



FINASTRA **UNIVERSE**

COLLABORATE TO INNOVATE

5 – 6 November 2018 – Dubai

POST-SHOW REPORT

Platinum sponsor:



Silver sponsors:



Solution partner:



Our **biggest** and **best yet.**

This year's theme of collaboration was more than a simple narrative for Finastra Universe. Rather, it reflected a fundamental shift in our approach to the market and our single largest opportunity to increase our success even further.

Our challenge in 2018 was to build an event that carried that collaborative model to market effectively and, I'm delighted to say, that we achieved precisely that.

We not only managed to attract a balanced audience made up of a mixture of financial services institutions and fintechs and create one of our most comprehensive agendas to date, but also launched our inaugural Fintech Innovation Forum - a new staple for the event and a platform to showcase some of the fintechs in our ecosystem to a panel of judges and our market as a whole.

The success of this year's Finastra Universe reflects our increased momentum in the marketplace and is wholly attributable to the hard work of our team, both those that worked in such dedicated fashion on the project itself and the wider business that continues to exceed market expectations year-on-year. Well done to you all!



Wissam Khoury
Managing Director - Middle East,
Africa & South Asia

Finastra Universe 2018 - Snapshot



369

Attendees



181

FS Representatives



71

Fintech Delegates



37

Speakers



This year saw us achieve our single largest regional audience, with wins on every front - more banks, more clients and more fintechs.



Our inaugural Innovation Forum, which saw seven fintechs participate in our ecosystem to allow judges to choose three winners to present in a plenary.



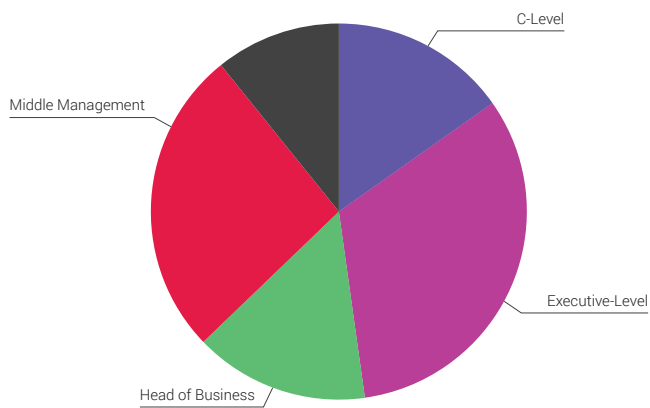
The largest degree of regional penetration that we've seen yet, with more banks taking part than ever before.



An unprecedented degree of engagement from the regional fintech market, marking the beginning of a new era of collaboration.

Audience

demographics

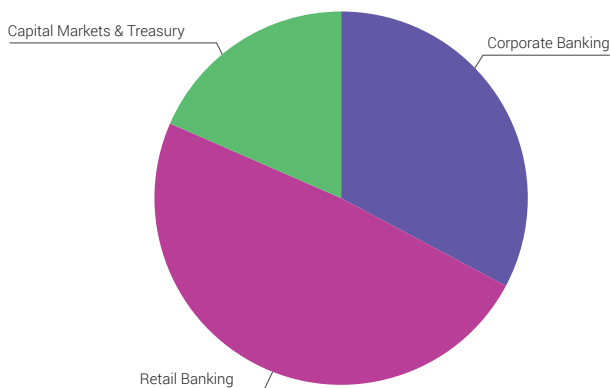
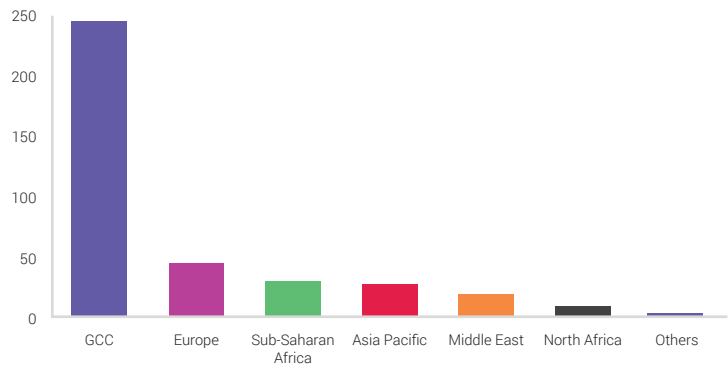


Senior representation

This year saw a dramatic increase in the seniority of our attendees, with CxO and executive attendance growing dramatically year-on-year, giving us a more robust platform with which to build deeper relationships with the decision-makers across our markets.

Regional penetration, global coverage

The Middle East and Africa is a diverse market with a mixture of regional and global organisations and our attendees this year reflected that weighting, with a deep well of regional representation bolstered by global organisations with a qualified interest in the market.



