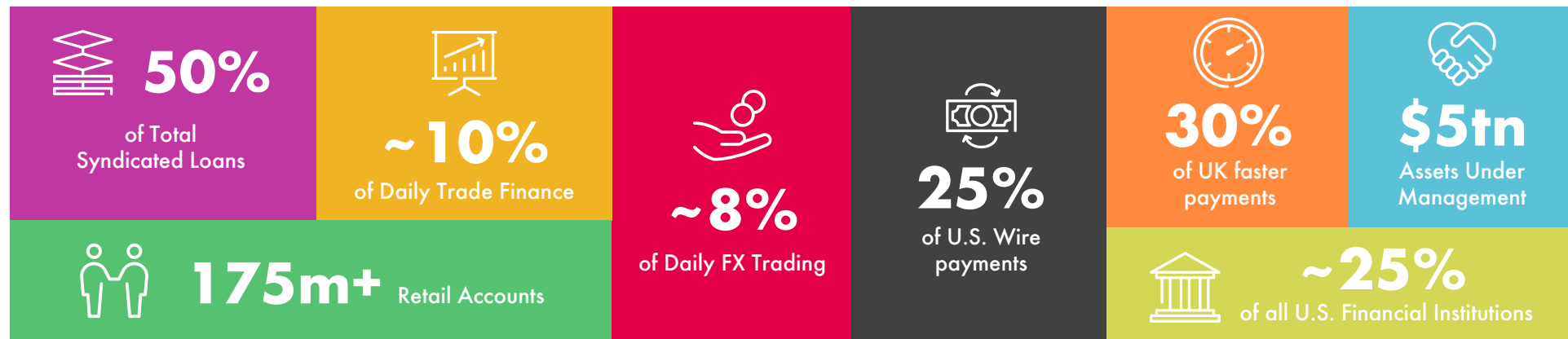
Covering every type of loan, from origination to settlement, our solutions simplify lending to help customers grow with efficient access to funding and more tailored credit solutions from bilateral loans to the most complex syndicated deals.

Treasury and Capital Markets Solutions

Our treasury and capital markets solutions provide flexible, simple and open cross-asset solutions for better performance in treasury, investment banking, investment management, and risk and compliance activities. Finastra leverages advanced technology to create a more coherent and flexible IT architecture for capital markets.

Retail Banking Solutions

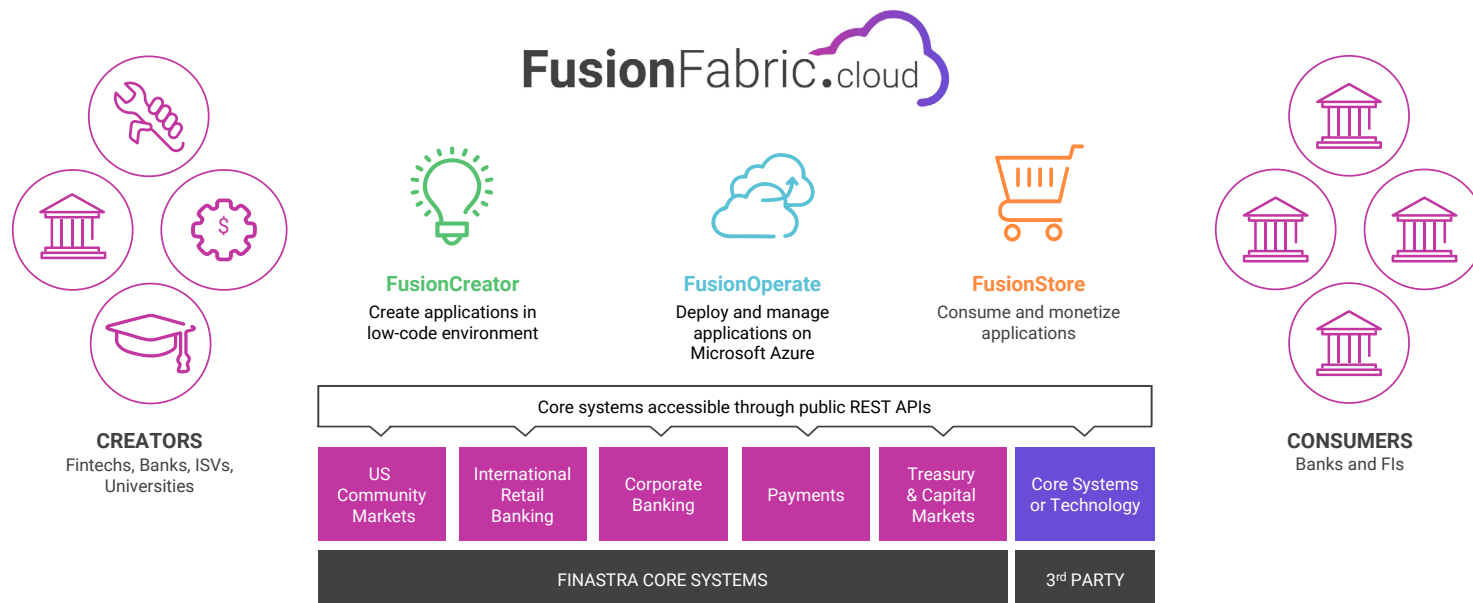
We deliver core processing, digital channels, analytics, and lending solutions to enable a digital front-to-back transformation. Customers can enjoy fast and secure on-boarding and authentication while flexible account personalization and financial planning tools help them manage and plan their finances more effectively.