Qualified, aligned interest

With three streams built around key market segments, our audience was made-up of a qualified pool of delegates built around our core product portfolio.



Attending organisations

Aafaq Islamic Finance
 AB Bank Limited
 Abu Dhabi Commercial Bank
 Abu Dhabi Credit Beaur
 Abu Dhabi Investment Authority
 Abu Dhabi Islamic Bank
 Accenture Global
 Active Allocator
 Agricultural Bank of China
 Ahli Bank of Oman
 Ahli United Bank (Bahrain) B.S.C.
 Ajman Bank
 Al Baraka Bank Sudan
 AL Jazira Exchange
 Al Taif Group
 Al Taif Islamic Bank
 Allriott Hadi Shahid Chartered Accountants
 Alvera
 Andile Solutions
 Antwerp Diamond Bank NV, Mumbai Branch
 Arab Bank
 Arab Banking Corporation (BSC)
 Ascent Technology Consulting
 ATIB - Assaray Trade & Investment Bank
 Audax Global
 Awash Bank
 Bahrain FinTech Bay
 Banco Angolano De Investimentos
 Bank Al Jazira
 Bankiom
 BBAC sal
 Bentley Systems
 BlueSpace Africa
 BMCE Capital Gestion
 Boubyan Bank Ksc
 Busef Investments Co. Llc
 Capgemini Financial Services
 Capricorn Group
 CBM
 Citibank
 Co-operative Bank of Kenya Ltd
 Cognizant Technology Solutions
 Commercial Bank International
 Commercial Bank of Dubai (CBD)
 Commercial Bank of Iraq
 Companies for Good
 COOPK
 CRDB Bank Limited
 Credit Libanais S.A.L.
 CRIF
 Cyber Code
 Dar Al Khaleej
 Dar Al Sharia
 DataSine Ltd.
 DELIO
 Deutsche Bank
 DEWA
 DEWAN
 DGCC

Digecon Solutions & FinQor Technologies
 Digi-BNC Hong Kong
 Digital Processing Systems
 Dremmwel MEA
 DXC Technologies
 Efficiency Management Consulting
 Egyptian Gulf Bank
 EIS
 Emerald Technology
 Emerging Market Financial Training
 Emirates Digital Wallet
 Encore Theme
 ENTO Capital Management
 EPPDCO
 Ethics Consulting Botswana
 Excutive Expatriate Relocations
 Exim Bank - Tanzania
 FAB Securties LLC
 FCMB
 Fibabanka
 Fico
 Fidor
 Finesse LLC
 Finocracy
 Fiorano
 Fiorano Software Ltd
 First Abu Dhabi Bank (FAB)
 First Abu Dhabi Bank (FAB), Payit
 First Gulf Bank
 First National Bank
 Fyda (Micro Network Banking)
 Gemalto
 Globaltech
 Golin
 Golinmena
 Habib Bank Limited
 HCL
 HCL Technologies
 HSBC Bank Middle East
 IBM
 Iboost
 iboost systems
 ICG MECOS
 IDFC
 IFIC Bank Ltd.
 Independant Consultant
 Infosys
 Infosys Limited
 InfoTech Pvt Ltd
 Innosoft Solutions
 Innosoft Solutions DMCC
 International Islamic Bank
 Interswitch
 Investec Bank Ltd South Afric
 Investment World for Development & Tech
 ITC Infotech LTD
 Jacquard Systems Consultant
 JCA Associates
 Jetlink

Kipco Asset Management Company
 KPMG
 LinkToRun
 Mahindra Finance
 Mashreq Bank
 Mastercard
 MENA Cloud Alliance
 Microsoft
 Mitrstech
 Monami Tech
 Monex
 Motivate
 MSI Global Talent Solutions
 N-able
 National Bank of Fujairah
 National Bank of Kenya
 National Micro-Finance Bank
 NCB
 Neoflex Consulting
 Nepal Bangladesh Bank
 Network International
 Next Technology
 Nokia
 Noor Bank
 Noor Islamic Bank
 OCP
 Oman Arab Bank
 Optimiza
 Oracle
 Paradise IT
 Paytabs
 PIIT Consultancy
 Pio-Tech
 PMI Consult
 Protiviti
 PwC
 Raqmiyat
 Riyadh Bank
 Sampath Bank Plc
 Sekerbank Tark Anonim Sirketi
 Sistec
 Smart crowd
 Software Group
 Souqalmal.com
 Standard Chartered Bank
 SWIFT
 Synchron
 Synergy Fin. Consulting
 Tech Mahindra Middle East
 The National Commercial Bank
 The Saudi Investment Bank
 The United Bank
 Toriglobal
 Trade Bank of Iraq
 UAE Exchange
 Union National Bank
 United Arab Bank
 Western Union
 Wipro Limited Middle East