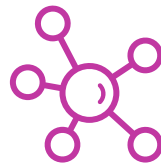
FusionFabric.cloud

Innovation happens everywhere, so we've opened our core software solutions to the world at large.

FusionFabric.cloud unlocks innovation by fostering open collaboration within an ecosystem of development partners. A major innovation for financial services, it opens up Finastra's core systems via the FusionFabric.cloud platform, enabling all players – banks, Fintechs, system integrators, independent developers, consultants, students – to develop, test and sell their apps.



The Open and Agile Platform Technology Behind FusionFabric.cloud



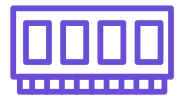
Open Standards
Connectivity



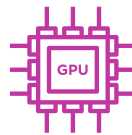
State-of-the-Art
User Experience



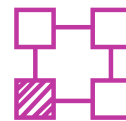
Big Data Set
Aggregations



Super-fast
in-Memory
Calculations



Native Parallel
Processing Support



Micro-services



DevOps



FusionFabric
Connect Integration



Why Choose Finastra?

Many of the world's banks and financial institutions, from the largest to the smallest, have already chosen Finastra. We are backed by 10,700 employees – 4,400 in research and development – who are dedicated to serving more than 9,000 customers across 130 countries.

With a global footprint and the broadest set of financial software solutions available on the market, we are best positioned to address today's challenges in financial services. Operating from offices in 42 countries around the world, Finastra generates revenues of \$1.9 billion and serves 90 of the world's top 100 banks by asset size.

The depth and breadth of our product portfolio underpins the FusionFabric.cloud platform and means we are the only financial technology provider able to serve all functions of all sizes of banks, credit unions and financial institutions.



Finastra's large scale and geographic reach means that we can serve our customers better, regardless of their size or geographic location – from global banks, to community banks, credit unions and corporations.”

Tom Kilroy
Chief Operating Officer

⊕ Hover over icon to expand



10,700+
Employees



4,400+
Employees in R&D



9,000+
Clients



\$1.9bn
Annual revenue

Geographic
Coverage



Proven and Trusted

Finastra's geographic reach and deep domain expertise means that we are able to serve customers better, regardless of their size or location – from global banks, to community banks, and credit unions.

We deliver fully integrated solutions by working with our clients and their existing technology investments. We believe in long-lasting relationships, always putting our customers and their customers first and acting as a trusted advisor for transformation.

But don't just take our word for it.

Treasury and Capital Markets Customers



Case Study: Iccrea Steps up Trading to Meet New Regulations at Lower Cost



Iccrea drives transformation across its trading business

[Read the full case study](#)



MünchenerHyp

Case Study: MünchenerHyp sharpens pricing and increases market agility



We look forward to taking full advantage of Finastra technology to run a capital markets business that is highly efficient, transparent and fully compliant.”

Thomas Raab

Delivery Lead, Münchener Hypothekenbank

[Read the full case study](#)



Credit Unions and Community Banks – Retail Banking Customers



Case Study: Hawaii National Bank Combines Finastra Solutions to Provide a Seamless and Enjoyable Experience for Customers



When we chose Finastra as our partner,
it was because we felt like we could work
together and grow together.”