This year's speakers



MARWAN ABOUZEID
Global Solutions
Consulting
Finastra



MIRZA ASHRAF BEG
Head of Treasury
Commercial Bank of
Dubai



VINOD BHASKARAN
Global Solution Lead,
Capital Markets
Finastra



MARY CONNOR
Global Principal
Retail Banking
Finastra



AMR EL SAADANI
Managing Director,
Financial Services
Accenture



MARY ANN FRANCIS
Global Head of Strategy
DXC Technologies



JAMES GREENWOOD
Chief Operating Officer
Commercial Bank
International



CLIVE GRIFFIN
Director, EMEA Retail
Banking Enablement
Finastra



MARTIN HAERING
Chief Marketing Officer
Finastra



BRUNO HOURDEL
Vice President
Marketing EMEA
Finastra



MOATH ISMAIL
Vice President &
Digital Sales CIS
Gemalto



SIMRYN DE JAGER
Head of Cash
Management - TPS Africa
Standard Bank



SADIQ JAVERI
Senior Director,
Retail Banking
Finastra



GUL KHAN
Founder & CEO
Fintech Explicatus



WISSAM KHOURY
Managing Director,
MEA
Finastra



BORIS LIPIAINEN
General Manager
Capital Markets & Risk
Finastra



ALASTAIR LUKIES
British Prime Minister's
Business Ambassador
for Fintech



DHIREN MEHTAV
AVP, Treasury &
Capital Markets
United Arab Bank



NARENDRA MISTY
Senior Director
Product Management
Finastra



SHERIE MORAIS
Head of Bus. Development
Transaction Banking
ADCBS



**JACQUELINE
MORCOMBE**
Global Principal Lending
Finastra



AMBAREEN MUSA
Chief Executive Officer
Souqalmal



MAHESH NAGAVALLI
MD and Head of
Channels & Innovation
First Abu Dhabi Bank



ASHAR NAZIM
Managing Director
Finocracy



MIAN NAZIR
CEO
Dqr Al Sharjah



ANDERS OLOFSSON
Head of Payments
Finastra



ROHIT PRABHU
CIO - Retail Banking
HSBC



OLIVER REPPEL
Managing Director,
Financial Services
Accenture



ELI ROSNER
Chief Product &
Technology Officer
Finastra



BHAVIK SALVI
Bhavik Salvi
Lead Solution Consultant
Finastra



KAMRAN SHAHIN
Vice President,
Block Chain & Innovation
Mastercard



ANAND SUBBARAMAN
General Manager
Retail Banking
Finastra



CARLOS TEIXEIRA
Industry Principal
Global Solutions Consulting
Finastra



AKOS TURNY
Senior Retail
Channels Director
Finastra



IGOR VOLZHANIN
CEO & Founder
Datashine



MIKE WALKER
Head - Solution Enablement
Corporate Banking & Payments
Finastra



YASAR YILMAZ
FI lead EMEA
Microsoft

Regional

press coverage

«فيناسترا»: الخدمات المالية الإماراتية تحفز «الفينتك»

على مستوى الإمارات ودول المنطقة، بما يواكب السرعة القياسية في التحول الرقمي وتطبيقات التكنولوجيا للتقدمة. وخلال فعاليات المنتدى، ناقش متحدثون من المختصين في قطاع الخدمات المالية للآلة ودورها في دفع عجلة التحول التي تنطوي عليها التقنيات للآلة ودورها في دفع عجلة التحول في قطاع الخدمات المصرفية للأفراد في جميع أنحاء منطقة الشرق الأوسط وإفريقيا. وقال المشاركون في جلسات المنتدى إن التطور الهائل والانتشار واسع النطاق لمنصات الطرف الثالث التكنولوجية التي شهدناها خلال العقد الأخير، أحدثت تغييراً جذرياً في توقعات العملاء، محطلة بيئة تنافسية محتدمة

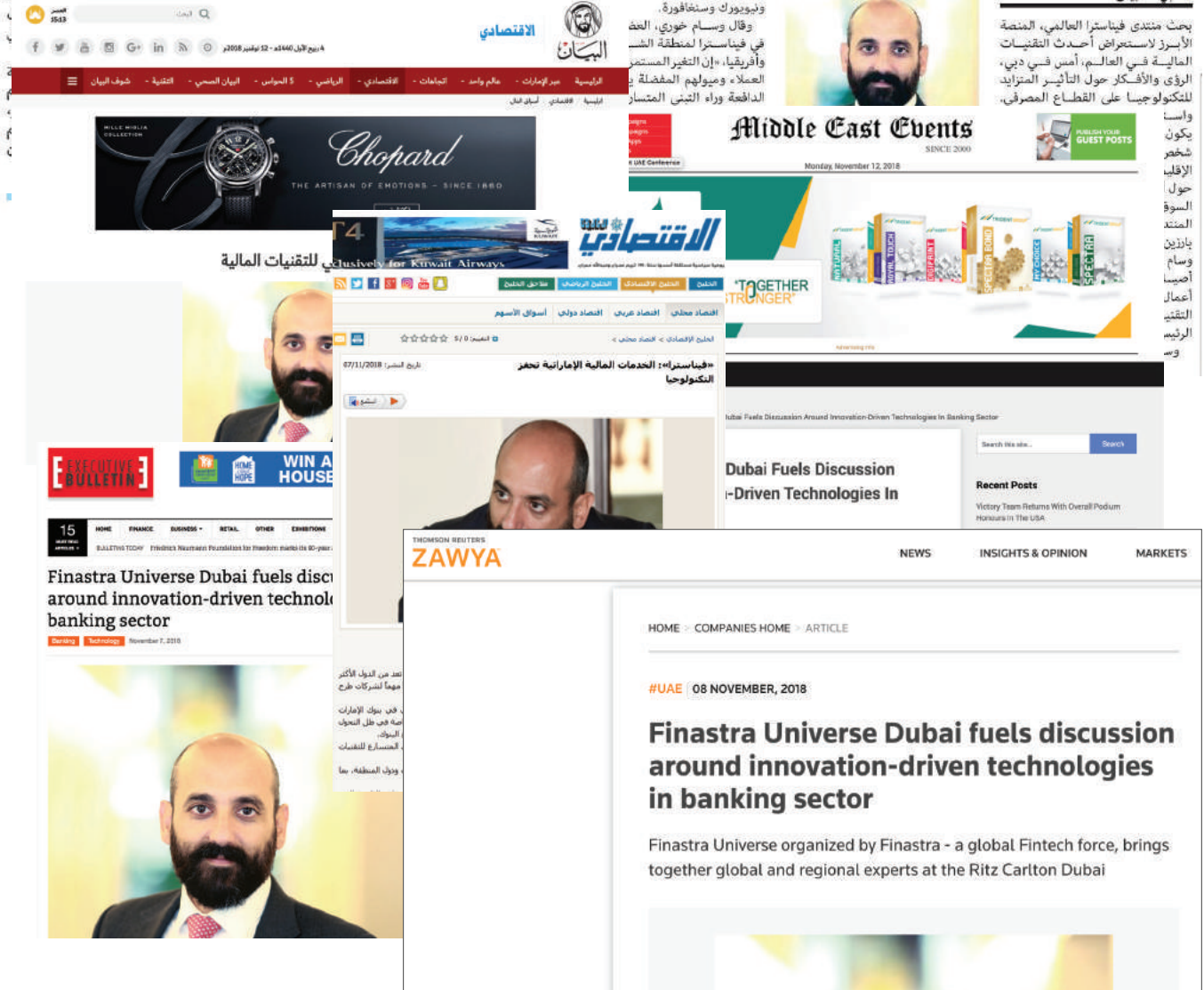


دبي، الخليج، «فيناسترا» الدول الأكثر للتقدمة في نزكات طرح أع منتجات.

دبي المحطة الاولى لمنتدى «فيناسترا» العالمي للتقنيات المالية



دبي - البيان بحث منتدى فيناسترا العالمي، المنصة الأبرز لاستعراض أحدث التقنيات المالية في العالم، أمس في دبي، الرؤى والأفكار حول التأثير المتزايد للتكنولوجيا على القطاع المصرفي، وأسما يكون شخص الإقليم حول السوق المنتد باذنين وسام أخصاا التقني الرئيس وس







About Finastra

Finastra unlocks the potential of people and businesses in finance, creating a platform for open innovation. Formed in 2017 by the combination of Misys and D+H, we provide the broadest portfolio of financial services software in the world today –spanning retail banking, transaction banking, lending, and treasury and capital markets. Our solutions enable customers to deploy mission critical technology on premises or in the cloud. Our scale and geographical reach means that we can serve customers effectively, regardless of their size or geographic location – from global financial institutions, to community banks and credit unions. Through our open, secure and reliable solutions, customers are empowered to accelerate growth, optimize cost, mitigate risk and continually evolve to meet the changing needs of their customers. 48 of the world's top 50 banks use Finastra technology. Please visit finastra.com for further information.

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