Bryan Luke

President & Chief Operating Officer,
Hawaii National Bank



Case Study: Star One Credit Union Nearly Doubles Application Volume with uOpen



“Finastra is outstanding at studying
the market, the industry standards
and really delivering what people
want. They don’t just check a box.
They go above and beyond to
make the experience great, and
continually work to make their
solutions better with each release.”

Lynn Brubaker,

Vice President, Remote Services
Star One Credit Union

[Read the full case study](#)



Transaction Banking and Lending Customers



BNP PARIBAS

**Case Study: BNP Paribas
Increases Agility Through
Consolidated Lending**



**Case Study: First Gulf Bank
Launches First-in-market Cash
and Trade Services**



Finastra has helped us to put a future-proof foundation in place for forward-looking services. We are ready for innovation.”

Manoj Menon

Global Head of Transaction Services
& Financial Institutions
First Gulf Bank

[Read the full case study](#)



**Case study: Crédit
Agriculture CIB Secures
Competitive Lead**



Improving services with a competitive offering is vital to our business. Working with Finastra has enabled us to continue to innovate for our customers and quickly respond to changing market conditions.”

François Cron

Head of Trade Finance e-Banking,
Crédit Agricole CIB

[Read the full case study](#)



Credit Unions and Community Banks – Lending Customers



Case study: Kaw Valley State Bank & Trust Company Realizes Efficiencies, Stays Compliant and Keeps Service Levels High with Finastra



When you look at the integration, how the products have been able to support our growth and all the efficiency we've gained, it's clear that Finastra is the right technology partner for our bank. In other words, the results prove that we made the best choice."

Jody Price

Chief Operating Officer
Kaw Valley State Bank & Trust Company
Manufacturers Bank and Trust

[Read the full case study](#)



Case Study: Union Savings Bank Streamlines Its Commercial Lending Process



The people at Finastra have been nothing less than great. You make one phone call or you put in a case, and you get a response the same day. I don't know any other financial technology company that can deliver that level of service. We couldn't be happier."

Edward Oder

Assistant Vice President
Union Savings Bank

[Read the full case study](#)



Case Study: Somerset Trust Company Increases Loan Volume Without Adding Resources Using Finastra Total Lending™ Consumer



We knew that Finastra always delivers quality products and we wanted to dramatically increase our efficiencies."

Kelly Atchison

Lending Systems Administrator
Somerset Trust Company

[Read the full case study](#)



Our Customer Engagement Program – Finastra Success

Finastra is committed to ensuring customers derive the greatest value from their technology investment.

Finastra Success Program activities include return on investment (ROI) assessments and opportunities to join client advisory boards, user groups, and the peer-to-peer program. The program offers a unique chance to interact one-on-one with Finastra senior management, connect with technology professionals and industry leaders, and share innovation stories with fellow Finastra customers.



VALUE CREATION

Industry Leadership
Press Opportunities*
Case Study*

Business Consultancy Services
ROI Assessment*
ROI Evaluation
Success Governance



PRODUCTIVITY

Engineering Collaboration
Early Adopter*
Development Practices*
Quality First*
Co-innovation Design*

Systems Advisory Group*



INNOVATION & DIFFERENTIATOR

Executive Communities
CMO Roundtables
CRO Circles

Business Communities
Finastra Universe
Customer Advisory Boards
Finastra Business Forums*

Industry Collaboration
Peer to Peer Program*
Game Changer Awards*

Developer Community
Fusionone – Coming 2018

Partner Innovation & Differentiators*



BEST PRACTICE

Support Communities
Customer Portal*
User Connect Events*
Product Update Calls*
User Groups

Fusion Advance
Deployment & Upgrade Accelerators
Training Academy*
Partner Implementation Consultancy*



* Applicable to Community Markets



Move Forward with Finastra

When everything is open, everybody wins.
Join us on an open banking journey.

Discover more at finastra.com





About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today—spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location—from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 90 of the world's top 100 banks use Finastra technology. Please visit finastra.com

Finastra and the Finastra 'ribbon' mark are trademarks of the Finastra group companies.

© 2019 Finastra. All rights reserved.



Corporate Headquarters

4 Kingdom Street
Paddington
London W2 6BD
United Kingdom
T: +44 20 3320 5000

North American Headquarters

605 Crescent, Executive Court,
Suite 600, Lake Mary,
FL 32746
United States
T: +1 800 989 9009

